

Town of Sudbury

Housing Trust

HousingTrust@sudbury.ma.us

Flynn Building 278 Old Sudbury Road Sudbury, MA 01776 978-639-3387 Fax: 978-443-0756

www.sudbury.ma.us/housingtrust

November 4, 2020

To: Sudbury Housing Trust

From: Liz Rust

RE: 2020 CPA request

The Trust has asked for 15% of CPA annual revenue, equating to approximately \$388,500, using 2019 revenue of \$2,259,000.

This is planned for two programs:

1. Create one unit of affordable housing through the Home Preservation program for approximately \$275,000. The average Trust subsidy for a unit of housing in this program was \$191,000, using past examples from the 8 homes in the program, the most recent from FY16. Given the home price increases in the last 5 years, this might be more realistically up to \$275,000.

	Example 3BR Home	7 homes
Seller's Price	\$550,000	on
Transaction Costs	\$22,130	Zillow today
Total cost	\$572,130	under
Buyer Price	\$300,000	\$575k
Trust Subsidy	\$272,130	

2. Assist 3 to 4 extremely low income rental households with rental assistance, for a total of approximately \$113,500 – the approximate amount available after the Home Preservation. Building on the Emergency Rental Assistance Program, extend rental assistance to extremely low income household with rental assistance. This program aligns with the purpose of the Trust, which is to provide for the preservation and creation of affordable housing in the Town of Sudbury for the benefit of low and moderate income households.

This program would provide the different between 30% of the tenant income and the 'affordable' 80% rent, similar to Section 8 voucher program. The program would commit to those funds for 2 years for each household awarded, for an approximate amount of \$31,000 per household.

		Low Income gross rent –
2 Bedroom 80% AMI rent	\$2,166	Avalon, Cold Brook
2 Bedroom 30% AMI rent	\$865	Extremely Low Income
Monthly Rent Subsidy	\$1,301	Estimate
Annual Rent Subsidy	\$15,612	
Two Years	\$31,224	
Number of vouchers for \$113.5k	3.64	

