

**Sudbury Housing Trust
Financial Projection - Detail**

	FY07, FY08	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16
Description	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Projected
Housing Unit Creation									
Cumulative #units created	2	6	6	7	8	8	9	13	14
Cumulative per unit subsidy of created units	\$144,116	\$115,150	\$0	\$123,952	\$129,700	\$129,700	\$140,311	\$177,819	\$182,975
Annual #Trust Created Units	2	4	0	1	1	0	1	4	1
Annual \$Trust Created Units	\$288,231	\$402,669	\$0	\$176,767	\$169,933	\$0	\$225,200	\$1,048,845	\$250,000
Cumulative per unit subsidy of created units	\$288,231	\$690,900	\$690,900	\$867,667	\$1,037,600	\$1,037,600	\$1,262,800	\$2,311,645	\$2,561,645
#Trust Assisted Units	0	0	0	0	6	6	70	70	70
\$Trust Assisted Units	\$0	\$0	\$0	\$0	\$150,000	\$150,000	\$400,000	\$400,000	\$400,000
Cumulative per unit subsidy of assisted units	\$0	\$0	\$0	\$0	\$25,000	\$25,000	\$5,714	\$5,714	\$5,714
Detailed Statement of Revenues and Expenditures									
Carry Forward	\$0	\$380,364	\$759,810	\$769,464	\$820,046	\$617,881	\$795,903	\$645,960	\$343,097
Fee Revenue	\$53,066	\$25,440	\$63,096	\$90,886	\$71,973	\$62,500	\$49,310	\$55,986	\$77,000
CPA	\$385,000	\$750,000	\$208,000	\$180,000	\$190,000	\$200,000	\$342,796	\$100,000	\$202,600
Other Revenue (Escrow Deposits/Interest)	\$17,491	\$8,812	\$3,756	\$1,097	\$6,733	-\$2,589	\$4,508	-\$1,654	\$1,000
Expenditures	-\$67,887	-\$374,017	-\$227,951	-\$186,443	-\$463,212	-\$52,583	-\$544,357	-\$429,344	-\$453,551
Admin	-\$714	-\$2,071	-\$3,231	-\$6,464	-\$6,975	-\$4,009	-\$4,075	-\$1,634	-\$500
Staffing/Consultant/RHSO	\$0	\$0	\$0	-\$16,685	-\$10,567	-\$4,792	-\$4,445	-\$24,874	-\$28,774
Small Grants	\$0	-\$17,524	-\$12,821	-\$27,224	-\$9,574	-\$7,739	-\$9,200	-\$18,260	-\$40,000
Site Analysis and Feasibility	-\$11,751	-\$3,098	-\$5,000	\$0	\$0	\$0	-\$710	\$0	\$0
Project - Unit Creation (sum of below)	-\$48,800	-\$345,475	-\$197,011	-\$124,985	-\$428,588	-\$2,904	-\$475,200	-\$369,008	-\$369,277
Project - H4H, Dutton Road	-\$11,920	-\$16,085	-\$20,244	\$0	\$0	\$0	\$0	\$0	\$0
Project - Coolidge	\$0	\$0	\$0	\$0	\$0	\$0	-\$250,000	\$0	\$0
Project - Sudbury Housing Authority	\$0	\$0	\$0	\$0	-\$150,000	\$0	\$0	\$0	\$0
Project - Home Preservation	-\$22,130	-\$19,420	-\$176,767	-\$1,345	-\$168,588	-\$704	-\$225,200	-\$192,905	-\$250,000
Project - 40B Buydown	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Project - Maynard Rd	-\$14,750	-\$309,970	\$0	-\$123,640	-\$110,000	-\$2,200	\$0	-\$176,103	-\$119,277
Lottery Expense (sum of below)	-\$6,622	-\$5,849	-\$9,888	-\$11,084	-\$7,508	-\$33,139	-\$50,728	-\$15,568	-\$15,000
Advertising Expense	-\$6,622	-\$4,584	-\$8,888	-\$11,084	-\$5,508	-\$22,514	-\$7,838	-\$12,418	-\$15,000
Consultant	\$0	-\$1,265	-\$1,000	\$0	-\$2,000	-\$10,625	-\$42,889	-\$3,150	\$0
Trust portion of payroll	-\$7,306	-\$30,789	-\$37,247	-\$34,957	-\$7,660	-\$29,306	-\$2,200	-\$27,851	-\$30,000
Total	\$380,364	\$759,810	\$769,464	\$820,047	\$617,881	\$795,903	\$645,960	\$343,097	\$140,146