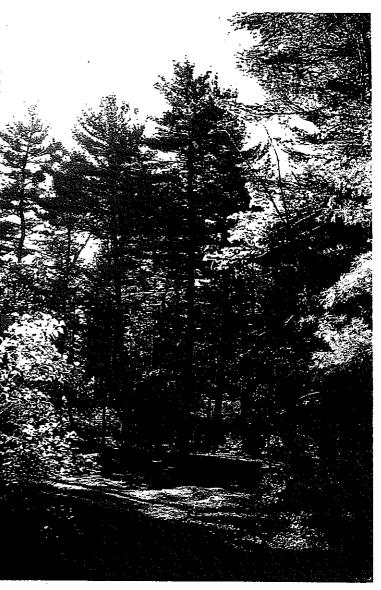


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### Uniform Residential Appraisal Report

File No. 161 Dutton Road

T	rere are 3 compar	rable properties cun	rently o	ffered for sa	ale in the s	subject	neighborhood ran	ging in price	from \$ 499,	900 to 1	585	5,000 .	
T	sere are 4 compa	rable sales in the su	ubject n	eighborhoo	d within the	ne past '	twelve months ran	iging in sale	price from \$	540,000	to \$	619,000	
	FEATURE	SUBJECT		COMPARABLE SALE NO. 1			COMPARABLE SALE NO. 2			COMPARABLE SALE NO. 3			
1	51 Dutton Road			610 Peakham Road			250 Willis Road			9 Old Lancaster Road			
Αc	latess Sudbury			Sudbur	ry, MA			Sudbur	y, MA		Sud	bury, MA	
Pr	oximity to Subject		3,34	2 1/4 m	niles			3 1/2 m			3 m		
Sa	ale Price	\$	N/A			\$	589,000		\$	619,000	2.37	s	540,000
s	ie Price/Gross Liv. Area	\$ 0.00	sa. ft.	\$ 212	.18 sa. ft.	. (Y.S.)					\$ 2	213.61 sq. ft.	
_	nta Source(s)	Inspection		$\overline{}$	r Inspec	_			r Inspectio		_	erior Inspection	n/M/LS
_	erification Source(s)	Assessor/B&	T	Assess			III.LO	Assess		manag		essor/B&T	INITIO
	LUE ADJUSTMENTS	DESCRIPTIO			CRIPTION		.() * 0.6		RIPTION	(35 15 1-1-1-1		DESCRIPTION	
	le or Financing	None		None	JAFTION	-+	+(-) \$ Adjustment	None	RIPTION	+(-) \$ Adjustment.	Non		+(-) \$ Adjustment
	oncessions	Known		Known				1 ' '			4		Ì
			. 15: 17			_		Known	00.00		Kno		
	ite of Sale/Time	N/A			2007 SD	_		7/22/20	·		-	5/2008 SD	
_	cation	Good/Busy S	N.		Busy St.			Good/E				d/Busy St.	
	asehold/Fee Simple	Fee Simple		Fee Sir				Fee Sir	<del></del>			Simple	
Si		5.00 Acres	<del></del>	1.25 Ac	~_	. +	18,750	0.93 Ac		20,000	-		20,000
_	ew.	Neighborhood	a	Neighb		-+	· · · · · · · · · · · · · · · · · · ·	Neighb				hborhood	
	sigл (Style)	Cape Cod		Colonia			equiv.	Cape C				onial	equiv.
	ality of Construction	average		averag		_		average				rage	
_	tual Age	53+/- Years		104 Ye				44 Yea				/ears	
	ndition	average		good/5		— <u> </u>	-29,450	good/5		-30,950			
	ove Grade	Total Bdrms Bat		Total Bdnn				Total Boirns			Total		
	om Count	9 3	2	8 4		1.5	2,000	7 4			9	4 2.5	-2,000
	oss Living Area 35	2,608	sq. ft.		2,776 st	sq. ft.	-5,900		2,070 sq.ft.	18,830	<u> </u>	2,528 sq. ft.	equiv.
	sement & Finished	SLAB		Full			-5,000	(	ļ	-5,000	1		-5,000
	oms Below Grade	N/A		1 Roon			-5,000	2 Roon	าร	-10,000	Unfi	nished	l
	nctional Utility	average		average				average				rage	
_	ating/Cooling	FHW / none		FWA /			-3,000	FHW/				V / none	
-	ergy Efficient Items	Typical		Typical				Typical			Турі		
G	rage/Carport	2 Car Garage	€ .	none			10,000	2 Car C	Sarage		2 C	ar Garage	
z Po	rch/Patio/Deck	Patio,2 Porch	1	Porch			4,000	2 Patio	·····	7,000	Pati	o,Deck	5,000
	replace	1 F/P		none			2,000	2 F/P		-2,000	2 F/	P	-2,000
ξE	derior Amenities	Shed/Barn		Fence		$\perp$ L	4,000	IngPoo	,Fence	equiv.	non	e .	5,000
<u>ln</u>	terior Amenities	average		Upd. Ki	itchen		-20,000	Upd. Ki	tchen	-20,000	ave	rage	
Ne	t Adjustment (Total)			_ □+	X)-	\$	27,600	I □+	2 - X	22,120		+ D- S	21,000
Ad	justed Sale Price	A 100	:-	Net Adj.	4.7 %	;		Net Adj.	-3.6 %		Net A	dj. 3.9 %	
	Comparables			Gross Adj.					18.4 % \$	596,880	Gross	Adi.7.2 % \$	561,000
			r t	simena of th									
1	X dioi	earch the sale or tra	anster n	IISEULY OLE BE	e subject p	property	y and comparable	sales. If no	t, explain				
1	X did did not res	earch the sale or tra	anster n	iistury ur tar	e subject p	property	y and comparable	sales. If no	t, explain				
1													
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My		did not reveal any	prior sa	les or trans						ective date of this a	opraisa	l,	
My Da	research did X	did not reveal any j	prior sa	les or trans	fers of the	e subjec	t property for the	three years	prior to the eff				
My Da My	research did X	did not reveal any ors, MLS, B&7 did not reveal any	prior sa Trecc prior sa	les or trans ords les or trans	fers of the	e subjec	t property for the	three years	prior to the eff				
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### TD Appraisal Services

Uniform Residentia	Appraisal Report	File No. 16	1 Dutton Road
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COST APPROACH TO VALUE	(not required by Fannie Mae)		
Provide adequate information for the tender/client to replicate the below cost figures and calcul Support for the opinion of site value (summary of comparable land sales or other methods for e		etermined from land	allocation method
Support for the spiritor of site value (summary or competable talks sales or cold incurred to	Suitably Sic value, Carro value of	otomino nominone	anocator motiou.
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ESTIMATED REPRODUCTION OR X REPLACEMENT COST NEW	OPINION OF SITE VALUE		.= \$ 425,000
Source of cost data Local builders and cost manuals.		@\$ 100.00	
Quality rating from cost service AVErage Effective date of cost data 2008  Comments on Cost Approach (gross living area calculations, depreciation, etc.)	SLAB Sq. Ft. of Additional features	@\$	.= \$ 5,000 20,000
The cost approach was developed utilizing information from local	Garage/Carport 612 Sq. Ft. o		
builders and cost manuals. See sketch for living area calculations. No functional or external obsolescence noted. Land	Total Estimate of Cost-New		·
	Loce Observed Functions		
value is common and typical in the Sudbury market.	Less Physical Functiona Depreciation 23%		·
	Depreciation 23% Depreciated Cost of Improvements	l External	= \$ 298,040 = \$ ( 68,549) = \$ 229,491
	Depreciation 23%	l External	.= \$ 298,040 = \$ ( 68,549)
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### Uniform Residential Appraisal Report

File No. 161 Dutton Road

This report form is designed to report an appraisal of a one-unit property or a one-unit property with an accessory unit; including a unit in a planned unit development (PUD). This report form is not designed to report an appraisal of a manufactured home or a unit in a condominium or cooperative project.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

SCOPE OF WORK: The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

INTENDED USE: The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

INTENDED USER: The intended user of this appraisal report is the lender/client.

DEFINITION OF MARKET VALUE: The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS: The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination
- The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

### APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- 9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- thave knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. It personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If t relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

### SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. Laccept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
Signature Dale K. Tapak	Signature Name
Company Name TD Appraisal Services	Company Name
Company Address 5 Russell Road	Company Address
Wayland, MA 01778	
Telephone Number 508-505-6990	Telephone Number
Email Address tapply@comcast.net	Email Address
Date of Signature and Report 09/03/2008	Date of Signature
Effective Date of Appraisal August 26, 2008	State Certification #
State Certification # CR #75151	or State License #
or State License #	State
or Other (describe) State #	Expiration Date of Certification or License
State MA	
Expiration Date of Certification or License 06/06/2011	
ADDRESS OF PROPERTY APPRAISED	SUBJECT PROPERTY
161 Dutton Road	Did not inspect subject property
Sudbury, MA 01776	Did inspect exterior of subject property from street Date of Inspection
APPRAISED VALUE OF SUBJECT PROPERTY \$ 575,000	Did inspect interior and exterior of subject property  Date of Inspection
LENDER/CLIENT	
Name	COMPARABLE SALES
Company Name Woods Walk Sanctuary, Inc.	Did not inspect exterior of comparable sales from street
Company Address 161 Dutton Road	Did inspect exterior of comparable sales from street
Sudbury, MA 01778	Date of Inspection
Email Address	

reddie Mac Form 70 March 2005

used using ACI software, 800 234,8727 www.aciweb.com

Fannie Mae Form 1004 March 2005 1004 05 062906 Uniform Residential Appraisal Report