Project Name	Contracting Entity	Project Location	Туре	Program	# Units	Per Unit	Gross	Mktg Expenses	Net	Status	Marketing Start Date	Completion Date
Lexington - Lexington Meadows	RHSO Town	Lexington	Lottery - Initial Sale	LIP LAU	1	\$10,000	\$10,000	\$2,500	\$7,500	0- Proposed		
High Meadows Holliston Housing Trust	Private Developer Other Town	Westwood Holliston	Lottery - Initial Sale Lottery - Initial Sale	LIP LAU DHCD/LIP	3	\$4,000 \$3,000	\$12,000 \$6,000	\$1,500 \$1,000	\$10,500 \$5,000	1 - Proposed 2 - AFHMP		
Brook School	RHSO Town	Weston	Lottery - Initial Sale	LIP LAU	6	\$1,000	\$6,000	\$1,500	\$4,500	2 - AFHMP		
Post Office Crossing	RHSO Town	Acton	Lottery - Initial Sale	LIP 40B	3	\$5,500	\$16,500	\$2,000	\$14,500	3 - Active	Jun-18	20-Nov
Pine Hill Village Medford - Wellington Woods	Private Developer Private Developer	Harvard Medford	Lottery - Initial Sale Lottery - Initial Sale	MH 40B LIP LAU	6 20	\$3,800 \$1,750	\$22,800 \$35,000	\$2,000 \$2,500	\$20,800 \$32,500	3 - Active 3 - Active	May-20 May-20	
Postmark Square	Private Developer	Reading	Lottery - Initial Sale	40R	10	\$2,500	\$25,000	\$2,000	\$23,000	3 - Active	Mar-20	
Fields at Sherborn	Private Developer	Sherborn	Lottery - Initial Sale	MH 40B - MWCD MH 40B - CHAPA	8	\$2,500	\$20,000 \$27,000	\$2,000 \$2,000	\$18,000 \$25,000	3 - Active	May-19	
Trail Ridge2 Corey street	Private Developer Private Developer	Harvard Melrose	Lottery - Initial Sale Monitoring	Recertification	6	\$4,000 \$500	\$27,000	\$2,000	\$25,000	3 -Active 4 - Annual	Aug-18	
Messenger Woods	Private Developer	Plainville	Monitoring		6	\$250	\$1,750	\$0	\$1,750	4 - Annual		
Village at Bedford Woods	RHSO Town	Bedford	Lottery - Initial Sale	MH 40B MH 40B	6	\$2,500	\$15,000 \$12,000	\$2,000	\$13,000 \$10,000	5 -On Hold 5 -On Hold		
Village on the Green Chamberlain St	Private Developer Private Developer	Holliston Hopkinton	Lottery - Initial Sale Lottery - Initial Sale	LIP LAU	3	\$3,000 \$2,500	\$7,500	\$2,000 \$1,500	\$6,000	5 -On Hold		
Pleasant Street	Private Developer	Ipswich	Lottery - Initial Sale	MH 40B - MWCD	2	\$3,000	\$6,000	\$2,000	\$4,000	5 -On Hold		
212 Central	RHSO Town	Acton	Lottery - Resale		1	\$3,367	\$3,367 \$5,600	\$0 \$0	\$3,367 \$5,600	Complete	Apr-17 Oct-16	FY17 FY17
442 Mass Ave #1 14 Wampus Ave #22	RHSO Town RHSO Town	Acton Acton	Lottery - Resale Lottery - Resale	DHCD LIP	1	\$5,600 \$2,940	\$2,940	\$0	\$2,940	Complete Complete	May-15	FY14
Blanchard Place	RHSO Town	Acton	Lottery - Resale	DHCD LIP	1	\$3,600	\$3,600	\$0	\$3,600	Complete	May-14	FY14
Faulkner Mills Parker Village	RHSO Town RHSO Town	Acton Acton	Lottery - Resale Lottery - Resale	DHCD LIP DHCD LIP	1	\$3,600 \$1,000	\$3,600 \$1,000	\$0 \$0	\$3,600 \$1,000	Complete	Sep-15 May-14	FY16 FY14
Robbins Brook	RHSO Town	Acton	Lottery - Resale	DHCD LIP	1	\$3,000	\$3,000	\$0	\$3,000	Complete Complete	May-14	FY14
Pine Hill Crossing	RHSO Town	Bedford	Lottery - Initial Sale	LIP LAU	4	\$3,000	\$12,000	\$2,000	\$10,000	Complete	Feb-19	Apr-20
Evergreen Fox Bun	RHSO Town RHSO Town	Bedford	Lottery - Initial Sale	LIP LAU LIP LAU	3	\$2,500 \$5,000	\$7,500 \$5,000	\$2,000 \$2,000	\$5,500 \$3,000	Complete	Feb-18 Mar-17	FY19 FY18
Fox Run Cottages at Depot Crossing	RHSO Town	Bedford Bedford	Lottery - Initial Sale Lottery - Initial Sale	LIP LAU	1	\$5,000	\$5,000	\$2,000	\$3,000	Complete Complete	Mar-17	FY18
Bedford Woods	RHSO Town	Bedford	Lottery - Resale		1	\$2,500	\$2,500	\$150	\$0	Complete	May-14	FY15
Oakley Neighborhood 294 Codman Hill Rd	Private Developer Other Town	Belmont Boxborough	Lottery - Initial Sale Lottery - Resale	40R DHCD LIP	3	\$3,000 \$1.800	\$9,000 \$1.800	\$1,000 \$125	\$8,000 \$1,675	Complete Complete	Apr-11 Jul-08	FY13 FY09
