

Park and Recreation Enterprise Funds and Rates

PUBLIC HEARING

MARCH 18, 2019

What is an enterprise fund budget?

An enterprise fund gives communities the flexibility to account separately for all financial activities associated with a broad range of municipal services. It establishes a separate accounting and financial reporting mechanism for municipal services for which a fee is charged in exchange for goods or services.

Revenues and expenses of the service are segregated into a fund with financial statements separate from all other governmental activities.

Notes about enterprise funds

These budgets should be self-sufficient. They should not carry deficits.

They should include direct costs, indirect costs, and capital costs.

Note: Deficits will need to be carried by the tax levy.

Note: Any budget surplus goes into retained earnings

- Retained earnings are best used for capital, but may be used for operating expenses.

Sudbury enterprise funds

Sudbury has two enterprise funds related to Parks and Recreation

- Pool Enterprise
- Field Maintenance Enterprise

Pool enterprise

	FY18 Actual	FY19 Appropriated	FY20 Requested
POOL ENTERPRISE FUND			
Director's Salary	19,174	-	-
Pool Staff Salaries	151,065	60,614	48,926
Clerical	27,811	28,087	28,928
Part-Time Supervisors	-	31,269	31,269
Receptionists	30,001	28,948	28,948
Sick Leave Buy Back	1,786	2,865	2,000
WSI Lifeguards	65,372	75,315	75,315
Head Lifeguard	41,209	43,847	45,162
Pool Instructors	12,659	13,775	13,775
Sub Total: Personal Services	349,077	284,720	274,323
General Expense	46,287	41,000	41,000
Equipment Maintenance	37,335	32,000	32,000
Utilities	91,938	97,000	97,000
Programs	2,553	10,000	5,000
Equipment Maintenance	-	2,500	-
Sub Total: Expenses	178,113	182,500	175,000
Direct Costs	527,190	467,220	449,323
INDIRECT COSTS:			
Benefits/Insurance	-	36,227	18,956
INDIRECT COSTS*	-	36,227	18,956
Total Costs	527,190	503,447	468,279
Enterprise Receipts	478,666	503,447	468,279
Total Revenues	478,666	503,447	468,279

Notes about Pool budget

Budget is decreasing from last year

- No longer a funding source for the director's salary
- Attrition

Rate increase (6%) was voted after July 1 so revenues are not where they were projected.

- Lost two months of increased revenues

Pool revenues historically

FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
464,100	487,506	475,960	535,376	492,533	529,145	535,473	486,635	478,666

Pool Excess/Deficiency Historically

FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
8,982	(2,638)	(14,518)	22,609	(8,296)	(11,723)	24,648	(30,903)	(48,524)

Fund Balance

FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
108,181	105,542	91,024	113,633	105,337	93,614	118,262	87,358	38,834

Proposed Pool Rates

Based on rate study and the historical information regarding pool revenues, we are recommending a 10% increase (rounded up to nearest dollar) to the pool rates effective July 1, 2019.

We are projecting that there will be no fund balance left at the end of this fiscal year.

If we do not raise the rates to meet the budget and create some capacity in the fund balance, then we will need to reduce the hours at the pool mid-year in order to decrease the budget further.

Since there is no fund balance, available the pool can not go into a deficit.

Classes would increase 10% and be rounded up to the nearest dollar.

Proposed pool rates contd.

An additional issue: inequity in rates

Family rate and couple rate currently too low and should be further reevaluated to bring equity with other rates.

Currently couple rate and family rate equal less than two youths per month.

Two youths is \$74

A couple is \$66 and a family is \$72.

This should be addressed.

Rates

Pool rates proposed	Daily Pass		Swim Pass		Lunch Pass		Monthly Pass		6 Month Pass		Annual Proposed	
	Current	Proposed	Current	Proposed	Current	Proposed	Current	Proposed	Current	Proposed	Current	Proposed
Resident												
Youth	\$8	\$9	\$35	\$39			\$34	\$37	\$181.00	\$199	\$361	\$397
Adult	\$10	\$11	\$46	\$51	\$326	\$359	\$49	\$54	\$256.00	\$282	\$515	\$567
Senior	\$7	\$8	\$30	\$33			\$30	\$33	\$163.00	\$179	\$326	\$359
Couple		\$0		\$0			\$60	\$66	\$327.00	\$360	\$652	\$717
Family		\$0	\$99	\$109			\$65	\$72	\$357.00	\$393	\$711	\$782
Tot	\$7	\$8	\$30	\$33				\$0		\$0	\$0	\$0
Pool rates	Current	Proposed	Current	Proposed	Current	Proposed	Current	Proposed	Current	Proposed	Current	Proposed
Non-Resident proposed												
Youth	\$9	\$10	\$42	\$46			\$43	\$47	\$205	\$226	\$403	\$443
Adult	\$11	\$12	\$53	\$58	\$356	\$392	\$60	\$66	\$267	\$294	\$594	\$653
Senior	\$8	\$9	\$31	\$34			\$33	\$36	\$188	\$207	\$376	\$414
Couple		\$0		\$0			\$73	\$80	\$386	\$425	\$771	\$848
Family		\$0	\$125	\$138			\$78	\$86	\$409	\$450	\$812	\$893
Tot	\$8	\$9	\$31	\$34								

To consider: eliminate couple plan and increase family plan to \$91 a month (total of one youth and one adult) for residents and \$113 for non-residents.