File No. 161 Dutton Road

Franker   Surface   Coveryware Suit Prod.   Coverywa			<del></del>			iuei iuai A	<del></del>	<del></del>	-	<del></del>					m Road
Sudbury	FEATURE	SISI	UBJECT									COMP	ARABLE	SAL	E NO. 6
Timile - DOM = 33 Days   2 miles - DOM = 29 Days   3 miles - DOM = 39 Days   5 miles - DOM = 3					) Ko	ad			ster	Road					
Sale Pitrion   S				- 21	22 Days			- 2	0 Dave						
Sae PriorGross Ix. Area   S. 0.00 s.g. s. 251.29 s.g. s.   S. 343.31 s.g. s.							Z mies	DOM			- : :	1 7 1 5	П.		
Sale in Sourcels   Section   Section					_	365,000	+ 2424	24 4				*****	- 9	5 A	.4., 11.6
Assessor/B&T						-04I C					<del>3</del>		Sq. IL.	<u>.                                    </u>	
DESCRIPTION   DESCRIPTION   DESCRIPTION   1/3 Agestment   DESCRIPTION   None   DESCRIPTION   None   DESCRIPTION   1/3 Agestment   DESCRIPTION   1/3 Agestm						DIMES			RIMITO						
None		<del>,                                      </del>							$\neg$			*COID	TION	$\overline{}$	file & Fores
Concessions   Known   Known   Known   Known   Contessions   Known   ACTIVE LIST   PENDING   Leasehold/Fee Simple   Good/Busy St.   Good/Busy		1 20 212	CRIPTION		٠	+(-) \$ Adjustment		KIPIRUN		+(-) \$ Adjustment	DC	SCRIP	IION	+	+(-) \$ Agustine
Dete of Sale/Time   N/A   ACTIVE LIST   PENDING	- 1	And the second second					ı		-					1	
Leasehold/Fee Simple   Fee Si			7700 E 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2					10	-1					+	
			D Ct			-								+	
Site									一					+	
View						40 400				10.400				+	
Design (Style)   Cape Cod   Colonial   equiv.   Colonial   Equiv					<del>,</del>	10,100				19,400				+	····
Quality of Construction   average					1	- anuhi			-					+	
Actual Age						equiv.				equiv.				+	
Abric Corde														+	
Above Grade   Total   Button   Button   Button   State   Sta														+	
Room Count						<b> </b>					l	, t		-+-	
Scoss Living Area   35   2,608 sq. t.   2,328 sq. t.   9,800   1,570 sq. t.   36,330   sq. t.	l l					0.000			_	0.000	Total 8	ims	Baths	+	
SLAB   Full   -5,000   Full   -5,000   Full   -5,000   Full   -5,000   Functional Utility   average   av													<del></del> -	+	<del> </del>
Rooms Below Grade   N/A   2 Rooms/FBTH   -15,000   1 Room   -5,000			2,608 sq. ft.		sq. ft.			1,5/U s	q. ft.				sq.	r.	
Functional Utility   average   average   average   average   average									1					- 1	
Heating/Cooling		-		<del></del>	Н	-15,000				-5,000				+	
Energy Efficient items						<u> </u>			_					-	
Car Garage						-3,000	-	none							
Porch/Patio/Deck				···		1		<del></del>							
Fireplace	Garage/Carport				<u>.                                    </u>	Ļ				-5,000				_	
Exterior Amenities   Shed/Barn   none   5,000   none   5,000	Porch/Patic/Deck		2 Porch	<del></del>				Porch							
Interior Amenities   Average   Upd. Kitchen   -20,000   Upd. Kitchen				2 F/P										_	
Net Adjustment (Total)	Exterior Amenities	Shed/E	Barn	<del></del>										_	-,
Adjusted Sale Price of Comparables				Upd. Kitchen				tchen		-20,000	-,			_L	
Adjusted Sale Price of Comparables    Net Adj1.4 %   Subject   Subject   Comparable   Subject   Comparable   Subject   Comparable   Subject   Comparable   Subject   Comparable   Subject   Comparable   Sale No. 4   Comparable   Sale No. 5   Comparable   Sale No. 6   Subject   Sale No. 6	Net Adjustment (Total)			+ X-	\$	8,100	(X)+	<u> </u>	\$	25,730				\$	
of Comparables  Gross Adj. 14.7 % \$ \$ 576,900 Gross Adj. 18.5 % \$ 564,730 Gross Adj. 0.0 % \$  ITEM SUBJECT COMPARABLE SALE NO. 4 COMPARABLE SALE NO. 5 COMPARABLE SALE NO. 6  Date of Prior Sale/Transfer \$1.00 Transfer None prior, 12 months None prior, 12 months  12/22/2006 N/A N/A  Data Source(s) Assessor/MLS/B&T Assessor/MLS/B&T Assessor/MLS/B&T Assessor/MLS/B&T Assessor/MLS/B&T August 26, 2008 August 26, 2008  Summary of Sales Comparison Approach Sale #4 is an "ACTIVE" listing located on a similar busy street and has been on the market for 333 days. Sale #5 is a "PENDING" sale located on a similar busy street and has been on the market for 29 days. Sale #4 & #5 adj. for inferior location at \$5,000 per acre. Half bath adj. at \$2,000 per. GLA adj. at \$35 per sq. ft. Sale #4 & #5 adj. for having full basement		T in	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	Net Adj1.4	%		Net Adj. 4	4.8 %			Net Ad	j. O.C	%		
TIEM   SUBJECT   COMPARABLE SALE NO. 4   COMPARABLE SALE NO. 5   COMPARABLE SALE NO. 6	-			_		F70 000	Greec Adi	18.5 %	s	564,730				•	
Date of Prior Sale/Transfer \$1.00 Transfer None prior, 12 months None prior, 12 months Price of Prior Sale/Iransfer 12/22/2/006 N/A N/A N/A  Data Source(s) Assessor/MLS/B&T Ass	or Comparables i					5/6,900	( Carros Line					14.0.0		•	
Price of Prior Sale/Iransfer 12/22/2006 N/A N/A N/A  Data Source(s) Assessor/MLS/B&T August 26, 2008  Summary of Sales Comparison Approach Sale #4 is an "ACTIVE" listing located on a similar busy street and has been on the market for 333 days. Sale #5 is a "PENDING" sale located on a similar busy street and has been on the market for 29 days. Sale #4 & #5 adj. for inferior location at \$5,000 per acre. Half bath adj. at \$2,000 per. GLA adj. at \$35 per sq. ft. Sale #4 & #5 adj. for having full basement			SU	BJECT	Ì										SALE NO. 6
Data Source(s)  Assessor/MLS/B&T Assessor/MLS/B&T Assessor/MLS/B&T Assessor/MLS/B&T Assessor/MLS/B&T Assessor/MLS/B&T August 26, 2008 Summary of Sales Comparison Approach Sale #4 is an "ACTIVE" listing located on a similar busy street and has been on the market for 333 days. Sale #5 is a "PENDING" sale located on a similar busy street and has been on the market for 29 days. Sale #4 & #5 adj. for inferior location at \$5,000 per acre. Half bath adj. at \$2,000 per. GLA adj. at \$35 per sq. ft. Sale #4 & #5 adj. for having full basement	ITEM					COMPARABLE SA	LE NO. 4	С	OMF	ARABLE SALE NO.	5				SALE NO. 6
Effective Date of Data Source(s) August 26, 2008 August 26, 2008 August 26, 2008  Summary of Sales Comparison Approach  Sale #4 is an "ACTIVE" listing located on a similar busy street and has been on the market for 333 days. Sale #5 is a "PENDING" sale located on a similar busy street and has been on the market for 29 days. Sale #4 & #5 adj. for inferior location at \$5,000 per acre. Half bath adj. at \$2,000 per. GLA adj. at \$35 per sq. ft Sale #4 & #5 adj. for having full basement	ITEM Date of Prior Sale/Transfer		\$1.00 Trans		No	COMPARABLE SA one prior, 12 m	LE NO. 4	None	OMF	ARABLE SALE NO.	5				SALE NO. 6
Summary of Sales Comparison Approach  Sale #4 is an "ACTIVE" listing located on a similar busy street and has been on the market for 333 days. Sale #5 is a "PENDING" sale located on a similar busy street and has been on the market for 29 days. Sale #4 & #5 adj. for inferior location at \$5,000 per acre. Half bath adj. at \$2,000 per. GLA adj. at \$35 per sq. ft. Sale #4 & #5 adj. for having full basement	ITEM Date of Prior Sale/Transfer Price of Prior Sale/Transfer	_	\$1.00 Trans 12/22/2006	fer	No N/	COMPARABLE SA one prior, 12 m A	LE NO. 4 ionths	None N/A	OMP e pr	PARABLE SALE NO. nior, 12 months	5				SALE NO. 6
days. Sale #5 is a "PENDING" sale located on a similar busy street and has been on the market for 29 days. Sale #4 & #5 adj. for inferior location at \$5,000 per acre. Half bath adj. at \$2,000 per. GLA adj. at \$35 per sq. ft Sale #4 & #5 adj. for having full basemen	ITEM Date of Prior Sale/Transfer Price of Prior Sale/Transfer Data Source(s) Effective Date of Data Sour	r erce(s)	\$1.00 Trans 12/22/2006 Assessor/M August 26, 2	fer LS/B&T 2008	No N/ As Au	COMPARABLE SA one prior, 12 m A sessor/MLS/B igust 26, 2008	LE NO. 4 onths &T	None N/A Asse Aug	e pr	PARABLE SALE NO. Fior, 12 months OF/MLS/B&T 26, 2008	5	C	OMPAR/	ABLE	
inferior location at \$5,000 per acre. Half bath adj. at \$2,000 per. GLA adj. at \$35 per sg. ft Sale #4 & #5 adj. for having full basemen	ITEM Date of Prior Sale/Transfer Price of Prior Sale/Transfer Data Source(s) Effective Date of Data Sour Summary of Sales Compari	r rice(s)	\$1.00 Trans 12/22/2006 Assessor/M August 26, 2 pach Sale #4	fer LS/B&T 2008 4 is an "ACTIV	No N/ As Au	COMPARABLE SA one prior, 12 m A sessor/MLS/B ogust 26, 2008 sting located of	LE NO. 4 ionths &T on a simil	None N/A Asse Auguar busy	e pr esso ust y str	PARABLE SALE NO. DIOF, 12 MONTHS DIF/MLS/B&T 26, 2008 Reet and has b	een o	n the	marke	ABLE et f	or 333
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	ITEM Date of Prior Sale/Transfer Price of Prior Sale/Transfer Data Source(s) Effective Date of Data Sour Summary of Sales Compari days. Sale #5 is a " inferior location at \$	rice(s) rison Appro "PENDI \$5,000	\$1.00 Trans 12/22/2006 Assessor/M August 26, 2 ach Sale #4 NG" sale loo per acre. Ha	fer LS/B&T 2008 4 is an "ACTIV ated on a sim alf bath adj. at	No N/ As Au /E" li	COMPARABLE SA one prior, 12 m A isessor/MLS/B igust 26, 2008 isting located obusy street and	LE NO. 4 IONTHS  &T On a simil d has bee	None N/A Asse Augurar busy	e pr esso ust y sta	PARABLE SALE NO. PROPERTY OF THE SALE NO.	een o	n the	marke	et f	or 333 adj. for
	ITEM Date of Prior Sale/Transfer Price of Prior Sale/Transfer Data Source(s) Effective Date of Data Sour Summary of Sales Compari days. Sale #5 is a " inferior location at \$	rice(s) rison Appro "PENDI \$5,000	\$1.00 Trans 12/22/2006 Assessor/M August 26, 2 ach Sale #4 NG" sale loo per acre. Ha	fer LS/B&T 2008 4 is an "ACTIV ated on a sim alf bath adj. at	No N/ As Au /E" li	COMPARABLE SA one prior, 12 m A isessor/MLS/B igust 26, 2008 isting located obusy street and	LE NO. 4 IONTHS  &T On a simil d has bee	None N/A Asse Augurar busy	e pr esso ust y sta	PARABLE SALE NO. PROPERTY OF THE SALE NO.	een o	n the	marke	et f	or 333 adj. for
	ITEM Date of Prior Sale/Transfer Price of Prior Sale/Transfer Data Source(s) Effective Date of Data Sour Summary of Sales Compari days. Sale #5 is a " inferior location at \$	rice(s) rison Appro "PENDI \$5,000	\$1.00 Trans 12/22/2006 Assessor/M August 26, 2 ach Sale #4 NG" sale loo per acre. Ha	fer LS/B&T 2008 4 is an "ACTIV ated on a sim alf bath adj. at	No N/ As Au /E" li	COMPARABLE SA one prior, 12 m A isessor/MLS/B igust 26, 2008 isting located obusy street and	LE NO. 4 IONTHS  &T On a simil d has bee	None N/A Asse Augurar busy	e pr esso ust y sta	PARABLE SALE NO. PROPERTY OF THE SALE NO.	een o	n the	marke	et f	or 333 adj. for
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#### **ADDENDUM**

Волоwer: N/A		File No.: 161 C	outton Road	
Property Address: 161 Dutton Road		Case No.:		
City: Sudbury	State: MA		Zip: 01776	
Lender: Woods Walk Sanctuary, Inc.				

The Intended User of this appraisal report is the Client. The Intended Use is to evaluate the property that is the subject of this appraisal for a fair market value, subject to the stated Scope of Work, purpose of the appraisal, reporting requirements of this appraisal report form, and Definition of Market Value. No additional Intended Users are identified by the appraiser.

#### COMPETENCY OF THE APPRAISER

The appraiser hereby certifies that he has the appropriate knowledge and experience to complete this appraisal assignment competently. The appraiser's qualifications are maintained in the file and can be provided upon written request.

### LIMITATIONS OF APPRAISER LIABILITY, LIABILITY TO POTENTIAL BUYERS, SELLERS, LOAN APPLICANTS AND OTHER THIRD PARTIES

This appraisal report (including any data, opinion of market value, certification and statement) is being performed exclusively for the benefit of, and at the request of, TD Appraisal Services, Inc.'s client, .. The appraisal and opinion of market value is rendered exclusively for the protection of and use by the client in the loan underwriting process. This appraisal and opinion of market value shall not be utilized or relied upon by any buyer, seller, loan applicant or any other third party, and no contract shall be deemed to exist between said individuals and the appraiser.

### DIGITAL SIGNATURES

The signature(s) affixed to this report and certification were applied by the original appraiser(s) and (if required) the supervisory appraiser, and represents their acknowledgements of the facts, opinions, and conclusions found in the report. Each appraiser applied his or her signature electronically using a password encrypted method. Hence, these signatures have safeguards and carry the same validity as the individual's hand applied signature. If the report has a hand applied signature, this comment does not apply.

#### SCOPE OF APPRAISAL

Information pertaining to the subject property was gathered from an inspection of the property on August 26, 2008, MLS, B&T, and Assessor's records. Information on the comparable sales utilized in this report was obtained from exterior driveby inspection, MLS, and the Assessor's records.

### DEED NOT REVIEWED

It should be noted that a copy of the deed for the subject property has not been provided to the appraiser by the client. Additionally, in completing the scope of work associated with this appraisal assignment, the appraiser was not required to independently obtain a copy of the deed or review the deed. Accordingly, the opinion of market value presented herein assumes that the deed for the subject property is free and clear of all encumbrances and restrictions, and contains no provisions that could negatively impact the marketability of the subject property or the opinion of market value presented herein.

### APPRAISAL PROCESS AND REPORT (URAR 1004)

A summary report has been provided which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(b) of the Uniform Standards of Professional Appraisal Practice. As such, it presents a summarized evaluation of the data, reasoning and analysis used in the appraisal process to develop an opinion of value.

### USPAP COMPLIANCE

In order to be in compliance with USPAP, any reference made within the appraisal report to an "estimate of market value" shall be construed by the reader to be the Appraiser's OPINION of market value as applied to the subject property.

### COMMENT ON PUBLIC SEWAGE, PRIVATE SEWAGE SYSTEMS, AND TITLE 5

This appraisal assumes that any private sewage system which may be located on the subject site, or at any of the

### ADDENDUM

Borrower: N/A	File	
Property Address: 161 Dutton Road	Cas	e No.:
City: Sudbury	State: MA	Zio: 01776
Lender: Woods Walk Sanctuary, Inc.		

comparable properties utilized in this report, completely complies with all local and state codes regarding private sewerage systems, and would pass any "Title 5" inspection. This appraisal report does not consider any positive or negative impacts Title 5 may have had on the indicated sale prices of the chosen comparables, or any impact the enactment or enforcement of Title 5 may have on the opinion of market value presented herein for the subject property.