Brookside Square	RHSO Town	Concord	Lottery - Initial Lease		8	\$1,800	\$1,800	\$1,500	\$1,675	Complete	Oct-14	FY15
Black Birch II	RHSO Town	Concord	Lottery - Initial Sale	LIP LAU - AR	2	\$3,000	\$6,000	\$2,000	\$4,000	Complete	Aug-19	Mar-20
Black Birch I Finigan's Way	RHSO Town RHSO Town	Concord Concord	Lottery - Initial Sale Lottery - Initial Sale	AR LIP LAU	3	\$6,000 \$2,500	\$18,000 \$16,000	\$2,500 \$1,000	\$15,500 \$15,000	Complete Complete	Mar-16 Oct-09	FY17 FY12
Lalli Woods	RHSO Town	Concord	Lottery - Initial Sale	DHCD LIP	6	\$2,500	\$16,000	\$1,000	\$15,000	Complete	Jun-10	FY11
Millstone Concord	RHSO Town	Concord	Lottery - Initial Sale	LIP LAU	1	\$5,000	\$5,000	\$1,500	\$3,500	Complete	Dec-15	FY17
Riverwalk 10 Emerson Annex	RHSO Town RHSO Town	Concord	Lottery - Initial Sale	Special Permit DHCD LIP	1	\$5,000 \$2,500	\$5,000 \$2,500	\$0 \$0	\$5,000 \$2,500	Complete	Sep-11	FY12 FY12
1249 Elm Street	RHSO Town	Concord Concord	Lottery - Resale Lottery - Resale	DHCD LIP	1	\$2,300	\$2,300	\$0	\$2,945	Complete Complete	May-11 Sep-13	FY14
14 Dunbar Way	RHSO Town	Concord	Lottery - Resale	DHCD LIP	1	\$4,000	\$4,000	\$0	\$4,000	Complete	Dec-07	FY08
329 Walden Street 333 Walden Street	RHSO Town RHSO Town	Concord Concord	Lottery - Resale Lottery - Resale	DHCD LIP DHCD LIP	1 2	\$3,638 \$3,600	\$3,638 \$7,200	\$0 \$0	\$3,638 \$7,200	Complete Complete	Jun-13 Feb-14	FY14 FY14
4 Emerson Annex	RHSO Town	Concord	Lottery - Resale	DHCD LIP	1	\$5,000	\$500	\$0	\$500	Complete	Jan-08	FY08
7 Emerson Annex	RHSO Town	Concord	Lottery - Resale	DHCD LIP	1	\$2,500	\$2,500	\$0	\$2,500	Complete	May-10	FY11
8 Emerson Annex 87 Elm Brook	RHSO Town RHSO Town	Concord Concord	Lottery - Resale Lottery - Resale	DHCD LIP Special Permit	1	\$3,000 \$4,000	\$3,000 \$4,000	\$0 \$0	\$3,000 \$4,000	Complete Complete	Sep-09 Mar-08	FY10 FY08
95 Conant Street #205	RHSO Town	Concord	Lottery - Resale	DHCD LIP	2	\$3,320	\$6,640	\$0	\$6,640	Complete	Mar-14	FY14
95 Conant Street #319	RHSO Town	Concord	Lottery - Resale	DHCD LIP	2	\$3,000	\$6,000	\$0	\$6,000	Complete	Dec-13	FY14
329 Walden Street 1284 Elm Street	RHSO Town RHSO Town	Concord Concord	Lottery - Resale Lottery - Resale	DHCD LIP DHCD LIP	1	\$3,600 \$3,000	\$3,600 \$3,000	\$0 \$0	\$3,600 \$3,000	Complete Complete	Feb-17 TBD	FY14 FY14
Brookside Square	RHSO Town	Concord	Monitoring	DHCD LIP	8	\$3,000	\$800	\$0	\$1,000	Complete	Aug-16	FY18
Elm Court	RHSO Town	Concord	Monitoring	MassHousing NEF 40B	2	\$1,050	\$8,400	\$0	\$8,400	Complete	Aug-08	FY14
Assessor Contract Emerson Green	RHSO Town Other Town	Concord Devens	Other Lottery - Initial Sale	DHCD LIP	0	\$2,625 \$5,000	\$2,625 \$5,000	\$0 \$2,000	\$2,625 \$3,000	Complete Complete	Jan-11 Oct-16	FY11 FY14
Montage/Danforth Farm	Private Developer	Framingham	Lottery - Initial Sale	LIP LAU	17	\$2,500	\$42,500	\$7,500	\$35,000	Complete	Oct-14	FY16
Trail Ridge1	Private Developer	Harvard	Lottery - Initial Sale	MH 40B - CHAPA	3	\$4,000	\$12,500	\$2,000	\$10,500	Complete	Aug-14	FY15
Trail Ridge Wedgewood	Private Developer Other Town	Harvard Holliston	Lottery - Initial Sale Lottery - Initial Sale	MH 40B - CHAPA DHCD/LIP	2	\$4,000 \$3,000	\$8,000 \$6,000	\$2,000 \$2,000	\$6,000 \$4,000	Complete Complete	Jul-14 Feb-16	FY13 FY18
Holliston Housing Dev Corp	Other Town	Holliston	Lottery - Initial Sale	DHCD/LIP	1	\$5,000	\$5,000	\$1,000	\$4,000	Complete	Jun-12	FY13
Holliston Housing Trust	Other Town	Holliston	Lottery - Initial Sale	DHCD/LIP	1	\$4,000	\$4,000	\$1,000	\$3,000	Complete	Jul-14	FY13
Lexington - Jefferson Drive Manor House	RHSO Town RHSO Town	Lexington Lexington	Lottery - Initial Sale Lottery - Initial Sale	LIP LAU	3	\$3,000 \$2,500	\$9,000 \$15,000	\$2,500 \$2,500	\$6,500 \$12,500	Complete Complete	Jun-19 Aug-17	FY19