Rental rates

Current

Rentals	Lane	Pool	Dive Well
General Public	27.00		40.00
Practice - LS	24.00		40.00
Swim Meets - LS	24.00	186.00	46.00
Swim Meets - Other		214.00	46.00
Swim Meets - Championship		265.00	

Note: Rates are per Hour

Proposed

Rentals	Lane	Pool	Dive Well
General Public	30.00		44.00
Practice - LS	26.00		44.00
Swim Meets - LS	26.00	205.00	51.00
Swim Meets - Other		235.00	51.00
Swim Meets - Championship		292.00	

Note: Rates are per Hour

Program Fees - Members

Programs	Half Hour	Hour	Per Class	Per Program
Member Fees				
Swim Lessons			14.00	
Adult Swim Lessons			20.00	
Private Swim Lessons	58.00	102.00		
Semi-Private Swim Lessons	77.00	110.00		
Lifeguard Training				366.00
WSI Training				494.00
Babysitter Training				129.00
Triathlon Training			10.00	
Captains Practice			8.00	
Swim Whispers				420.00
Deep Water Workout			10.00	
Aquacise			10.00	
Pi-Yo-Chi			10.00	
Awesome			8.00	
Swim Parties				230.00

Program Fees – Nonmembers

Non-Member Fees			
Swim Lessons			23.00
Adult Swim Lessons			32.00
Private Swim Lessons	58.00	102.00	
Semi-Private Swim Lessons	77.00	110.00	
Lifeguard Training			366.00
WSI Training			494.00
Babysitter Training			129.00
Triathlon Training			11.00
Captains Practice			8.00
Swim Whispers			420.00
Deep Water Workout			12.00
Aquacise			12.00
Pi-Yo-Chi			12.00
Awesome			12.00
Swim Parties			230.00

Recreation field Maintenance enterprise

	FY18 Actual	FY19 Appropriated	FY20 Requested
REC. FIELD MAINTENANCE ENTERPRISE			
Field Maint. Salaries	101,204	118,009	124,540
Summer Help	299	7,182	8,000
Sub Total: Personal Services	101,503	125,191	132,540
Field Maintenance	29,453	55,000	55,000
Park Maintenance	27,248	16,600	18,000
Utilities	12,371	10,000	12,000
Prior Year Encumbrances	1,482		
Sub Total: Expenses	70,554	81,600	85,000
Capital Expense	10,100	10,500	-
Transfer to Field Turf Stabilizatoin	-	-	10,500
Sub Total: Capital Expenses	10,100	10,500	10,500
Direct Costs	182,157	217,291	228,040
INDIRECT COSTS:			
Benefits/Insurance	22,575	22,575	23,198
INDIRECT COSTS*	22,575	22,575	23,198
Total Costs	204,732	239,866	251,238
Enterprise Receipts	217,754	239,866	226,238
Retained Earnings Used			25,000
Transfers In			
Total Revenues	217,754	239,866	251,238

Revenue

FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
170,493	183,976	218,320	204,416	202,269	210,197	171,854	180,366	217,754

Excess/Deficiency Historically

FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
56,887	15,948	72,996	57,656	(6,778)	(30,997)	(82,625)	(44,258)	13,021

Fund Balance

FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
56,887	72,835	145,831	203,487	196,710	165,712	80,087	38,829	51,850

Field Rates Proposed

Need 2.7% increase
to make FY19
budget and a 4.74%
increase to budget=
7%

	2019	2020
light fees per hour seasonal usage	75	80
Light Fees per hour per field one time	35	37
Youth organization per child/sport/season	40	43
Adult organization per person/sport/season	45	48
Non resident rate per person/field/season	85	91
Outdoor camp	50	54
FCC gym	50	54
Cutting turf field per hour for resident	70	75
Cutting turf field per hour for non-resident	145	155
one time usage resident	70	75
one time usage nonresident	110	118
jamboree/tournament per person	10	11
tennis (resident per hour)	15	16
tennis (non-resident per hour)	20	21
basketball (resident per hour)	15	16
basketball (non-resident per hour)	20	21
volleyball (resident per hour)	15	16
volleyball (non-resident per hour)	20	21