### COMMENTS ON ZONING

The subject is located in a residential C5 zone (5 Acres x 210 feet frontage minimums). The subject site does not conform to current zoning regulations. It is considered a legal nonconforming use. The owner can rebuild the improvements in case of damage, subject to state and local building codes and restrictions. This is not considered adverse to marketability.

### **Neighborhood Boundaries**

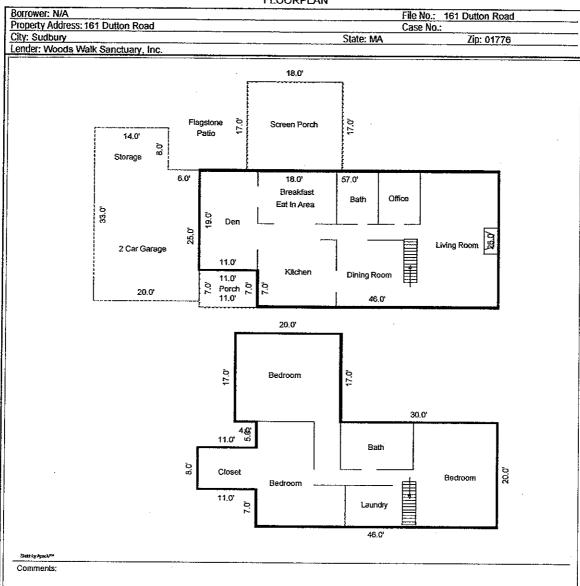
The subject neighborhood is bound by Hudson Road to the north, Peakham Road to the east, Boston Post Road (Rte. 20) to the south, and the Marlborough Town line to the west.

### **NEIGHBORHOOD DESCRIPTION**

The neighborhood is located in an area of primarily well maintained residential dwellings in the Wayside Inn Historic district. The area is convenient to most public and private services along Boston Post Road, including schools. Good access to routes 20, 27 and 117 allowing for an easy commute to all local employment centers. No unfavorable factors affecting marketability. Appeal to the market and employment stability are good. Public transportation to Boston is available nearby.

### **NEIGHBORHOOD MARKET CONDITIONS**

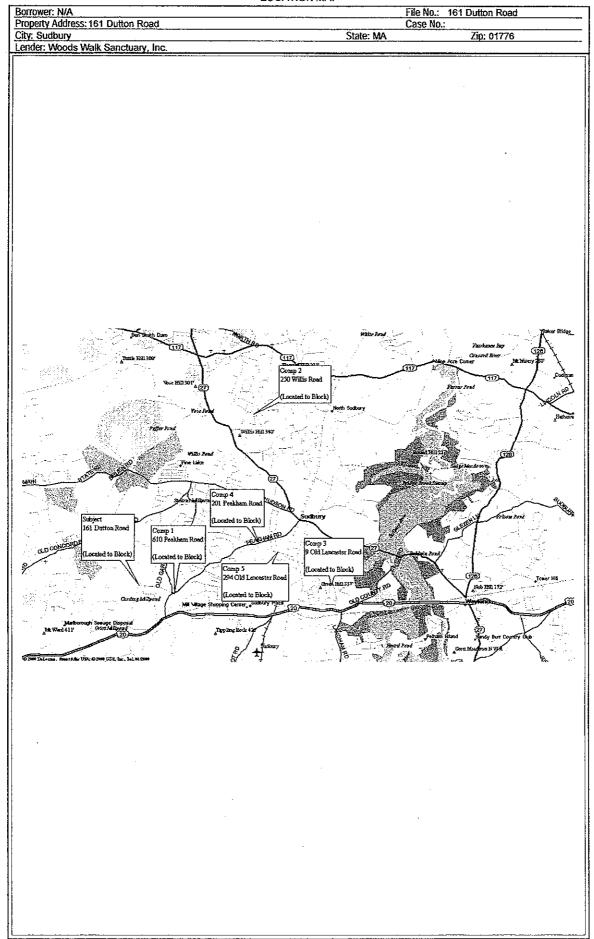
Analysis of the current market conditions in the subject neighborhood (by means of a review of multiple listing service and discussions with local brokers) indicates that supply/demand for residential properties is in balance. Property values appear to be stable. Current marketing time is typically under 6 months. Some seller sales concessions such as closing cost allowance, although not frequent, are market accepted.



	AREA CALCULA	TIONS SUMMARY	
Code	Description	Net Size	Net Totals
GLA1	First Floor	1405.0	1405.0
GLA2 P/P	Second Floor Porch	1348.0	1348.0
2/2	Covered Porch	77.0 306.0	202 0
GAR	Garage	612.0	383.0 612.0
Ne	t LIVABLE Area	(Rounded)	2753

LIVIN	IG A	REA BREAKI	OOWN
	reakd	OWIT	Subtotals
First Ploor			
26.0		46.0	1196.0
11.0	×	19.0	209.0
Second Floor		12.0	
8.0 20.0		11.0 46.0	88.0
17.0		20.0	920.0 340.0
			1
			j
			l
5 Items		(Rounded)	2753

### LOCATION MAP



TD Appraisal Services

Borrower: N/A	File I	lo.: 161 Dutton Road
Property Address: 161 Dutton Road	Case	No.:
City: Sudbury	State: MA	Zip: 01776
Lender: Woods Walk Sanctuary, Inc.		

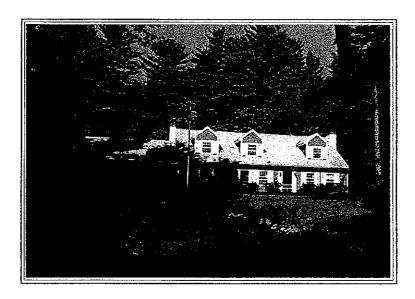
Commonwealth of MA
Div. of Professional Licensure

License No. (\$0075161 Secol US: 100384 Expiration Date June 00, 2011

DALE K TAPPLY 5 RUSSELL RD WAYLAND, MA 01778

**Certified Residential Appraiser** 

### APPRAISAL OF



### LOCATED AT:

161 Dutton Road Sudbury, MA 01776

### FOR:

Woods Walk Sanctuary, Inc. 161 Dutton Road Sudbury, MA 01778

### BORROWER:

N/A

AS OF:

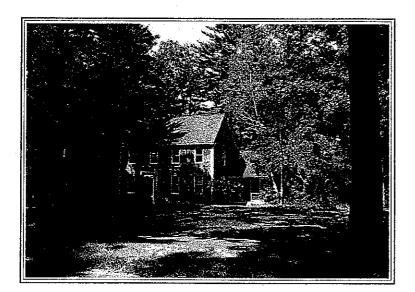
August 26, 2008

BY:

Dale Tapply TD Appraisal Services

### COMPARABLE PROPERTY PHOTO ADDENDUM

Borrower: N/A	File No.	: 161 Dutton Road
Property Address: 161 Dutton Road	Case N	0.:
City: Sudbury	State: MA	Zip; 01776
Lender: Woods Walk Sanctuary, Inc.		



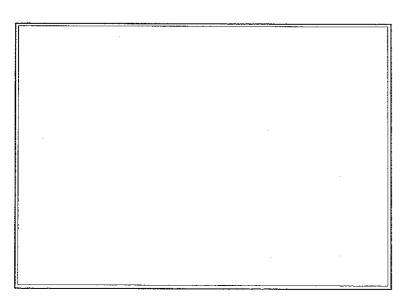
### COMPARABLE SALE #4

201 Peakham Road Sudbury, MA Sale Date: ACTIVE LIST Sale Price: \$ 585,000



### COMPARABLE SALE #5

294 Old Lancaster Road Sudbury, MA Sale Date: PENDING Sale Price: \$ 539,000

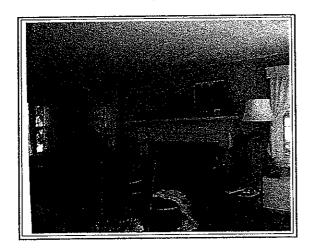


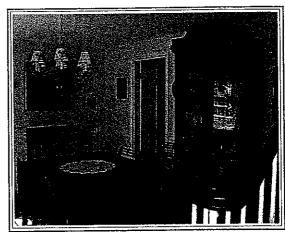
### COMPARABLE SALE #6

Sale Date: Sale Price: \$

### TD Appraisal Services

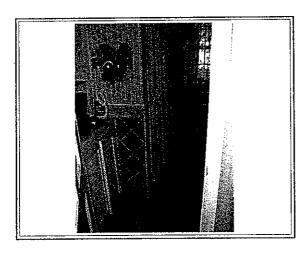
Borrower: N/A	File !	No,: 161 Dutton Road
Property Address: 161 Dutton Road	Case	No.:
	State: MA	Zip: 01776
City: Sudbury		





Living Room

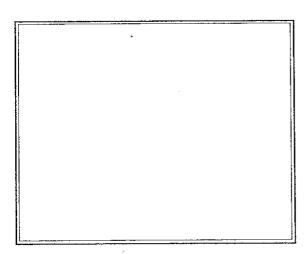
Dining Room

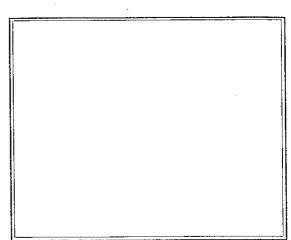




Full Bathroom

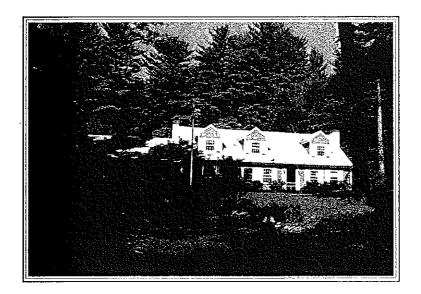
Breakfast Eat in area





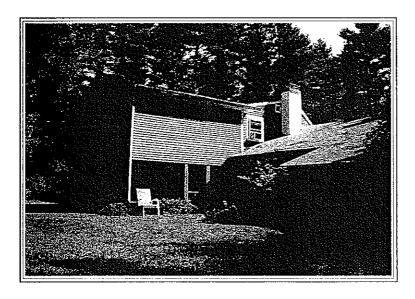
### SUBJECT PROPERTY PHOTO ADDENOUM

Borrower: N/A	File No.: 161 Dutton Road
Property Address: 161 Dutton Road	Case No.:
City: Sudbury	State: MA Zip: 01776
Lender: Woods Walk Sanctuary, Inc.	

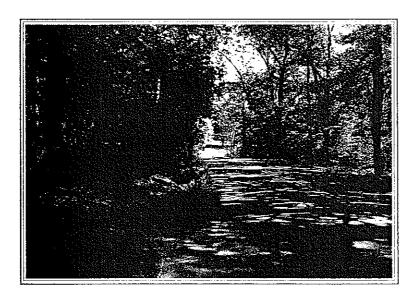


### FRONT VIEW OF SUBJECT PROPERTY

Appraised Date: August 26, 2008 Appraised Value: \$ 575,000



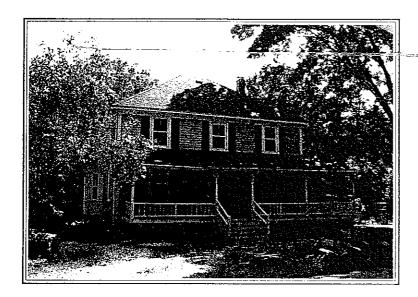
REAR VIEW OF SUBJECT PROPERTY



STREET SCENE

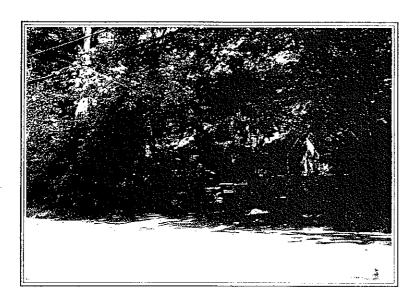
### COMPARABLE PROPERTY PHOTO ADDENDUM

Borrower: N/A	Fife No	D.: 161 Dutton Road	
Property Address: 161 Dutton Road	Case i	Case No.:	
City: Sudbury	State: MA	Zip: 01776	
Lender: Woods Walk Sanctuary, Inc.			



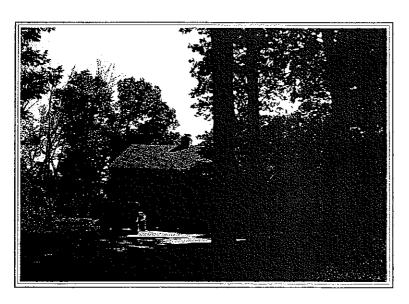
### COMPARABLE SALE #1

610 Peakham Road Sudbury, MA Sale Date: 11/13/2007 SD Sale Price: \$ 589,000



### COMPARABLE SALE #2

250 Willis Road Sudbury, MA Sale Date: 7/22/2008 SD Sale Price: \$ 619,000



### COMPARABLE SALE #3

9 Old Lancaster Road Sudbury, MA Sale Date: 6/26/2008 SD Sale Price: \$ 540,000

### MEMORANDUM OF AGREEMENT

This Memorandum of Agreement ("MOA") is entered into this 10 day of October, 2008 by Judith F. Rhome, an individual residing at 161 Dutton road, Sudbury MA 01776 ("Judith Rhome") and Woods Walk Sanctuary, Inc., a non-profit corporation existing under the laws of the Commonwealth of Massachusetts with tax exempt status under Internal Revenue Code 501 (c) (3), (Woods Walk Sanctuary").