The Groves	Private Developer	Lincoln	Lottery - Initial Lease		8	\$1,250	\$10,000	\$0	\$10,000	Complete	Jun-10	FY12
Battle Road Farm (1)	Other Town	Lincoln	Lottery - Resale		5	\$4,700	\$23,500	\$0	\$23,500	Complete	Jul-09	FY13
Battle Road Farm (2) Battle Road Farm (3)	Other Town Other Town	Lincoln Lincoln	Lottery - Resale Lottery - Resale		2	\$2,300 \$4,700	\$2,300 \$9,400	\$0 \$0	\$2,300 \$9,400	Complete Complete	Mar-13 Jun-13	FY13 FY14
Battle Road Farm (4)	Other Town	Lincoln	Lottery - Resale		2	\$5,000	\$10,000	\$0	\$10,000	Complete	Apr-14	FY14
Battle Road Farm (5)	Other Town	Lincoln	Lottery - Resale	Special Permit	1	\$5,000	\$5,000	\$0	\$5,000	Complete	May-16	FY14
Battle Road Farm (5) The Groves	Other Town Private Developer	Lincoln Lincoln	Lottery - Resale Monitoring	Special Permit Special Permit	8	\$5,000 \$750	\$5,000 \$6,000	\$0 \$0	\$5,000 \$6,000	Complete Complete	Apr-15 Sep-11	FY14 FY15
Willowdale Estates	Private Developer	Mansfield	Lottery - Initial Sale	LIP LAU	3	\$2,500	\$7,500	\$1,500	\$6,000	Complete	Jun-19	Feb-20
Fulton Residences	Private Developer	Medford Melrose	Lottery - Initial Sale	LID LATE Dontal	1	\$4,000	\$4,000	\$1,000	\$3,000	Complete Complete	Aug-11	FY12
Corey street Needham Place	Private Developer Private Developer	Melrose Needham	Lottery - Initial Sale Lottery - Initial Lease	LIP LAU- Rental	4	\$3,000 \$5,000	\$14,000 \$5,000	\$2,000 \$1,500	\$12,000 \$3,500	Complete	Feb-18 Aug-14	FY19 FY15
Ellis Heights	Private Developer	Newton	Lottery - Initial Sale	DHCD LIP	1	\$4,500	\$4,500	\$0	\$4,500	Complete	May-10	FY11
Walnut Street Gumps	Other Town Other Town	Newton Norfolk	Lottery - Resale Lottery - Initial Sale	DHCD LIP DHCD LIP	1 5	\$3,000 \$2,500	\$3,000 \$12,500	\$0 \$1,000	\$3,000 \$11,500	Complete Complete	Nov-12 Aug-11	FY13 FY12
Messenger Woods	Private Developer	Plainville	Lottery - Initial Sale		6	\$2,000	\$12,500	\$1,000	\$11,500	Complete	Jan-16	FY12 FY17
278 Maynard Road	RHSO Town	Sudbury	Lottery - Initial Sale		3	\$0	\$0	\$2,500	-\$2,500	Complete	Jun-15	FY17
Home Preservation Landham Crossing	RHSO Town RHSO Town	Sudbury Sudbury	Lottery - Initial Sale Lottery - Initial Sale	MH 40B MH 40B	6 8	\$0 \$2,500	\$0 \$20,000	\$1,000 \$3,000	-\$1,000 \$17,000	Complete Complete	Feb-08 Nov-12	NA FY15
Snowberry Lane	RHSO Town	Sudbury	Lottery - Initial Sale	MH 40B	2	\$7,500	\$15,000	\$1,900	\$17,000	Complete	Nov-12 Nov-06	FY07
Villages at Old County Rd	RHSO Town	Sudbury	Lottery - Initial Sale	MH 40B	10	\$4,000	\$39,900	\$3,000	\$36,900	Complete	Nov-08	FY12
Carriage Lane Carriage Lane	RHSO Town RHSO Town	Sudbury Sudbury	Lottery - Resale Lottery - Resale		1	\$1,800 \$1,500	\$1,800 \$1,500	\$300 \$0	\$1,500 \$1,500	Complete Complete	Aug-18 Apr-13	FY19 FY14
Landham Crossing	RHSO Town	Sudbury	Monitoring		8	\$1,500	\$1,300	\$0	\$12,000	Complete	Apr-13 Aug-14	Perpetuity
Snowberry Lane	RHSO Town	Sudbury	Monitoring		2	\$6,500	\$13,000	\$1,500	\$11,500	Complete	Nov-06	Perpetuity
Villages at Old County Rd Andover Estates	RHSO Town Private Developer	Sudbury Tewksbury	Monitoring Lottery - Initial Sale	MH 40B	10 5	\$1,400 \$3,000	\$14,000 \$15,000	\$3,000 \$2,000	\$11,000 \$13,000	Complete Complete	Dec-08 Aug-11	Perpetuity FY13
		Watertown	Lottery - Resale	1 100	1	\$3,000	\$3,918	\$500	\$13,000	Complete	Oct-18	FY19
5 Repton Circle	Private Developer	watertown	LUTTER - INCOME									
Sage Hill	Private Developer	Wayland	Lottery - Initial Sale	DHCD LIP/Special Pern		\$5,400	\$5,400	\$1,000	\$4,400	Complete	Apr-11	FY12
Sage Hill Wayland Commons	Private Developer Private Developer	Wayland Wayland	Lottery - Initial Sale Lottery - Initial Sale	FHLB 40B	12	\$5,400 \$2,500	\$30,000	\$2,000	\$28,000	Complete	Oct-10	FY13
Sage Hill	Private Developer	Wayland	Lottery - Initial Sale			\$5,400						

