



February 25, 2010

Maureen G. Valente
Town Manager
Town of Sudbury
278 Old Sudbury Road
Sudbury, MA 01776

RE: HPS Lighting Upgrades, Various Locations, Sudbury, MA

Dear Ms. Valente:

Republic ITS is offering this price quote, on the terms and conditions stated below and at the prices shown, as follows:

Description: Street Light Conversion Date: 2/25/2010			
Item Description	QTY	UNIT COST	EXTENDED COST
35watt Fixture w/ Lamp & Photocell	145	\$ 146.00	\$ 21,170.00
50watt Fixture w/ Lamp & Photocell	126	\$ 146.00	\$ 18,396.00
100watt Fixture w/ Lamp & Photocell	24	\$ 146.00	\$ 3,504.00
Sub Total Project Cost			\$ 43,070.00
NSTAR REBATE INCENTIVE	1	\$21,754.00	\$ 21,754.00
Total Project Cost to the Town of Sudbury			\$ 21,316.00

PLEASE NOTE: This quote assumes the following:

1. Town of Sudbury is requesting and upgrade of 295 streetlight fixtures.
2. All police details will be invoiced at pass-through cost, as needed.
3. Material lead time is 4-6 weeks

Payment Arrangements:

Republic ITS will provide a proposal including cost estimates for any additional work, as the need arises. Should any unforeseen conditions be encountered during the installation, an additional proposal will be submitted to the Town.

This offer shall expire 90 days from the date hereof and may be withdrawn by us at any time prior thereto with or without notice. This offer supersedes any prior offers, commitment or orders, contains all terms, conditions and warranties and when accepted, constitutes the entire contract between the parties. The resulting contract shall not be modified except by formal written amendment.

This offer shall be accepted by delivery to us of a copy of this offer duly signed by you in the space provided. Payment to Republic ITS for the above mentioned project shall be made by the Town within Thirty (30) days of receipt of an approved invoice.

If this agreement is acceptable, please have a duly authorized official of the Town sign below and return a copy for our files. Your signature will constitute formal authorization to proceed with the work program according to the terms outlined. If you have any questions, regarding this written proposal, please do not hesitate to contact me at (978) 262-9010. We look forward to working with you.

Sincerely,



James-Michael Trotta
Project Manager
REPUBLIC ITS

The foregoing offer is hereby accepted, and work is authorized to begin under the terms of the above agreement.

Name (Printed)

Signature

Title

Date