Whereas, Judith Rhome is the owner of certain real estate located at 161 Dutton Road, Sudbury, Middlesex County, Massachusetts, but virtue of a deed recorded at Middlesex South District Registry of Deeds, Book 48713, Page 564, ("property"); and

Whereas, Judith Rhome desires to sell her property to an organization for the purpose of establishing a five (5) bedroom, Creative Living Option (CLO) group home, to be used for affordable housing for people who need support services and;

Whereas, Judith Rhome furthers desires that said Sanctuary provide classroom/recreation space to be used to provide education and training for people who are not ready to participate in their community outdoor organizations and also provide training and education to those organizations so that they may know how to appropriately provide assistance to members of their organization who need a little extra help, and;

Whereas, Judith Rhome further desires that said Sanctuary include the development of a universally accessible nature trail for the community, and:

Whereas, Woods Walk Sanctuary was established August 21, 2007, with a stated purpose of establishing, maintaining, and operating a charitable and educational organization with the purpose of: to create, support and administer a residential facility that will enable individuals of limited financial means who need supportive staff to reside as adults in the community; creating a universally accessible nature trail for the community; providing educational opportunities for people all people who wish to join and participate in their communities out door recreational organizations and provide inclusive education and support services to community based environmental organizations on how to appropriately include people of all abilities in their organizations: and

Whereas, Woods Walk Sanctuary has obtained tax exempt status under IRC 501 (c) (3) to further enable it to accomplish its goals;

Judith Rhome and Woods Walk Sanctuary agree as follows:

- 1. Judith Rhome and Woods Walk Sanctuary will continue discussions for the purpose of entering into a Purchase and Sale Agreement for the property (P&S Agreement");
- 2. The P&S Agreement shall provide that Woods Walk Sanctuary, as the purchaser shall be obligated to establish a five (5) bedroom (clo) group home to be used for affordable housing for people who need staffing support, and shall provide that Woods Walk Sanctuary will be obligated to create a universally accessible Nature Trail, and shall provide inclusive education/recreation classroom space:
- 4. The P&S agreement will provide for a permanent conservation easement of the property for the area used for the nature trail which will benefit the general public during reasonable time periods, which easement shall be recorded at the Middlesex South District Registry of Deeds which shall continue in perpetuity:

5. The P Agreement will provide for a permanent affordable housing restriction to be recorded at the Middlesex South District Registry of deeds that the property will be used for the purchase of providing affordable housing in perpetuity:

Vera Schlichter, Treasurer, WWS Inc.

Judith F Rhome Property Owner

### **ROBERT W. LANDRY**

### Attorney at Law

22 Union Avenue, Suite 8 Sudbury, MA 01776 Tel: (978)443-6859 Fax: (978)443-5403

Email:

rwlandry@rwlandry.com

### PROJECTED LEGAL/CLOSING EXPENSES FOR WOODS WALK SANCTUARY

Rhome Pre-closing legal fees: Closing representation: Document Preparation	\$1,250.00 \$ 500.00 \$ 250.00 \$2,000.00	Landry Landry Landry
Woods Walk Sanctuary Title examination Municipal Lien Certificate Record deed Record Mortgage Record Municipal Lien Certificate Overnight Payoff Title Insurance (owners) Revenue Stamps (\$4.58/thousand) Settlement Agent (closing attorney) Plot Plan	\$ 250.00 \$ 25.00 \$ 125.00 \$ 175.00 \$ 65.00 \$ 25.00 \$2,317.75 \$2,895.60 \$ 650.00 \$ 150.00 \$6,678.35	Title Examiner Town State-Registry State-Registry State-Registry Courier Title company State-Registry closing attorney surveyor

# **Sudbury Conservation Commission Minutes of the Meeting Held Dec. 8, 2008**

Present: Richard Bell (acting Chairman for this meeting); Parker Coddington; Ethan Jessup; Debbie Dineen, Coordinator; Sam Webb, Commissioner Candidate

### Discussion: Woods Walk Sanctuary, 161 Dutton Rd., Judith Rhome

Present: Judith Rhome

Mrs. Rhome informed the Commission of her plans to convert her existing residence into four universally accessible separate bedroom suites with common living areas for people with disabilities. One bedroom suite will be designed for physical handicaps. All four units will qualify as low-income housing for the town.

The project will include a universally accessible nature trail with public access throughout the 5-acre property. The trail will connect to an SVT Memorial Forest trail. The portion of the property to the rear of the house will be placed into a perpetuity conservation restriction.

The plans originally contained provisions for an overlook pavilion near the wetland. This has been scaled back and Mrs. Rhome now envisions a smaller structure to provide shelter and screening from insects. The new design will eliminate the piers embedded in the slope to the wetland. The Commission raised concerns regarding the stability of the slope due to the extent of buried debris.

Mrs. Rhome is seeking CPA funds for the purchase and modification of in her land for this use. Local zoning exempts the use as it serves people with disabilities.

On a motion by P. Coddington; 2<sup>nd</sup> by R. Bell; the Commission voted unanimously to support the permanent protection of the rear portion of 161 Dutton Road and the creation of a public, universally-accessible, nature trail on the land.

### WPA & Bylaw Notice of Intent: Raytheon, Boston Post Rd.

Present: R.J. Dowling & David White of Woodward & Curran; Mr. Martinelli, Mr. Smey; and Mr. Hansman of Raytheon, and others

Mr. Dowling presented plans for the upgrade of the Wastewater Treatment Plant serving the Sudbury facility for the purpose of meeting the new DEP effluent discharge requirements to the sand beds. The project will disturb 16,000 sq. ft. of area and add approximately 1,300 sq. ft. of new impervious area. A small detention basin is designed to attenuate peak runoff flows from the new impervious area. Most of the work will occur on existing grass area with limited clearing of vegetation in the upland resource area.

The Coordinator noted that Vice-Chairman John Sklenak had reviewed the filing and was familiar with the Raytheon site in Sudbury. He suggested the use of porous pavement in the proposed new paved area. D. Dineen added that the use of porous pavement will eliminate the need for the stormwater detention basin and much of the grading. The Woodward & Curran and the Raytheon representatives agreed to this change. The haybales will remain as shown on the plan and the area within the haybales used as construction staging area.

The chemical storage area is for food-based chemicals. Floor drains will recycle these natural chemicals through the treatment plant process. No calcium chloride will be permitted for dust control. No sodium-based deicing chemicals are to be used on site. No parking lot "sealants" are permitted to be used onsite. These will become perpetuity conditions. No SWPPP is required as the area of construction is less than one acre. Landscaping shall consist of loam and seed with native species. The exact wetland edge is not accepted as part of this Order as the work is clearly on existing lawn area and the project purpose is water quality enhancement.



### **Town of Sudbury**

Sudbury Housing Trust

Flynn Building 278 Old Sudbury Rd Sudbury, MA 01776 978-639-3387

http://www.sudbury.ma.us Housing@town.sudbury.ma.us

June 18, 2008

To:

Judith Rhome

161 Dutton Road

Sudbury, MA 01776

From: Beth Rust, for Sudbury Housing Trust

Re:

Feasibility Grant for Woods Walk Sanctuary development

### Judith,

On behalf of the Sudbury Housing Trust, I want to thank you for submitting your request for the feasibility study for the Woods Walk Sanctuary.

The Sudbury Housing Trust reviewed the request and is pleased to authorize up to 50% of the total cost, of up to a maximum of \$3,000, payable to the provider at the completion of work. Payment requests take up to two weeks, and please consider that in your schedule.

This grant represents the Trust's support and genuine interest in the project while also encouraging the Woods Walk Sanctuary Board of Directors to gain other community partners in this stage of scoping. As you know, this project will require broad support for funding and other aspects of the project, and this might prove to be an appropriate time to gain some additional financial backers.

As always, I am available to assist and answer any questions. I want to thank you for all your efforts getting the project to this point, and I understand how much time and effort has gone into it.

While the reduced amount of this financial commitment might be a disappointment, I hope that Woods Walk finds value in this approach.

Sincerely,

Beth Rust

978-639-3388



## THE SUDBURY FOUNDATION

July 23, 2008

Trustees Miner A. Crary Richard H. Davison Susan Iuliano Jill M. Stansky Bank of America Ms. Judith Rhome Woods Walk Sanctuary 161 Dutton Road Sudbury, MA 01776

Staff
Marilyn Martino
Executive Director
Julia R. Blatt
Program Officer

Dear Judy:

On behalf of the Sudbury Foundation, I am delighted to enclose a check for \$2,000 to enable Woods Walk Sanctuary to assess the feasibility of acquiring and renovating a Sudbury property as a group home for mentally and/or physically disabled residents with accessibility to the property's nature trail.

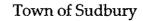
Also enclosed is an acknowledgment form describing the conditions of a Sudbury Foundation grant. These include submission of financial and programmatic reports within a year of the grant award. A sample grant report outline is also enclosed. Please sign and return one copy of the Acknowledgement Form at your convenience.

The trustees join me in wishing you much success with this project.

Sincerely,

Manly Marlico
Marilyn Martino
Executive Director

enclosure





## Commission on Disability

40 Fairbank Road Sudbury, Massachusetts 01776-1681 Phone: 978-639-3265 Fax: 978-443-6009

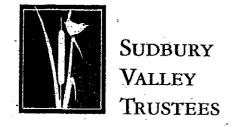
January 31, 2008

### To Whom It May Concern:

The Sudbury Commission on Disability has been involved over the past two years in surveying the accessibility to public and private recreation areas in the town. Sadly, the result of that work is the clear knowledge that that there exists no recreation area, public or private, that meets the criteria for universal disability access.

The Commission has been aware of the Woods Walk Sanctuary, Inc. project for a number of years and enthusiastically supports its efforts to create the first universally accessible nature trail here in Sudbury. We hope that their efforts will set a new standard for the other recreation areas in town to emulate.

Sincerely, David Mortimer Chair



Conservation, Collaboration, and Community since 1953

September 16, 2008

To Whom It May Concern:

I am writing in support of the Woods Walk Sanctuary's plans to create an accessible trail in Sudbury, MA. As a regional conservation organization in the area we are responsible for the management of our trails in and around the town of Sudbury. It has been our goal to encourage as many people to visit our reservations as possible, and in this effort we have recently been researching the best management practices for creating accessible trails. It is our hope to introduce these practices where we are able so that our trails are more accessible to all users.

The General Federation of Women's Clubs of Massachusetts Memorial Forest is SVT's largest reservation and connects to conservation land managed by state, municipal and federal land owners. Twenty-five miles of trails welcome visitors of these lands in the towns of Sudbury, Marlborough, Hudson, Maynard and Stow, creating one of the largest sections of contiguous protected open space in the area.

If the Woods Walk Sanctuary is successful in securing funding for this project then SVT would be very interested in pursuing the possibility of linking the newly accessible parking area and trail to a section of our Memorial Forest. The land connects with the southern portion of our reservation, where there is an attractive loop of trail that could hopefully be retrofitted to be accessible as well.

We feel this project would provide a significant value to the community and would be very interested in working with the Woods Walk Sanctuary to increase accessibility to our reservation.

Sincerely,

Dan Stimson-

Assistant Director of Stewardship



# Michael Carter Lisnow Respite Center

Providing Temporary Care and Jobs for Individuals With Disabilities

112 Main Street, Hopkinton, MA 01748 508-435-1222 • Fax 508-435-9849

The Woods Walk Sanctuary, Inc. Mrs. Judith Rhome 161 Dutton Road Sudbury, Ma. 01776

Dear Judith,

As you know, I have been in the field of special education, in many different capacities for over twenty years. In 1994 I began the project of building and running the Michael Lisnow Respite Center. When we opened our doors in 1997, we were serving four families. Since then over four hundred families have benefited from our services. The need for additional programs is evedent in our never ending requests for services. Currently over 170 families are active in our programs and we have waiting lists for every program. Unfortunately, we have to turn away families daily.

The need for additional residential programs is enourmous. As parents age, we need viable options for their adult children. I have been working for eight months to find a placement for a gentleman whose mother passed away. He is currently living with relatives and just waiting for an opportunity. He is holds a priorty status and still it is difficult. The Department of Developmental Disabilities is trying but there are not enough programs to fill the needs.

The other program that we are forced to turn many families away from is the Community Day Supports program. This year we actually stopped showing families the program. We have built a 2000 square foot addition just so we can open our program again.

I was excited to hear about your project. Accessible recreation is very difficult to find. Once you are open you can be sure our groups will be on your trails. Our current hiking program is limited to our most able individuals. I wish you great success. Keep me posted.