Sudbury Lottery and Monitoring Contracts

Project Name	Contracting Entity	Project Location	Туре	Program	# Units	Per Unit	Gross	Mktg Expenses	Net	Status	Marketing Start Date	Completion Date
89 OxBow	Other Town	Wavland	Monitorina	Other financing	16	\$563	\$9.000	\$0	\$9.000	Complete	Apr-09	FY14
WHDC	Other Town	Welleslev		DHCD LIP	3	\$2,500	\$7,500	\$1,000	\$6,500	Complete	Sep-10	FY11
Highland Meadows	Private Developer	Weston		LIP LAU - AR	6	\$2,750	\$18,000	\$4,000	\$14,000	Complete	Nov-09	FY13
6 Upham Way	RHSO Town	Weston		DHCD LIP	1	\$3,000	\$3,000	\$0	\$3,000	Complete	Feb-13	FY13
815B Boston Post Rd	RHSO Town	Weston	Lottery - Resale	DHCD LIP	1	\$2,500	\$2,500	\$0	\$2,500	Complete	May-11	FY12
Lalli Terrace	RHSO Town	Acton	Lottery - Initial Lease	DHCD 40B	0	\$0	\$0	\$0	\$0	Terminated	Dec-14	
176 Swanson Rd	Other Town	Boxborough	Lottery - Resale	DHCD LIP	0	\$0	\$0	\$0	\$0	Terminated	Dec-12	FY13
Summerfields	Other Town	Boxborough	Lottery - Resale	MassHousing NEF 40B	0	\$0	\$0	\$0	\$0	Terminated	Dec-08	FY09
Whitin Reservoir Estates	Private Developer	Douglas	Lottery - Initial Sale	On Hold	0	\$0	\$0	\$0	\$0	Terminated		
Dover Farms	Private Developer	Dover	Lottery - Initial Sale	FHLB 40B	0	\$0	\$0	\$0	\$0	Terminated	May-13	FY14
Northside Meadow	Private Developer	Framingham	Lottery - Initial Sale	LIP LAU - AR	0	\$0	\$0	\$0	\$0	Terminated	-	
Holliston Housing Trust	Other Town	Holliston	Lottery - Initial Sale	DHCD/LIP	0	\$0	\$0	\$0	\$0	Terminated	Jun-12	FY13
Derby Street	Private Developer	Newton	Monitoring	MassHousing NEF 40B	0	\$0	\$0	\$0	\$0	Terminated	Mar-13	Perpetuity
Angell Brook	Private Developer	West Boylston	Lottery - Initial Sale	DHCD LIP	0	\$0	\$0	\$0	\$0	Terminated	Jan-11	FY11
			Total contracted		346	\$2,524	\$873,413	\$99,975	\$771,288			
		45	Lottery - Initial Sale		220	\$540,090	\$2,455	Private	\$336,868	157	\$2,146	42%
		38	Lottery - Resale		45	\$149,423	\$3,321	Other Town	\$110,875	47	\$2,359	14%
		9	Monitoring		64	\$62,650	\$979	RHSO Town	\$346,545	148	\$2,342	44%
		5	Lottery - Initial Lease		23	\$39,500	\$1,717	FY19	\$30,500	36%		
		1	Other		0	\$2,625		FY20	\$35,500	35%		
					352	\$794,288			\$794,288	352		

