

**Camp Sewataro, LLC**  
**Profit and Loss**  
**Revenue Share Calculation Worksheet**  
**October 2019 - September 2020**

November 11, 2020 Accrual Basis

	<b>FYE 9/30/20</b>
<b>Income</b>	
<b>4000 Tuition - Even Year Season</b>	
4001 Tuition E S - CC	1,833,538.18
4002 Tuition E S - ECheck	159,379.00
4003 Tuition E S - Check	126,300.95
<b>Total 4000 Tuition - Even Year Season</b>	<b>\$ 2,119,218.13</b>
<b>4060 Refund</b>	
4062 Bus Refund	-2,464.95
4072 Tuition Refund	-51,265.50
<b>Total 4060 Refund</b>	<b>-\$ 53,730.45</b>
<b>Total Income</b>	<b>\$ 2,065,487.68</b>
<b>Gross Profit</b>	<b>\$ 2,065,487.68</b>
<b>Expenses</b>	
<b>6000 Activity Expense</b>	
6002 Archery	1,109.15
6004 Boating	36.62
6006 Camp Craft	20.91
6008 Camper Supplies	12,622.95
6010 Challenge Course	1,338.54
6012 CIT	41.87
6014 Clinic	6,938.94
6016 Crafts	2,568.59
6018 Creative Arts	41.95
6024 Special Events	100.00
6028 Fishing	1,272.17
6032 Garden/Cooking	1,377.11
6034 Golf	67.98
6038 Misc. - Activity	0.00
6042 Music studio	2,338.04
6044 Nature	262.73
6052 Paintball	618.06
6056 Pins	6,763.92
6068 Sports/Various Activities	6,046.58
6076 Waterfront	786.23
6080 PPE & Covid Expenses	11,988.79
<b>Total 6000 Activity Expense</b>	<b>\$ 56,341.13</b>
<b>6100 Advertising</b>	
6106 Misc. - Advertising	2,046.30
6108 Recruitment	2,513.99
6112 Promotional	3,514.24
6114 Referral Fees - Camper	2,250.00
6120 Web Site	4,409.28
<b>Total 6100 Advertising</b>	<b>\$ 14,733.81</b>

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6150 Camp Insurance	25,193.98
6152 Auto	1,311.82
6156 Comm Package	22,323.00
6158 Comm Umbrella	8,729.25
6162 Employment Related Practices	742.19
6170 Workers Compensation	28,055.00
<b>Total 6150 Camp Insurance</b>	<b>\$ 86,355.24</b>
6190 Contract Services	3,100.00
6200 Dues & Fees	488.75
6202 Appreciation	2,768.09
6208 CampMinder License Fees	6,600.00
6212 Corp Rpt Fee	5,511.71
6214 Courses	10,707.55
6222 Misc. - Dues & Fees	11,596.90
6226 Permits	155.48
6228 Subscriptions	5,617.62
6230 Water Testing	270.00
6232 Management Fee-Town of Sudbury	60,000.00
<b>Total 6200 Dues &amp; Fees</b>	<b>\$ 103,716.10</b>
6250 Employee Benefits	5,040.65
6252 Health Insurance	18,627.61
<b>Total 6250 Employee Benefits</b>	<b>\$ 23,668.26</b>
6280 Field Trips	1,110.00
6300 Financial	
6302 Bank Charges	-139.00
6304 Credit Card Processing Fees	66,061.92
<b>Total 6300 Financial</b>	<b>\$ 65,922.92</b>
6320 Food	
6322 Campers	93.00
6324 CIT	31.07
6326 Counselors	1,069.27
6330 Office Meeting	1,146.03
6336 Appreciation	5,186.24
<b>Total 6320 Food</b>	<b>\$ 7,525.61</b>
6350 Office	
6352 Computer	6,736.21
6354 Software	104.23
6356 Computer Equipment	116.86
6358 Computer Service	6,250.79
6360 Office equipment	4,916.40
6362 Office Supplies	4,127.61
6364 Postage & Freight	873.68
<b>Total 6350 Office</b>	<b>\$ 23,125.78</b>