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and the signal of the experimental particular the properties to sign as

Sincerely,

Sharon Lisnow, MEd

Director

The Michael Lisnow Respite Center

December 2, 2008

Richard J. Robison 17 Homestead St. Sudbury, MA 01776

Judith Rhome 161 Dutton Road Sudbury, MA 01776

Dear Judith,

I enjoyed speaking with you recently about your plans to develop the Woods Walk Sanctuary program at your home and property at 161 Dutton Road. Your concept of turning your home and property into a sanctuary like setting for four individuals with disabilities including creating an accessible nature trail for the public is both innovative and commendable. As you know, the need to provide for the well being of individuals with disabilities in our society is one that frequently falls to families like ours, often with little assistance from government or private sources, until the need is dire and becomes a crisis. Your foresighted approach and plan to provide support for your son and others of our community is a tribute to you and your family.

I understand that you have already taken the necessary legal steps to create a non-profit 501c.3 corporation and board and that you have also consulted with several trail authorities who have suggested that your property is adequate for a trail. In addition, you mentioned that you are working with Advocates, Inc. of Framingham, a disability services organization that can assist you with the residential development aspects of the project and that you have also completed a feasibility study with the help of funding from the Sudbury Housing Trust and The Sudbury Foundation. It sounds like you are well on your way.

I am certain that securing necessary funding will take time and creativity. Over the many years I have known you, I have learned of your perseverance and commitment to seeing ideas become reality. I am certain this remains. I wish you the very best success with this pioneering effort and would be pleased to recommend you to interested parties along the way.

Sincerely, Rich Richard J. Robison

978 443-4679 rrobison@fcsn.org

157 Wayside Inn Road Sudbury, MA 01776 13 December 2008

Mrs. Judith Rhome 161 Dutton Road Sudbury, MA

To Whom It May Concern:

We would like to endorse and support the Woods Walk Sanctuary by focusing on the issues we understand and admitting that we don't have expertise in some aspects of this endeavor.

We have been active in environmental issues in Sudbury and the state of Massachusetts for a number of years. Frank, serving as the President of the Hop Brook Protection Association for more than 15 years; and Ursula, one of the founders of the HBPA, has been a long term Vice President of the organization. Frank is also currently serving as Vice President of the Massachusetts Congress of Lakes and Ponds.

First we would like to comment on the love and dedication that John and Judy Rhome have shown in caring for their handicapped son, Peter. It has been an inspiration to observe what they have been doing through the years and it is certainly consistent with their love for Peter that they would like to secure a future for him and other handicapped individuals.

We enthusiastically support the idea of having a handicapped accessible "nature walk" and bird/nature observation post for people with handicaps. The site under consideration effectively abuts the Hop Brook for which we have been advocates for many years. The more people who can appreciate the natural beauty in the Hop Brook watershed, the better.

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Sincerely,



# Stepping Stone Community Theater, Inc. ... a unique pathway

September 25, 2006

To Whom It May Concern,

I am writing this letter to enthusiastically support Judith Rhome's project to establish an inclusive housing, social, educational, wild life sanctuary. Judith has acted as the Board President and has worked with me on the board of Stepping Stone Theatre for many years. Judith's knowledge, energy and creativity helped to build Stepping Stone Theatre into the very successful inclusive theater it is today. I know that, combined with these skills, Judith's passion for the project will make her idea to create a safe, supported life style for people with disabilities a success and a model for other inclusive group homes. I am looking forward to lending my support in helping make this project a reality.

Sincerely,

Syabeth W Saba

Elizabeth W. Saba

President Stepping Stone Theatre



Outdoor Explorations

7/31/06

Dean Judy,

Thank y for sharing your

Vision for a potential fourt forms

with me and OE.

I look forward to staying in

tonch and sharing ideas as

we both prove ahead.

Please keep us porked on any.

Positive results on your end.

I will be seeing a friend who is
a planned giving specialist in

Septenter and I'll ask her about

Your situation and ideas. I hope

you enjoy the vest of egun.

Summer. Dest.

### **Biographies**

Woods Walk Sanctuary, Inc., October 2009

### **Board of Directors**

Judith F. Rhome

Heather Brownlee Gonzalez

Vera Schlichter Dacia Callen

Alex Frisch

Jeanne Lavine

Michael Wyner

President/Executive Director

Vice President, Director

Treasurer, Director

Secretary, Director

Director, Historic and housing expert

Director, Trail Expert

Editor Woods Walk Sanctuary Flyer

Editor Woods Walk Sanctuary Face Book

Pamela Merriam Esty

David Slade

Fundraising Committee Co-Chair

Fundraising Committee Co-Chair

Judith F Rhome 161 Dutton Road Sudbury MA, 01776

5 years receptionist, Hutchins and Wheeler, Attorneys at Law

5 years Girl Scout Leader

10 years work/study Radcliffe College Ceramics Studio, Makoto Yabee

3 years board member/conference manager Massachusetts Down Syndrome Congress

5 years Advisory Board, Boston Children's Hospital Institute for Community Inclusion Massachusetts Inclusion Initiative

8 years Special Needs Boy Scout Troop Leader/ Scout Master

5 years Board member of Stepping Stone Inclusive Theater, President 2 years

Current Trustee, Gertrude Pomeroy Charitable Trust Fund

Current Trustee, Babson Webber Muster Charitable Trust Fund

Current Trust fund manager for several private trusts.

Advocate for the rights of all children and adults to live their lives to the fullest, to the best of their abilities and to have choices.

Wife, Mother, Grandmother, Artist

### Vera M. Schlichter

20 years total employment Raytheon Co.

10 years financial Analyst

Last position at Raytheon consisted of being the analyst for five cost centers worth over \$12 million.

Responsible as an administer to over 200 persons and their payment budgets and salary plans.

Vera Schlichter has a special interest in WWS because she has been involved with challenged persons most of her adult life. Her very best friend was a quadraplegic caused by polio. Jeanne Cook was a gifted mouth artist and Vera believes that she was blessed by this relationship. She treasures the artwork that Jeanne gifted her.

Some time ago Vera developed a relationship with Peter Rhome. She discovered that he took joy in beading and helped him developed his "Peter's Bling" business. On Monday evenings they sit at a table and design and string beads.

Vera joined WWS as treasurer so that she could use her financial and organization skills to the betterment of the project.

### Heather Brownlee Gonzalez

Heather Gonzalez grew up in Sudbury and began to work with children and adults, who have disabilities when she was fifteen years old. This began a lifetime of relationships, both personal and professional, with people who are both mentally and physically challenged.

She is a graduate of Lincoln Sudbury High School and Oberlin College. She has organized and done administrative work with community non-profit organization, including Jobs and Justice and the Labor Resource center of Umass Boston

Currently she is living in Framingham, teaching eighth grade Spanish in Medfield and raising her two children.

Dacia Callen 208 Dutton Road Sudbury, MA 01776

B.A. - Classics, William Smith College, 1986M.Ed - Administration and Curriculum, Boston College, 1989

10+ Years Working in Environmental Education, Bourndale, Beaver Country Day, Thayer Academy

7 years Raising alpacas

2 years Lead teacher, Wayland Creative Preschool

### Alex Frisch

Alex Frisch's community service includes serving as Commissioner for the Arlington Historic District Commission, Advisor to the Arlington Historic Commission, trustee of the Arlington Preservation Fund, past chair of the Sudbury Historic District Commission and member of the Newton Urban Design Commission.

For the pat ten years, he has been an advocate for a close friend who incurred serious brain damage and holds a health proxy and durable power of attorney for those times that this friend is unable to make his own decisions or otherwise needs an advocate. He is a life long resident of the greater Boston area and has strong background in business. He graduated from Northeastern university with a B.S. in business. For thirteen years he managed a graphic arts firm with 75 employees, during which time he also served as a Director for Printing Industries of New England. He also has a master in Psychology from New School for Social Research, a real estate License (1987), a real estate Broker's License (1988) and a GRI designation (1992).

JEANNE LAVINE 422 DUTTON ROAD SUDBURY, MA. 01776

Graduated from Fram. State College in 1973 with a BS in Home Economics

Student teacher at Westborough High School and hired in June for position in September 1973.

Taught in the Westborough School System for 28 years

Earned a Masters Degree in Education from Fitchburg State College in 1979 in the area of Occupational Education

Taught evening programs at Keefe Tech. High School for 4 years

Dept. Chair for Home Economics for eight years

Chaired committee to revamp Home Economics to Family and Consumer Sciences

Committee for Massachusetts Home Economics curriculum

Rewrote Home Economics curriculum for Westborough Schools

Secretary (2yrs)for Westborough Teachers Association

Continued course work amounting to 75 credits beyond Masters

### Hiking Experience:

I began hiking in 1976 when I met my second husband who was already climbing the 48 4000 footers in N. H. By the time that he had reached his goal, I had climbed 36 of them as well. We then began to visit Europe and climbed in Switzerland, France, Italy, Yugoslavia, Austria, Scotland, Spain and did a trek in Pakistan in 1996. I continue to hike and in the last few years I have been hiking in Switzerland, France, the islands of Malta and Gozo. This summer I hiked

in the Cotswolds in England, and for two weeks in Bretton Woods, N.H. I am a member of the AMC and SVT and occasionally hike with these organizations.

My brother:

My brother Phillip lived at home until he was 18 years old. He was my mother's eighth child and was born with Down's Syndrome. He was an adorable child but very slow in speech and motor skills. He was about three before he was able to walk. As a young child, he did attend some classes but nothing very extensive. As he grew older, he became more aggressive and at the age of 18 my parents placed him in the Dever Institution in Taunton, Ma. He was there for about a year before my parents removed him as they were not very happy with some of the living conditions. He stayed home again until he was about 25 years old. By this time, my father was having great difficulty as Phillip would run away from him when they would go for walks. With some help, my parents were able to place him at Fernald in Wrentham. Phillip was eventually placed in a cottage facility at Wrentham and that worked out quite well. After my parents died, my sister Frances as his guardian was approached by the Evergreen Corporation to place my brother in a duplex home in the town of Franklin, Ma. After a lot of family gatherings about this, it was decided to allow Phillip in this group home. The group home had four clients. The bedrooms were on the top floor and my brother had his own room with mementos of his family. The bathrooms were shared. On the first floor, the walls dividing the duplex had been removed and there was a large kitchen, living room and bathroom. There was also a garage with access to the kitchen area. There was a large yard in the back. The staff was exceptional! It was like a family and we spent most of my brother's birthdays there. By this time, he was performing some minor jobs at Fernald and would get paid for them. At one time he was separating the different types of soft drink cans and placing them in

their correct containers. He also placed tablets on a card with markings on it and they would go into a specific container. His biggest accomplishment was that he loved bowling and did very well at it. We would take him bowling when we would visit and it was great to see how much he enjoyed the game. He was also a good dancer with lots of rhythm.

My brother Phillip died at the age of 60.

From: Michael Wyner <mikeibcusa@yahoo.com>

To: Judith Rhome <jorjfr@aol.com>

Subject: Biography

Date: Fri, Oct 23, 2009 3:14 pm

Hi Judith, I hope this was what you were looking for. I usually try to be pretty modest!

Michael Wyner has been an editor at Community Newspaper Company for seven years, first for The Sudbury Town Crier and currently for The Wayland/Weston Town Crier. During that time, he has won six awards from the New England Press Association, including the First Amendment award and the association's highest honor of General Excellence. He also won an award for excellence in 2004 from the New England Newspaper Association. Before becoming an editor, Mr. Wyner spent three years working as a reporter, covering the towns of Acton, Lincoln and Littleton. He graduated from Colgate University in Hamilton, N.Y., in 1999 (Phi Beta Kappa), with a bachelor of arts degree in English and Latin. At Colgate, he won the J. Curtiss Austin Latin Prize two years in a row, and served as the senior editor of The Colgate Maroon-News, the oldest college weekly in America.

#### FUNDRAISING CO-CHAIR, DAVID SLADE

David is a partner and head of the banking department in the New York office of Allen And Overy, an international law firm. He has extensive experience representing governments, project sponsors and lenders in complex multijurisdictional projects around the globe. His projects include oil and gas development, refineries, LNG, pipelines, water treatment, electricity generation and transmission, airport and seaport construction and roads, bridges, tunnels and other transportation infrastructure, particularly in the Americas, the Middle East and the former Soviet Union. David speaks Russian and is conversant in German and Spanish. David is distinguished as a top lawyer in Projects by Chambers USA: America's Leading Lawyers for Business 2008.

David started painting the Lakes Region of New Hampshire as a child. He is a former member of the Board of Overseers of the Arts at Dartmouth College. He has been a student and member of the Ridgewood Art Institute, in NJ and is currently Assistant Treasurer of that organization. For over fifteen years he has painted scenes from around the world in oil. He has done several in Sudbury and has a personal interest in the project, as he is Peter's cousin. Interestingly enough, he speaks "Peter language" better then I do!