Website: WWW.RHSOhousing.org Email: INFO@ RHSOhousing.org

Office Address: 37 Knox Trail, Acton, MA 01720 Phone: (978) 287-1092

November 10, 2020

To: Sudbury Housing Trust

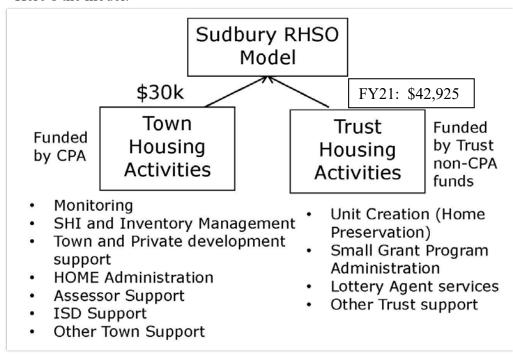
From: Liz Rust

RE: RHSO fee FY22

To the Trust,

I am writing about the RHSO fee for the Sudbury Housing Trust to obtain the Trust commitment for FY22 for the RHSO Budget.

Here's the model:



In FY21, one-third so far (through October):

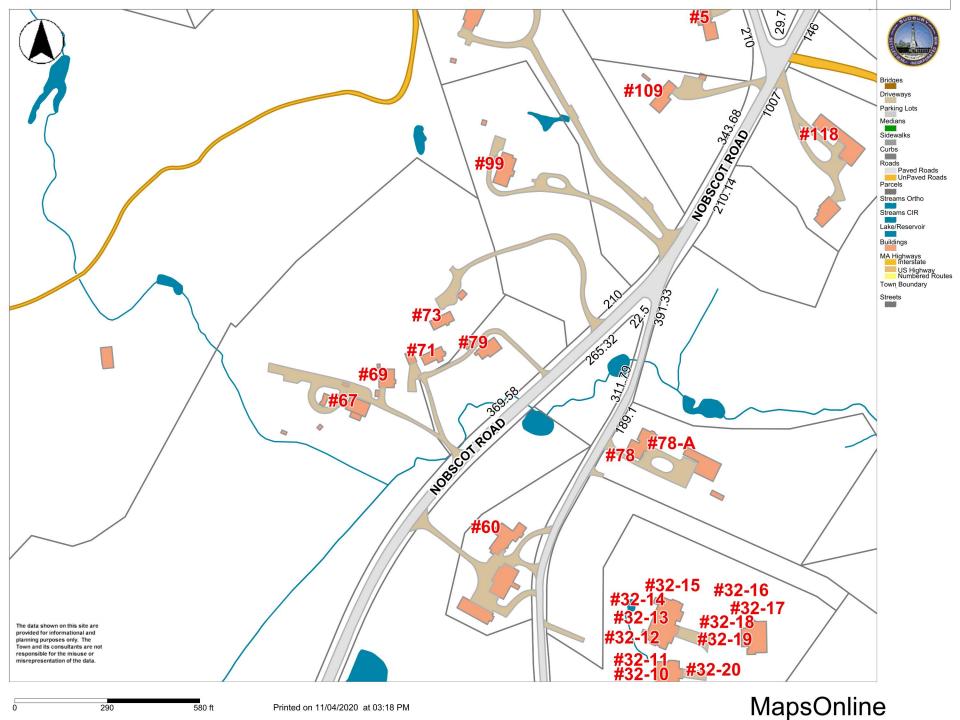
- Sudbury paid \$72,925 for 935 hours, \$30k from CPA and the rest from the Trust
- So far in FY21, one-third so far (through October) used 337, a bit over the annualized amount of 311 201 for the Trust work, and 136 for the Town. Trust drivers are ERAP, lottery and resales

For FY22:

- 935 hours will cost \$75,000 (rounded), due to \$2.14 increase in billing rate
- Traditionally, the Trust pays everything over \$30k, so the trust portion would be \$45,000
- Note that any paid-for and unused hours are applied to the next year, so they are not forfeited
- The Monitoring and Lottery fees more than pay for the Trust portion. FY22 will be no exception.