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	<b>FYE 9/30/20</b>
<b>6400 Payroll</b>	
6402 Employee Gross - Full Year	995,997.04
6406 Payroll Employer Tax	85,581.32
6408 Payroll Processing fees	3,180.95
6410 Pension	6,860.72
<b>Total 6400 Payroll</b>	<b>\$ 1,091,620.03</b>
<b>6450 Pond &amp; Pools</b>	6,530.20
<b>6470 Professional Fees</b>	475.00
6472 Accounting	28,835.12
6474 Legal	37,358.83
<b>Total 6470 Professional Fees</b>	<b>\$ 66,668.95</b>
<b>6500 Repair - Building</b>	
6502 Cleaning	10,925.00
6504 Electrician	2,301.56
6508 Misc. - Repair Building	31,550.69
6510 Equipment	970.65
6516 Plumbing	79.00
<b>Total 6500 Repair - Building</b>	<b>\$ 45,826.90</b>
<b>6550 Repair - Grounds</b>	
6551 Tools	7,490.64
6554 Misc. - Repair Grounds	66,787.95
6556 Rubbish	3,712.50
6558 Signs	4,236.09
6560 Tennis Courts	106.96
<b>Total 6550 Repair - Grounds</b>	<b>\$ 82,334.14</b>
<b>6600 Taxes</b>	86.36
<b>6620 Tee Shirts &amp; Sweatshirts</b>	4,946.75
<b>6630 Town Events</b>	217.09
<b>6640 Transportation - General</b>	141,589.00
<b>6700 Utilities</b>	
6704 Electric	18,129.54
6706 Water	16,660.58
6708 Telephone	6,669.86
6710 Oil & Propane	17,651.23
<b>Total 6700 Utilities</b>	<b>\$ 59,111.21</b>
<b>6750 Vehicles</b>	63.40
6752 Fuel	2,000.24
6754 Maintenance	729.77
<b>Total 6750 Vehicles</b>	<b>\$ 2,793.41</b>
<b>Total Expenses</b>	<b>\$ 1,887,322.89</b>
<b>Net Operating Income</b>	<b>\$ 178,164.79</b>
<b>Other Income</b>	
7000 Interest Income	1.76

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	<b>FYE 9/30/20</b>	
<b>Total Other Income</b>	<b>\$ 1.76</b>	
<b>Other Expenses</b>		
8000 Depreciation Expense	35,056.11	<i>See attached schedule</i>
<b>Total Other Expenses</b>	<b>\$ 35,056.11</b>	
<b>Net Other Income</b>	<b>-\$ 35,054.35</b>	
<b>Net Income</b>	<b>\$ 143,110.44</b>	
 <b>Adjustments to Net Income:</b>		
<b>Less Scott Brody Compensation</b>	150,000.00	
<b>Manager's Net Revenue (Loss)</b>	(6,889.56)	
<b>Revenue Share Percentage, Year 1</b>	20%	
<b>Revenue Share Payment, Year 1</b>	-	

**Camp Sewataro LLC**  
**Depreciation Expense**

Financial

Fiscal Operating Year 10/01/2019 - 09/30/2020

System No.	Description	Date In Service	Method	Life	Cost	Bus./ Inv. %	Beg. Accum. Depreciation	Current Depreciation	Total Depreciation
<b>Camp Sewataro LLC</b>									
1	2018 Club Car	11/1/2019	SL	1.0000	8,657.81	100.0000	0.00	8,657.81	8,657.81
2	Office Furniture	11/1/2019	SL	1.0000	7,697.48	100.0000	0.00	7,697.48	7,697.48
3	2016 Ford F250	2/14/2020	SL	3.0000	32,569.88	100.0000	0.00	10,856.63	10,856.63
4	2011 Club Car	3/6/2020	SL	1.0000	2,500.00	100.0000	0.00	2,500.00	2,500.00
5	Tent	6/19/2020	SL	3.0000	16,032.59	100.0000	0.00	5,344.20	5,344.20
<b>Total: Camp Sewataro LLC FYE 9.30.20</b>					<b>67,457.76</b>		<b>0.00</b>	<b>35,056.11</b>	<b>35,056.11</b>