## arelse olography



La Traviata, 1998, watercolor and college,  $15'' \times 18''$ 

Pamela Merriam Esty has exhibited widely both in the Boston area and internationally. In Germany, Esty's work has been shown in Galerie Witthuis, Greetsiel; De Backstübe, Norden; and Buchladen Uelenspiegel, Norden. The following Belgium galleries have been host to Esty's work: International Press Center, Brussels; Galerie Dolphijn, Lasne; Group D'Erusme, Brussels; Villers La Ville, Villers; and Au Tour de Bois St. Mont, St. Gery. Her work has been presented at Atleier 10, Maynard; Aquinas College, Newton; Sacred Spaces, Southborough; and Jae's Café, Boston. Esty exhibited her work at the former Walters Gallery at Regis College, and we are pleased to have her return to her alma mater to show her work at the Carney Gallery. Esty was educated at Wellesley College and Aquinas College and received her bachelor's degree from Regis College.

Esty has extensive experience as a freelance designer for the Smithsonian Museum of Natural History, Washington, D.C., the Connecticut Science Center, Hartford, Conn.; and Stonyfield Yogurt, Londonderry, N.H. For many years, Esty was responsible for all visual elements of the award-winning book series for preteen girls, Beacon Street Girls. Pamela Esty lives and works in Southborough, Mass.

Cover image: She Felt Curiously Uplifted Upon Adopting a Bouffant, 2000, watercolor, 9  $1/2" \times 12 1/2"$ 



# Group Homes in Lincoln Lincoln Housing Commission, Affordable Housing Trust, Lincoln Foundation

#### 1. Introduction

This document is intended to inform the Lincoln Community on the subject of Group Homes.

The Housing Commission, the Affordable Housing Trust and the Lincoln Foundation have been working together for more than six months to thoroughly investigate Group Housing in Lincoln. We became interested in Group Housing because it helps us achieve our goal of 10% affordable housing, it helps provide diversity to Lincoln, and it helps solve a critical shortage of housing to meet the special needs of our disabled citizens.

In order to encourage development of special needs housing, the State allows communities to add to their Subsidized Housing Inventory (SHI) by counting each bedroom in a Group Home as one unit.

We have been working with State-funded agencies that manage group homes for people with mental retardation or mental illness. We have encouraged these agencies to develop plans to establish group homes in Lincoln. We are prepared to use some of the affordable housing funds which the Town already has available to enable these agencies to purchase homes in Lincoln.

#### 2. 40B and SHI

Chapter 40B is a state statute, which enables developers to design and build housing that bypasses local zoning requirements if at least 25% of the units have long-term affordability restrictions.

The goal of Chapter 40B is to encourage the production of affordable housing in all cities and towns throughout the Commonwealth. The standard is for communities to provide a minimum of 10% of their housing inventory as affordable.

Once a town has met the 10% goal of affordable housing a town can turn down a 40B proposal and the developer cannot appeal the decision. In effect the zoning bypass provisions are no longer in effect.

#### Additional reading:

- A slightly dated but good overview of the basic 40B law is at: http://www.chapa.org/40b fact.html
- A comprehensive discussion of issues around 40B is at the League of Women Voters site:

http://www.lwvma.org/AffordableHousing/Affordable%20Housing%20Study%20report%205-Chapter%2040B%20The%20Comprehensive%20Permit%20Law.doc

#### Lincoln's Affordable Housing Inventory

Lincoln currently has over 10% of its housing as affordable units.

This percent is calculated as the number of affordable units (numerator) divided by the total number of housing units (denominator) in Town.

List of affordable units in town: Lincoln Woods 125 Battle Road Farm 48 Old Concord Turnpike (Rt. 2) 2 Tower Road Rental Units 2 Codman Farmhouse 2 Pierce House 1 Sunnyside Lane 4 Greenridge Condominiums 1 Minuteman Commons 6 Deaconess Rental Units 30 Total 221

#### **Shortage**

The denominator (total housing units) is always from the latest census - in this case 2000 - while the numerator (affordable units) has been steadily increasing over the decade as the state approves projects (such as the three additional units at Sunnyside Lane).

At present the proposed 30 units of affordable rental housing at the Deaconess Project (off Rt. 2) count in the numerator but the full number of units for the project have not been added into the denominator.

In mid 2010, when the next census is completed and the Deaconess units and other recently built homes will be added, we estimate Lincoln will be 15 to 20 affordable units short of meeting the 10% goal. If we can add this number of units, we will be protected until 2020.

#### 3. Neighborhoods

#### A Group Home in Your Neighborhood

The goal of a residential group home program is to support the residents becoming vital, productive, and independent members of their communities. Most group homes are standard, single-family houses adapted to meet the needs of the residents. Except for features such as wheelchair ramps, group homes are virtually indistinguishable from other homes in the surrounding neighborhood.

The residents in a group home consider themselves a family, and are considered such by their birth families, the staff, and under Massachusetts law.

#### **Neighborhood Concerns**

Unfortunately, group homes sometimes receive initial opposition from neighborhoods where they are located. Concerns over personal security, a decline in property values, or a generalized threat to the neighborhood's quality are relatively common. Research shows that community concerns decrease with time as community members become familiar with group home residents, staff, and programs.

The group homes being discussed for Lincoln are homes for developmentally delayed adults, none of whom have a history of violence or drug abuse. None of the agencies we are working with provide housing for individuals with histories of violence or drug abuse.

By law, group homes cannot be treated differently from other homes in a neighborhood, and neither can their residents. If a resident in a group home were to create a problem, whether for safety or security reasons, or by causing a disturbance in some other way, that resident would be subject to the law exactly the same as any other resident.

#### **Property Values**

The most commonly expressed concern, lower property values, is not borne out in neighborhoods where there is a group home. Study after study shows no difference in property values between neighborhoods with a group home compared to those without.

Details of these studies can be found in the article referenced below.

Both the agencies we are working with, CMARC and Edinburg, are committed to maintaining their properties at least as well as their neighbors. Lawns are mowed, bushes trimmed, houses painted and maintained properly at all times. These agencies see themselves as long term community members and want their homes to blend in with the neighborhood.

#### Safety

The second most commonly stated concern is that homes for people with disabilities increase crime in nearby areas. However, research has consistently demonstrated this not to be the case. As shown in one study, when the crime rate for the general public was 112 for every 1000 people, the crime rate for disabled people living in group homes was 3 for every 1000 people.

#### **Traffic**

Another commonly expressed concern is about increased traffic. Since homes are staffed 24 hours per day, there may well be increased traffic during shift changes and at other times. Family visits on weekends are also common. When a house is considered for purchase as a group home, traffic is taken into consideration. Sufficient parking space and separation of parking areas from neighbors are highly valued in the selection process.

These concerns have all been discussed with the agencies we are working with. The Lincoln housing groups who have interviewed them believe that when concerns are raised, they will be heard, understood, and acted upon to minimize neighborhood disturbance.

#### **Articles of Interest:**

- Department of Justice, Fair Housing Act, <a href="http://www.usdoj.gov/crt/housing/final8">http://www.usdoj.gov/crt/housing/final8</a> 1.htm
- "Why Affordable Housing Does Not Lower Property Values," http://www.habitat.org/how/propertyvalues.aspx
- "Community Relations: A Resource Guide," Michael Dear and Robert Wilton, <a href="http://www.bettercommunities.org/document/files/Community Relations Resource Guide.pdf">http://www.bettercommunities.org/document/files/Community Relations Resource Guide.pdf</a>
- "Good Neighbors, Healthy Communities," Tennessee Fair Housing Council, <a href="http://www.state.tn.us/mental/ohpd/pdfs/goodneighborsR.pdf">http://www.state.tn.us/mental/ohpd/pdfs/goodneighborsR.pdf</a>

#### 4. Group Homes – Definition

#### **Group Home Defined**

A group home is a private residence that serves as a home for unrelated persons. The term commonly is used to refer to homes designed for those who need specialized care.

Since the 1970s, there has been an effort to move people out of institutions and into communities, where they can live in safe, supportive family settings, and take part in the communities in which they live. Residents are encouraged to take an active part in their home, such as helping with meals, cleaning, and other activities, as they would in any other family.

There are many types of group homes, and a wide variety of needs that are met. The three organizations in Lincoln who have been researching the possibility of bringing a group home to Lincoln (the Housing Commission, Affordable Housing Trust, and the Lincoln Foundation) have limited their negotiations to agencies which provide homes for developmentally disabled adults. These individuals are supported by the Massachusetts Department of Mental Retardation, the Department of Housing and Economic Development, Division of Medical Assistance, and Massachusetts Rehabilitation Commission. The following description is limited to homes with such individuals.

The group homes proposed for Lincoln will have between 4 and 5 people living in them. The individuals are cared for by a staff of trained professionals, who are with them 24 hours per day. Depending on the needs of the residents, there are two or more staff on duty at all times. Minor modifications to the home may be required in order to provide maximum mobility and safety. Such modifications may include building a ramp, widening doorways, or adapting a bathroom.

Residents will typically have their own bedroom, and will share laundry and bathroom facilities. Kitchen and other living areas are common, and shared in the same way as any family would share common spaces.

Residents typically leave the home on weekdays to work, or to take part in other specialized activities. They also take part in daily exercise, meal preparation, cleaning, and other household chores. Family visits are common on weekends, and some residents may leave to spend the entire weekend with their families. There are also planned activities, which may include visits to local parks, engaging in sports, and other types of outings.

Living in a community means more than just having a house. The expectation is that group home residents will become members of the community.

All residential services are certified and monitored through the Massachusetts Department of Mental Retardation (DMR).

#### **Articles of interest:**

- A Peek Inside: Dinner With The Group Home Next Door (from a home in New York) <a href="http://www.queenspress.com/archives/features/2003/0718/feature.htm">http://www.queenspress.com/archives/features/2003/0718/feature.htm</a>
- New York Times article. Published in 1986, but still relevant. Note that the article speaks of homes with 14 adults; those we are considering would have a maximum of 5.

http://query.nytimes.com/gst/fullpage.html?res=9A0DE6DB1238F937A15750C0A960948260&sec=health&spon=&pagewanted=2

- Lincoln Journal, "Town may look at group homes for affordable housing," http://www.wickedlocal.com/lincoln/archive/x1632297437
- Lincoln Journal, "Housing officials visit group homes in Andover, Tewksbury," http://www.wickedlocal.com/lincoln/archive/x317105899
- Lincoln Journal, "Housing Groups Look at Group Housing," http://www.wickedlocal.com/lincoln/news/x194402240/Housing-groups-look-at-group-housing

#### References:

- Wikipedia, http://en.wikipedia.org/wiki/Group\_home
- Massachusetts Department of Mental Retardation, http://www.mass.gov/dmr

5. Agencies

The State of Massachusetts, through the Division of Mental Retardation (DMR), provides residential long term care for needy individuals through private, generally nonprofit agencies. The housing groups in Lincoln have investigated a number of these agencies and have settled on two for continued negotiations in establishing group homes in Lincoln. The Edinburg Agency actually purchased a home in Lincoln before we were aware of their program and the housing groups are negotiating with them to see how we may best work together. The CMARC Agency needs to establish a group home for an established group that has to leave their present rental residence (due to its sale) in Waltham. They explored several houses in Lincoln but could not find one that could be ready to meet their time constraints.

#### **CMARC**

#### Mission

For more than thirty years, CMARC's mission has been to support people with disabilities as they direct their own lives and destinies.

#### **CMARC** in Lincoln

CMARC, a more than 30-year-old organization out of Woburn, works with people with disabilities to provide housing, transportation, day habilitation, behavioral and clinical services, and training, placement, and employment services. CMARC would consider

Lincoln an ideal community for a group home but the market price for homes is expensive compared to neighboring communities. Lincoln has been in discussion with CMARC about the possibility of contributing to the purchase price of the home to make it affordable to CMARC in exchange for a long-term deed restriction, limiting the use of the house to people with disabilities. A CMARC home in Lincoln would receive credit for housing units for as many bedrooms for residents as are in the home (usually 4 or 5).

For its residential programs, CMARC buys a home in a traditional neighborhood and does some retrofitting to make the home handicapped accessible, provide 4-5 bedrooms, and dedicate one room to an exercise room. The homes are staffed 24 hours a day, throughout the night with two staff, and are meticulously maintained. Residents leave the home during the day for jobs and/or activities and, when they return, follow a detailed schedule which includes cooking, cleaning, activities (art, movies, entertaining, etc.) and exercise. On the exterior, homes are well maintained, lawns are mowed, and fences installed if necessary for safety or privacy.

#### **Vetting CMARC**

Members from the Housing Commission, the Lincoln Foundation, the Housing Trust, and the Finance Committee investigated the history, reputation, and financial stability of CMARC with the idea of CMARC locating one of its homes in Lincoln in partnership with the town. CMARC has a strong reputation with DMR (the Department of Mental Retardation). Localities, neighbors, and families of the individuals in other CMARC homes spoke glowingly of their attention to detail, and their ability to manage family-setting group homes and serve the residents and the communities in which the homes are located.

Four members from the organizations listed above visited two houses owned and run by CMARC for autistic adults in Tewksbury and Andover. Both homes were regular homes in suburban neighborhoods, well maintained, with a homey and comfortable feel inside. They both housed five adults, a mix of men and women. In these homes, each bedroom was decorated individually; there were fresh flowers, fruit in a bowl, and holiday flags at the door for appropriate seasons. The exteriors were in good shape and, in one home, the manager had a reputation for maintaining the lawn of the circle of the turnaround, in addition to the home itself.