Sudbury Housing Trust Financial Projection - Detail

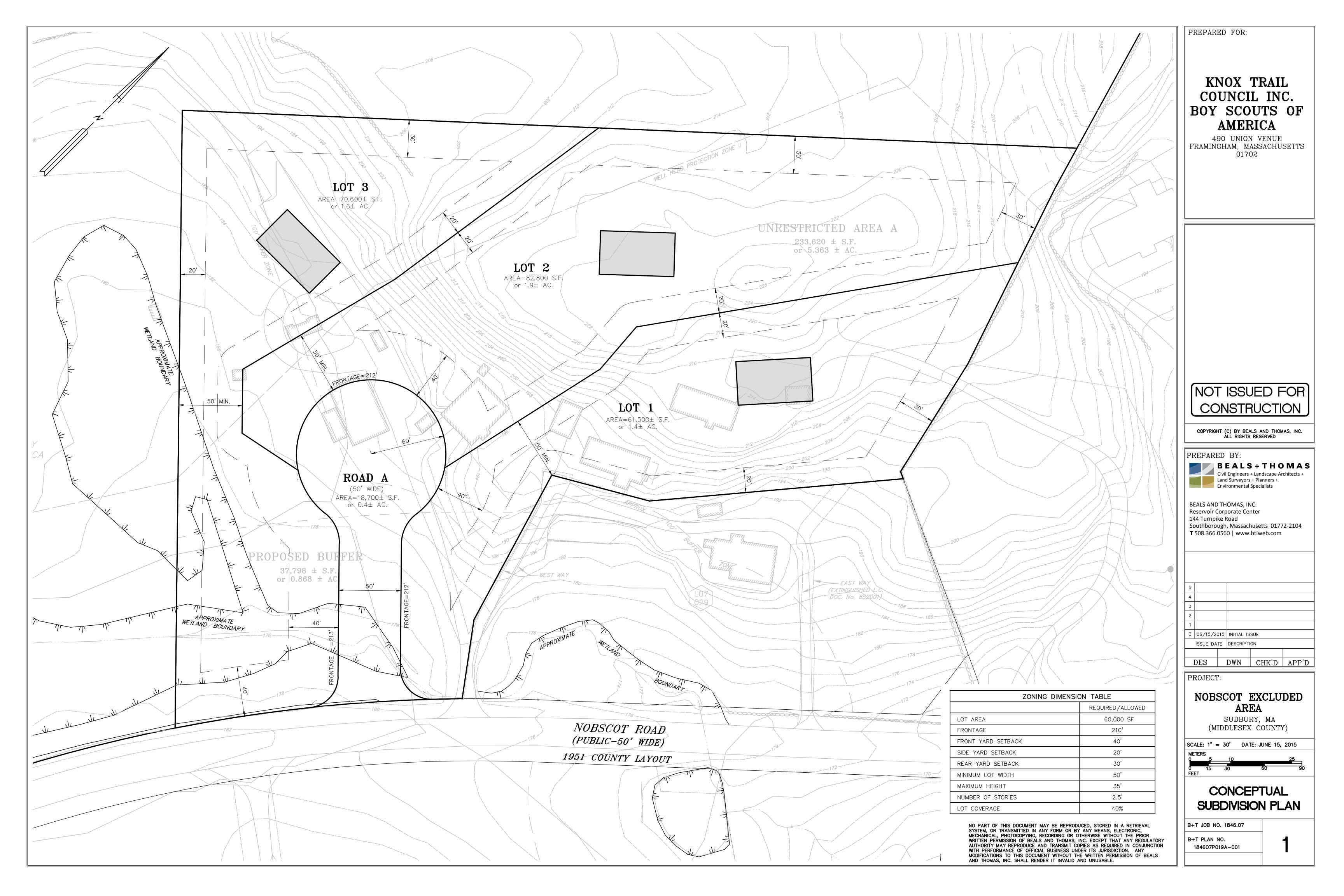
	Line#	FY07, FY08	FY19	FY20		FY21			FY22	Total
Description	2	Actual	Actual	Preliminary	Actual	Remaining	Projected	Planned	Projected	. o.c.
			Housing	Unit Creation	on					
Cumulative #units created	1	2	14	14						
Cumulative per unit subsidy of created units	2	\$144,116	\$181,812	\$181,812						
Annual #Trust Created Units	3	2	0	0						
Annual \$Trust Created Units	4	\$288,231	\$0	\$0						
Total subsidy of created units	5	\$288,231	\$2,545,366	\$2,545,366						
#Trust Assisted Units	6	0	126	126						
\$Trust Assisted Units	7	\$0	\$650,000	\$650,000						
Cumulative per unit subsidy of assisted units	8	\$0	\$5,158.73	\$5,158.73 -						
			d Statement of		nd Expend					
Carry Forward	10	\$0	\$282,346	\$222,566		\$153,131	\$153,131	\$157,699	\$157,699	
Fees - 712543/430000	20	\$53,066	\$81,068	\$70,332	\$7,050		\$97,993	\$93,450	\$72,190	\$861,497
Sudbury Resales		\$0	\$1,500.00	\$5,382	A7.050	\$4,993	\$4,993		\$5,000	\$19,517
External Contracts (sum of below) Weston Brook School	26 261	\$49,600	\$79,568 \$2,000	\$64,950 \$1,000	\$7,050	\$85,950 \$5,000	\$93,000 <i>\$5,000</i>		\$67,190 \$0	\$830,160 <i>\$53,803</i>
Acton - PO Crossing	262		\$4,000	\$4,000		\$8,000	\$8,000		<i>ΦU</i>	\$16,500
Bedford Woods	263		\$2,000	<i>\$ 1,7000</i>		\$7,200	\$7,200		\$7,000	\$16,200
Harvard - Pine Hill Village	264			\$4,200	\$3,000	\$7,000	\$10,000		\$10,000	\$24,200
Harvard - Trail Ridge	265		\$20,000	\$3,500		\$3,500	\$3,500			\$39,500
Holliston - Holliston Trust Medford Wellington Woods	266 267			\$1,000	\$2,000	\$5,000 \$16,000	\$5,000 \$18,000		\$16,000	\$6,000 \$35,000
Reading - Postmark Sq.	268			\$9,000	\$2,000	\$17,000	\$17,000		\$10,000	\$27,000
Sherborn - Fields	269			\$10,500		\$9,500	\$9,500			\$21,000
Holliston - Village Green	270					\$6,000	\$6,000		\$6,000	\$13,000
Hopkinton	271		\$1,000				\$0		\$6,500	\$7,500
Rental Recertification: Messenger, Corey St			\$7,650	\$3,750	\$2,050	\$1,750	\$3,800		\$3,750	\$40,950
MassHousing Monitoring Completed	273	\$49,600	\$44,918	\$28,000			\$0 \$0		\$17,940	\$17,940 \$593,135
					¢0.00	#0.0			¢200 F00	
CPA/Financing - 712549/497000 Other	30 315	\$385,000 \$0	\$212,500 \$0.00	\$0.00	\$0.00 \$0.00	\$0.0 \$0.0	\$0 \$0		\$388,500 \$0	\$3,153,393 \$3,897
СРА	32	\$385,000	\$212,500	\$0	\$0	\$0.0	\$0		\$388,500	\$3,148,996
Escrow Deposits - 712548/481000	40		\$0.00	\$0.00	\$0.00	\$0.0	\$0		\$0	\$0
Interest - 712548/482000, 712548/489000	41	\$17,491	\$12,623	\$16,311	\$1,187	\$9,813	\$11,000	\$11,000	\$11,000	\$96,667
Expenditures - 712557/522100		-\$56,136	-\$365,641	-\$155,299	-\$59,821	-\$42,104	-\$101,925	-\$82,000	-\$102,000	-\$3,582,686
RHSO	54	* 40.000	-\$36,571	-\$42,416	-\$42,925	\$0	-\$42,925		-\$43,000	-\$258,196
Programs - sum of below Program - Small Grants		-\$48,800 <i>\$0</i>	-\$313,346 - <i>\$7,000</i>	-\$97,326 - <i>\$16,900</i>	-\$12,000 <i>\$0</i>	-\$33,000 - <i>\$25,000</i>	-\$45,000 - <i>\$25,000</i>		-\$45,000 - <i>\$25,000</i>	-\$2,958,077 - <i>\$260,840</i>
Program - ERAP		Ψ0	\$7,000	\$0	-\$12,000	-\$8,000		New item	-\$20,000	-\$40,000
Project - Grant: Coolidge/SHA	564	\$0	-\$250,000	-\$50,000	\$0	\$0	\$0		\$0	-\$450,000
Project - Home Preservation	566	-\$22,130	-\$41,634	-\$30,426	\$0	\$0	\$0		\$0	-\$1,290,208
Lottery Expense (sum of below) Advertising/Insurance		-\$6,622 -\$6,622	-\$13,083 -\$13,083	-\$15,557 - <i>\$15,557</i>	-\$4,896 - <i>\$4,896</i>	-\$9,104 - <i>\$9,104</i>	-\$14,000 - <i>\$14,000</i>		-\$14,000 - <i>\$14,000</i>	-\$240,076 - <i>\$179,147</i>
-										
Trust portion of Salaries - 712551/511100		-\$7,306	-\$2,330.20	-\$934.79	-\$596		-\$2,500		-\$2,500	-\$222,009
Ending Balance	70	\$392,115	\$220,566.41	\$152,975.34	-\$52,180	\$209,879	\$157,699	\$177,649	\$524,889	
					-\$52,180			\$177,649		
					\$0					
Analysis of Cui	mulat	ive Non-CF	A Revenue, ve	rsus Non-CF	PA Expens	es				
· ·		FY07,								
		FY08	FY19	FY20			FY21			
CPA Revenue Non-CPA Revenue	_	\$385,000 \$70,557	\$212,500	\$0 \$86,643			\$0 \$108,993			
Non-CPA expenses (staff, Small Grant, lottery)		-\$13,928	\$93,691 -\$58,985	-\$75,808			-\$84,425			
CPA expenses (programs, units)		-\$13,926	-\$308,986	-\$75,606			-\$04,425			
Cumulative Non-CPA Revenue	П		\$594,266	\$680,909			\$789,902			
Cumulative Non-CPA Expenses			-\$583,827	-\$659,635 \$21,273			-\$744,060 \$45,841			
Difference			\$10,439							