#### Description by the agency

Since 1968, we've helped more than 3000 people lead more independent lives. Today we're a leading provider of programs and services for people with disabilities, serving more than 200 people every day and employing a staff of eighty.

Over the years we've expanded the scope of our programs to meet the changing needs and desires of the people we serve. These programs form a continuum of services that make it possible for people to access assistance no matter where their needs fall. The people we serve learn through "hands on" experiences in our training programs, at job sites in the community, and from our Vocational, Day Habilitation and Residential programs.

Since our employment programs began, hundreds of people have moved into independent employment and no longer require the support of the Commonwealth of Massachusetts. Over 90% of the people we've helped to find employment remain employed, and the people who work in on-site with CMARC have more than doubled their production rates - and therefore their paychecks.

Our ultimate goal is to ensure that the people we serve have the opportunity to reach their full potential and become vital, productive members of the larger community.

#### Residential services

Living in the community means more than just having a house. We help our residents turn houses into homes, and we support them in becoming vital, productive and independent members of their communities. We provide:

- A variety of residential options, including 24-hour staffed homes and apartments;
- Support to meet individual needs;
- · Ongoing, individualized training in community living and safety skills;
- Financial and money management;
- Health and nutrition education;
- · Relationship development;
- Recreation;
- · Advocacy and case management;
- Medical case management;
- Clinical consultation.

Referrals for residential services come from family members and advocates, the Massachusetts Department of Mental Retardation (DMR) and the Massachusetts Department of Mental Health (DMH). Services are funded through DMR and DMH contracts as well as private pay options.

#### Link to website:

http://www.cmarc.org

#### **Contact information:**

CMARC 147 New Boston Street Woburn, MA 01801 (781) 935-7057

#### The Edinburg Center

#### Mission

The Center's mission is distinguished by our longstanding belief that all persons have the potential to learn, the capacity for change, the ability to grow and actively contribute to the community. Our mission is to provide an array of innovative services which promote and enhance the quality of life of persons with mental illness, emotional disorders, addictions and/or mental retardation. The Center maintains a specific commitment to

providing services to persons whose complex and challenging needs have typically been barriers to successful community living. The core values and guiding principles which govern The Center's service delivery are:

All persons must be treated with dignity, their human, civil and legal rights protected and their diversity respected

Individuals receiving services must be provided with the opportunity to actively participate in their goal development and service plan

- Services must be individualized and based on a person's unique history, experiences, strengths, needs and choices
- Services and support must be provided in an environment which fosters independence and maximizes an individual's potential
- Services must be provided within an integrated, coordinated and accountable system of care
- Service provision must be goal-oriented, based on current research and use outcome data
- Systematic review, evaluation and changes in service delivery must occur to ensure that the highest quality clinical services are provided in the most efficient and cost-effective manner

#### **Overview of Organization**

Driven by the challenge to meet the diverse needs of persons with psychiatric and developmental disabilities, The Edinburg Center was established as a private nonprofit 501(c)(3) corporation in January of 1977. Agency operations began with a community Board of Directors, one staff person in a basement office at Metropolitan State Hospital and a budget of less than five hundred thousand dollars. Since 1977, The Center has grown into an agency providing eight distinct services to more than twenty three hundred persons each month. These services consist of: 24-hour psychiatric emergency services, residential and respite services for individuals with psychiatric and developmental disabilities, intensive community support services, PACT (Program for Assertive Community Treatment) services, clubhouse and day treatment services and community support and outpatient services provided to both persons with psychiatric and developmental disabilities and substance use disorders. With major sites in Waltham and Lexington, The Edinburg Center serves nineteen communities west of Boston which include Acton, Bedford, Belmont, Boxborough, Burlington, Cambridge, Carlisle, Chelmsford, Concord, Lexington, Lincoln, Littleton, Maynard, Somerville, Stow, Watertown, Wilmington and Winchester. The Center additionally provides some services in the cities of Cambridge and Somerville.

#### **Edinburg in Lincoln**

Upon completion of renovations, four men with developmental disabilities will be moving to 15 Bypass Road. These individuals have lived together on Drury Lane in Waltham for many years. Two have lived together for approximately 20 years while the other relative newcomers have lived in the current home for approximately 13 years. All four men are non-verbal. They range in age from 38 - 54 years old. All four men attend day programs during the workweek during the hours of approximately 8:00 a.m. thru

4:00 p.m. All four men are involved in activities on the weekend. These activities may include shopping, going to area parks, walks in their neighborhood, visits with families, eating out at local restaurants, and attending local concerts in the park.

Residential staffing support for these individuals consists of twenty-four hour staffing, seven days per week. An administrator is also always on-call during this same time period. Two members of our staff have worked with these men and have been a stable force in their lives for twenty years. The majority of the remaining staff have worked with these individuals for 10-12 years.

#### Link to website:

http://www.edinburgcenter.org/

#### **Contact information:**

The Edinburg Center 1040 Waltham Street Lexington, MA 02421 Phone: (781) 862-3600

#### 6. Conclusion/Summary

We believe that Group Homes will add to our Town's diversity and fulfill a regional need and provide essential housing for disabled persons. We also believe that group homes are a cost effective way for us to meet our requirement of 10% affordable housing in Lincoln.

## Woods Walk Sanctuary, Inc. Application for Community Preservation Act Funding

#### 1. Project Submission Form

Statement of Need

Department of the Treasury 501 (c)(3) proof

#### 2. Consolidated Development and Operating Pro-forma 28-Oct-09

Projected FHLBB Scoring Sheet

Biography Jim Haskell, Community Development Consultant,

**WWS Treasurer Report** 

#### 3. TILL, Toward Independent Living and Learning3.

WWS Minutes of meeting October 19, 2009 confirming

engagement of Alan White

About TILL - General Information

Newspaper article, May 2002, Written by Mike Wyner, re/ group home developed and managed by TILL, In Acton, MA

#### 4. EKC Construction Management Services

Property Map

**Architectural Plans** 

**Building Budget** 

Septic System Appraisal (plan given to Beth Rust)

#### 5. Property Analysis

Updated of Real Estate brokerage

TD Appraisal Services, Dale Apply (September 3, 2008)

Final appraisals to be done prior to purchase and sale

Memorandum of agreement

Robert W Landry, Attorney at Law closing budget

#### 6. Letters of Support

**Conservation Commission** 

**Sudbury Housing Trust** 

The Sudbury Foundation

Sudbury Commission of Disability

**Sudbury Valley Trustees** 

The Michael Carter Lisnow Respite Center

Richard Robison, Executive Director Federation For Children with Special Needs

Francis and Ursula Lyons

Elizabeth W. Saba, Past President Stepping Stone Theatre

**Outdoor Explorations** 

#### 7. Biographies

Board of Directors WWS WWS Flyer WWS Fundraising Co-Chairs, Fundraising Report

8. Group Homes In Lincoln, Affordable Housing Report

#### TOWN OF SUDBURY COMMUNITY PRESERVATION COMMITTEE

#### PROJECT SUBMISSION FORM

Submitter:

**Submission Date:** 

Group or Committee Affiliation (if any):

Submitter's address and phone number:

Purpose (please select all that apply):

xOpen Space

xCommunity Housing

xHistoric

**xRecreation** 

Submitter's email address: Judithrhome@comcast.net

Project Name: Woods Walk Sanctuary, Inc.

<u>Project Description</u>: Woods Walk Sanctuary requests funds for the purchase and renovation of the residence located at 161 Dutton Road. Woods Walk Sanctuary requests the sum of \$250,000 from the Community Preservation Fund. This request represents approximately one-quarter of the total development cost for this project. This project meets criteria for all four categories, but we are requesting funding under the *Affordable Housing* category.

Woods Walk Sanctuary Inc. is a non-profit, 501(c)(3) corporation whose primary objective is to purchase the property and single family home located at 161 Dutton Road. WWS will reconstruct the residence to provide affordable housing for five people of limited income who need supports. The reconstruction of the residence will allow each resident to have a private bed/sitting room and bath. The living room, dining room, kitchen / breakfast room, and recreation/classroom will be shared in common. Woods Walk Sanctuary, Inc. will be the owner of the property and will remain responsible for the project.

The residence will be managed by TILL (Toward Independent Living and Learning, Inc) which has extensive experience in developing and managing CLOs (creative living options). Alan White, Director of Residential Alternatives, will personally take this project from start to finish and remain indefinitely and actively involved with it. He has supervised other projects of similar inventiveness.

In order to encourage development of special needs housing, the state allows communities to count each bedroom in a Group Home as one unit under the Subsidized Housing Inventory. As the residence will not house families who have children there will be no increase in the education budget. We would like to point out that the town of Lincoln has done a thorough investigation of group housing, finding that it assists in reaching the town's goal of 10% affordable housing, helping to fill a critical shortage of housing to meet the special needs of their disabled citizens.

There are no 24/7 supported group homes in Sudbury. Currently, the children of residents, who grow up here and wish take the next step towards independence, do not have choices and are placed in homes located in regional communities. As an example, the son of the current property owner, Peter Rhome, has resided in Sudbury all his life and wishes to remain, independently of

his mother, in Sudbury where he feels that he belongs, has many friends, is recognized as an accepted member of the community and where he has many inclusive natural supports. Today this is an impossibility. It is time for Sudbury to step up to the plate and work with their community to provide inclusive home based living options for people sho need supports.

#### Open Space

The purchase of this property serves a second purpose. It conserves a uniquely configured, five acres of solid land that borders on the Sudbury Valley Memorial Forests Conservation land and the Hop Brook Wet Lands in perpetuity. Because the purchase price (to be determined by bank assessment) of the property as an affordable housing acquisition is affected by this additional acreage, Judith Rhome is contributing \$100,000 to the project in the form of a lowered purchase price (providing that the end purchase price does not drop lower than \$450,000).

The Sudbury Conservation Commission approved the five acres for conservation. We agreed that the area surrounding the bluff is not ideal for a protected bird watching center as originally planned, and that it should be set aside for historical preservation. However, the rest of the land is appropriate for nature trail development.

#### Recreation

It is the intention of Woods Walk Sanctuary, Inc. to enable the residents, their helpers, their families and community volunteers to create, maintain, and manage a universally accessible nature trail that will connect with an existing SVT trail. The SVT is very interested in reconfiguring their existing Trout Brook trail so that all people can take a walk in the woods. Michael Sanders, SVT executive, tells us that there are only 11 other properties in Sudbury that could give dry land trail access to these preserved lands.

Because this management team effort will include making available panic buttons for trail users on request, and will monitor those buttons, trail users who would ordinarily require a companion will be able to use the trail safely and in solitude knowing that help will be there in a crisis.

#### Historic

Lee Swanson, Curator/Archivist Sudbury Historical Society has informed us that the abutting property, now owned by the Greenbergs, was once a Henry Ford salvage yard, and that the heavily littered bluff area located on the Sanctuary property was used by Ford as a dumping ground. The area should be marked on a map and then buried so that future generations, for whom it will have historic value, may excavate it. WWS will assume this responsibility, and will work with the Historical Society and the Conservation Commission to see that this is done correctly.

This project goes beyond the common boundaries of traditional group home because it will not only provide affordable housing, it will give the residents and community members a common interest that will enable natural friendships and supports to develop. In these State Budget crisis years the State is openly asking communities to work together to provide volunteer services in order to lower the need for paid services.

#### STATEMENT OF NEED

Sudbury has taken great strides for children who have disabilities by offering them the option of being educated in their local classrooms and adapting the curriculum in those classrooms to meet all needs. The are able to grow emotionally, socially, and intellectually together in their non segregated world. The abilities and achievements of all children are celebrated and children who have differences naturally become a part of our community. (speaking from experience, there are places not very far away where people who are different are not welcome, and often ridiculed. I have had adults move to different tables in restaurants, and even turn around and walk backward in the street in order to look and discuss Peter.)

Unfortunately, as Sudbury's special children enter adulthood their schoolmate friends move on to further education, marriage and careers and the infrastructure created by the educational system evaporates.

As there are no existing 24/7 supported residences on any kind in Sudbury. Aging parents who can no longer care for their adult children have no choice but to allow their children to be sent to neighboring towns to find a place to live. They are placed in group homes, located in towns that do not know them, with people that they do not know, often in environments that are very unlike Sudbury. They become displaced strangers having lost the place that they feel they belong. Their individual uniqueness, that we worked so hard to develop is often sacrificed in order to obtain group control.

We believe that all people have the right to choose to belong, learn, grow, mature and contribute to the communities where they grew up, and communities have the moral obligation to make that possible. Further more, new bridges to enable adults who need supports to continue to build relationships, friendships, and community involvement need to be put into place.

Woods Walk Sanctuary will provide an example of how families, in partnership with their communities can create new, community centered, inclusive and exciting lifestyles for adults who require 24/7 support. In addition the Sanctuary will provide more, greatly needed, low income housing. Developed in conjunction with the Woods Walk Accessible Trail and Inclusive Outdoor Training Programs, this project will open new doors for countless people of all abilities.