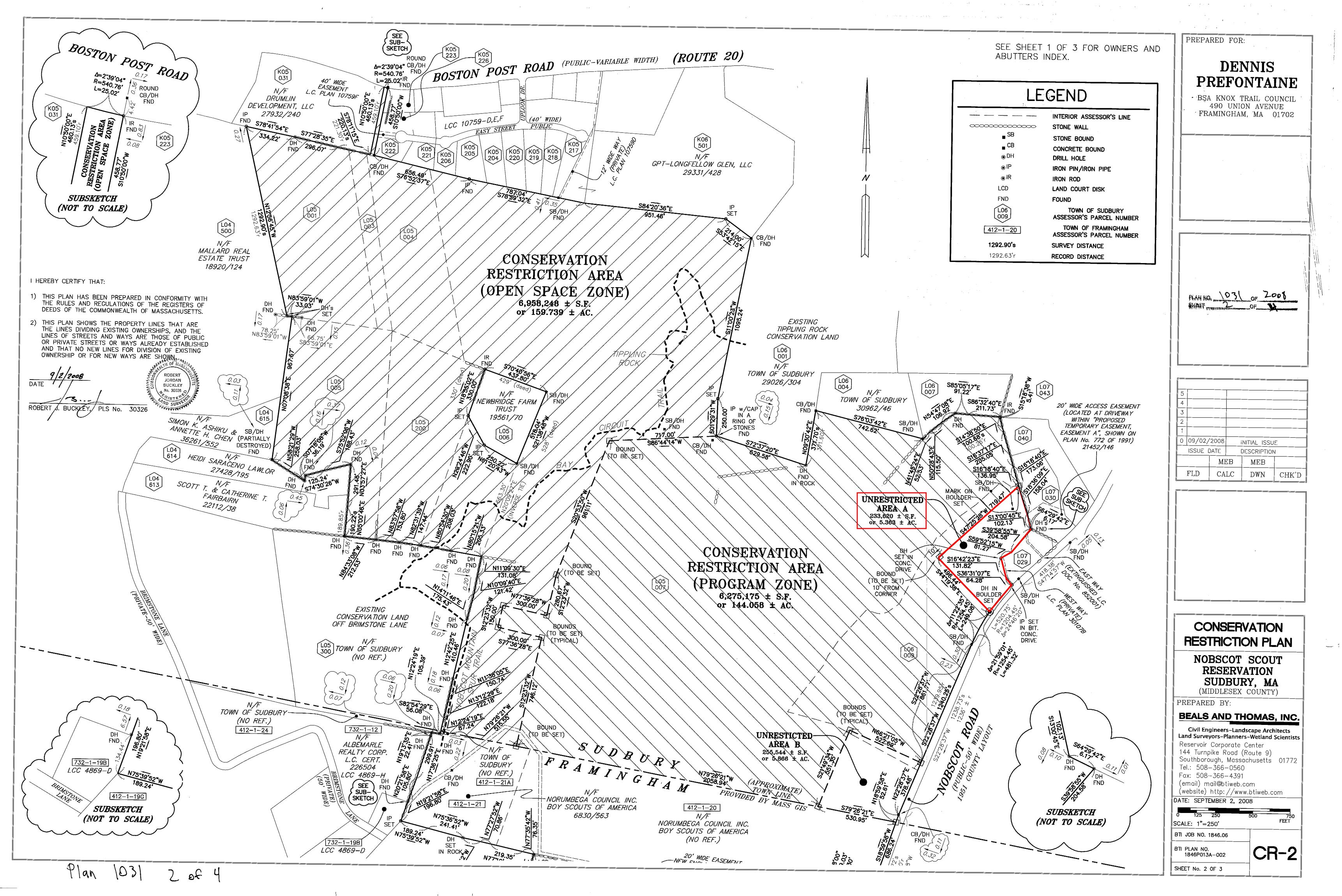


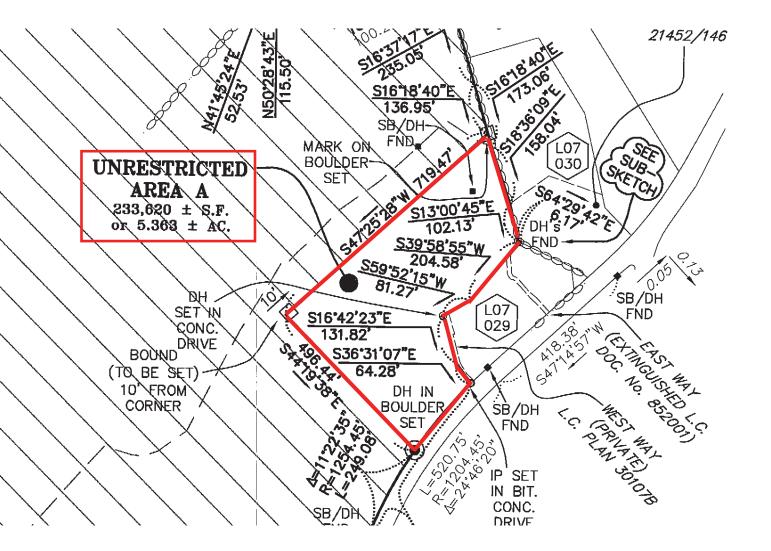
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