INTERNAL REVENUE SERVICE P. O. BOX 2508 CINCINNATI, OH 45201

Date: APR 0 4 2008

WOODS WALK SANCTUARY INC 161DUTTON RD SUDBURY, MA 01776

NEXTATIVE (

Employer Identification Number: 42-1756478

DLN:

17053066002028

Contact Person:

DALE T SCHABER

ID# 31175

Contact Telephone Number:

(877) 829-5500

Accounting Period Ending:

December 31

Public Charity Status:

170(b)(1)(A)(vi)

Form 990 Required:

Yes

Effective Date of Exemption:

August 21, 2007

Contribution Deductibility:

Advance Ruling Ending Date:

December 31, 2011

Addendum Applies:

#### Dear Applicant:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code. Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code. Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c)(3) of the Code are further classified as either public charities or private foundations. During your advance ruling period, you will be treated as a public charity. Your advance ruling period begins with the effective date of your exemption and ends with advance ruling ending date shown in the heading of the letter.

Shortly before the end of your advance ruling period, we will send you Form 8734, Support Schedule for Advance Ruling Period. You will have 90 days after the end of your advance ruling period to return the completed form. We will then notify you, in writing, about your public charity status.

Please see enclosed Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, for some helpful information about your responsibilities as an exempt organization.

> WUSINC 42175647801

#### WOODS WALK SANCTUARY INC

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely,

Robert Choi

Director, Exempt Organizations

Rulings and Agreements

Enclosures: Publication 4221-PC Statute Extension

## WOODS WALK SANCTUARY, INC. Consolidated Development and Operating Pro-formas 28-Oct-09

#### **DEVELOPMENT PRO-FORMA**

		Notes:
SOURCES		
Developer Equity	\$100,000	Contributed by J. Rhome
Sudbury CPF	\$250,000	
Federal Home Loan Bank	\$400,000	
Marlborough Savings loan	\$279,973	
Total Sources	\$1,029,973	
USES		
Acquisition	\$573,760	Most recent estimated value
Construction	\$288,375	Per EKC Const. Mgmt.
Construction Contingency	\$28,838	10% of construction
Soft Costs	\$97,300	Schedule attached
Developer Fee	\$41,700	
Total Uses	\$1,029,973	
OPERATING PRO-FORMA		
REVENUES		
Gross Program Fees	\$185,760	\$3,870/month x 4 residents
(less Vacancy allowance)	(\$9,288)	Anticipate 5% vacancy rate
Net Program Revenues	\$176,472	
EXPENSES		·
Management Fee	\$18,446	
Maintenance/Occupancy	\$7,000	
Resident Services	\$110,390	
Utilities	\$12,000	
Replacement Reserve	\$2,500	
Insurance	\$5,000	
Total Expenses	\$155,336	
Net Operating Income	\$21,136	
Debt Service	\$17,023	4.5%/20 yr. term/30 yr am.
Cash flow	\$4,113	

#### Woods Walk Sanctuary, Inc.

#### **Explanation of Program Fee Component for the Operating Pro-forma**

The pro-forma operating budget contains a line item of \$3,870 per month that a program participant would need to pay in order to cover the ongoing operating costs for the project.

We anticipate that this figure will be achieved by tapping into a variety of potential funding sources for which that prospective participant would be eligible. These include:

- Service contracts from a state agency such as DDS, DMH, Mass. Rehab. or Veteran's Services.
   Depending on the level of need, these service contracts can range from \$30,000 to over \$160,000 per year. Since the residents at Woods Walk Sanctuary will be fairly high functioning, most of the service contracts these individuals will "bring" with them will be in the \$30,000-\$40,000 per year range.
- Income supplement programs such as SSI and SSDI, which typically provide \$1,000 \$1,200 per month. Typically, 75% of income derived from these sources will go toward living costs associated with a residential program.
- Rental subsidy programs such as Section 8 and the Mass. Rental Voucher Program which would normally provide rental payments ranging from \$700-\$1,000 per month.
- Payments from non-governmental sources (family, friends, trust funds, etc.) to supplement any
  deficit. This funding deficit can also be augmented by in-kind services (e.g. families providing
  some of the meals, relief staffing, services around the house, etc.).

Woods Walk and TILL will work closely with the families to ensure that the residence is providing quality housing and services to the residents, and that the services provided will be affordable to these residents by utilizing all financial resources that are available to them. We recognize that all of the residents of the house will need to meet federal and state income guidelines in order to be eligible to live there.

## Section 3 SOURCES AND USES OF FUNDS

				Sources of Fu	unds			
	Private Equi	itv•					Just	
1.	Developer's Ca	<del>-</del>		\$100,000	ភា	<u> </u>	Optional user calcula	itions
		<del></del>	), Section 5, page 18.)		4	<u> </u>	<del></del>	<del></del>
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	Grant:	, as Same	<u> </u>	1			<del>[</del> ]'	<del></del>
	Grant:		\$	4			<del></del>	
	Total Public E	<b>L</b>	\$0	1			<u> </u>	
•		Mary	4-	1		L	<u> </u>	
		e Debt (see definition):	Amount	Rate	Amortiz.	Term		
89 .	Home Funds-Di	HCD, as Subordinate Debt	\$0		yrs.	утѕ.	1	,
	Source:							1
90 .		ocal, as Subordinate Debt	\$0	%	утѕ.	yrs.	1	
٠,	Source:						<i>*</i>	1
91.	Subordinate Del	T	\$250,000	%	yrs.	yrs.	1	:
n <del>y</del>		Sudbury CPF	1 2:02:000	····	<del></del>	<del>-</del>	-	1
74 .	Subordinate Deb Source:	Bt Federal Home Loan Bank	\$400,000	%	yrs.	yrs.	i.	1
93.	Source: [ Subordinate Deb		\$0	la,	Т	T	1	
,	Source:	<u> </u>		1%	yrs.	утѕ.	i	
94 .	. Total Subordinat	ate Debt	\$650,000	1				
		······································		,				
		Debt (Senior):	Amount	Rate	Override	Amortiz.	Term	MIP
	MHFA			%	%		yrs.	%
	MHFA		· · · · · · · · · · · · · · · · · · ·	%	%	yrs.	yrs.	%
	MHP Fund Per		<del> </del>	%			yrs.	%
98 .		ent Senior Mortgage	\$279,973	4.50%	<b>%</b>	30.00	20.00	%
OQ.	Source: [	( Out to Manhage	1	T_,	<b>¬</b>		T	<del></del> 1
<b>77.</b>	Source:	ent Senior Mortgage	\$	%	l	yrs.	yrs.	%
	. Domes, L	<u> </u>	i					
100 .	Total Perma	anent Senior Debt	\$279,973	1				
			<u> </u>	1				
101.	Total Perma	ment Sources	\$1,029,973	1				
				_				
				Rate	Term	<del>_</del>		
102 .	Construction	Loan	\$0	%	mos.	_]		
	Source:		4 .					
103	Repaid at:   Other Interim	L	(event)	1_,	<del></del>	~~		
105.	Source:	Loan	\$0	%	mos.	ال		
ı	Source: Repaid at:	<del></del>	(event)					
104 ,	Syndication E	Pridge Loan	(event)	104	mos.	٦		
1	Source:	Mugo Loan		170	Imos.	Т		
	Repaid at:		(event)					
	•		10.0.0					

**Uses of Funds** 

Construction:

The Contractor certifies that, to the best of their knowledge, the construction

105 . Who prepared the estimates EKC Const

estimates, and trade-item breakdown on this page are complete and accurate.

uucuon	Management
3/	

Signature

106. Basis for estimates?

••=	DV	Trade Item	Amount	Description
107 .	3	Concrete	\$4,050	Foun. for room exp./Concrete for foun. & forms/Level garage slab/Slab conc
08.	4	Masonry		P - O
09.	5	Metals		
10.	6	Rough Carpentry	\$18,900	Framing/Roofing/Siding
11.	6	Finish Carpentry	\$9,750	Interior trim materials/Interior trim labor
12 .	7	Waterproofing		The state of the s
13.	7	Insulation	\$3,150	Insulation
14 .	7	Roofing		Included in Rough Carpentry
15.	7	Sheet Metal and Flashing	\$1,000	
16.	7	Exterior Siding		Included in Rough Carpentry
17.	8	Doors		Included in Windows
18.	8	Windows	\$17,900	Lumber/Doors/Windows
19 .	8	Glass	\$17,500	Extinues/200159 W BidOWS
20.	9	Lath & Plaster		Included in Drywall
21.	9	Drywall	9 800	Blue board and Plaster
22 .	9	Tile Work		Flooring
23 .	9	Acoustical	W21,550	i tooning
24 .	9	Wood Flooring		
25 .	9	Resilient Flooring		
26	9	Carpet		
27 .	9	Paint & Decorating	\$10.505	
28 .	10	Specialties	\$19,525	Exterior painting/Interior painting
29 .	11		\$6,250	Closet & storage systems/Mirrors & bath accessories
30 .	11	Special Equipment		Solar panels
31.	11	Cabinets	\$6,600	Kitchen cabinets & bathroom vanities/cabinet & vanity installation
32 .		Appliances	\$3,500	Appliances
3.	12	Blinds & Shades		
7.	13	Modular/Manufactured		
	13	Special Construction		
35 .	14	Elevators or Conveying Syst.		
36 .	15	Plumbing & Hot Water		Plumbing/Plumbing Fixtures
37 .	15	Heat & Ventilation	\$16,050	HVAC/Range Hood Venting
38 .	15	Air Conditioning		Included in HVAC
19	15	Fire Protection	\$350	Fire stopping
10 .	16	Electrical		Electrical/Lights
H .		Accessory Buildings		
12 .		Other/misc		
13.		Subtotal Structural	\$199,025	
14 .	2	Earth Work	\$1,200	Excavation
l <b>5</b> .	2	Site Utilities		Septic estimate per DiModica
16.	2	Roads & Walks	\$3,000	
17	2	Site Improvement		
18.	2	Lawns & Planting	\$2,500	Landscaping
19	2	Geotechnical Conditions	Ψ2,500	
50	2	Environmental Remediation	<del>                                     </del>	Deleading/Asbestos remediation?
51	2	Demolition	\$3,000	
i2 .	2	Unusual Site Cond	\$3,000	Building preparation & demolition
3 .	4	Subtotal Site Work	POR OCO	
is . i4 .			\$27,200	
	•	Total Improvements	\$226,225	
55.	1	General Conditions	\$11,150	General labor & closeout punchlist/Final cleaning/Portable toilet/Waste remo
6.		Subtotal	\$237,375	
i7 .	1	Builders Overhead		· ·
8.	1	Builders Profit	\$51,000	Consulting/project management
9.		TOTAL	\$288,375	
50		Total Cost/square foot:	N/A	Residential Cost/s.f.: N/A

			······································	*****	1 Mgc 12
	Development Budget:				
<i>c</i> 1	A annialdana Tanad	Total	Residential	Commercial	Comments
	Acquisition: Land	\$0	·····		
	. Acquisition: Building	\$573,760	\$573,760	·	per most recent estimate of value
3	. Acquisition Subtotal	\$573,760	\$573,760	\$0	
4	. Direct Construction Budg	\$288,375	\$288,375		(from line 159)
5	. Construction Contingency	\$28,838	\$28,838		. 10.0% of construction
	. Subtotal: Construction	\$317,213	\$317,213	\$0	10.078 Of Constitution
	General Development Co	nete:			
7	. Architecture & Engineering	\$24,000	\$24,000	·····	
	. Survey and Permits	\$3,500	\$3,500		Building permit fee in const. budget/Is a survey needed?
	. Clerk of the Works	\$0	45,500		Not required? Construction project mgmt, by Ed Kelly
	. Environmental Engineer	\$2,300	\$2,300		Is lead point ashestes & 215 maniful Land Con a control of the land control of the lan
	. Bond Premium	\$0	Ψ20,JUV	<del></del>	Is lead paint, asbestos & 21E required by MSB &/or FHLI
	. Legal	\$8,500	\$8,500	·	Per Robert Landry agreement; Lender Legal to be included
	. Title and Recording	\$8,000	\$8,000		
	. Accounting & Cost Cert.	\$2,500	\$2,500		Per Robert Landry agreement; Need to incl, FHLB closing
	. Marketing and Rent Up	\$0	\$2,000		Estimate for close out certification - required by FHLB? Assume \$0 - will Advocates require?
	. Real Estate Taxes	\$4,300	\$4,300		
	Insurance	\$1,500	\$1,500	···	During 6 month const. period - \$562,800 x \$15.29/1000/2
	. Relocation	\$0	\$1,500		During construction period - assume 6 months
	. Appraisal	\$1,000	\$1,000		Will Peter be able to live in house during construction?
	. Security	\$1,000	\$1,000		How much spent to date?
	Construction Loan Interest	\$4,500	\$4,500	<del></del>	Delication
	Inspecting Engineer	\$1,500	\$1,500		During construction period - assume 6 months
	Fees to:	\$0	\$1,300		Will the bank require?
	Fees to:	\$0		······································	
	MIP	\$0			
	Credit Enhancement Fees	\$0		·	
	Letter of Credit Fees	\$0		<del></del>	
	Other Financing Fees	\$0		··· · · · · · · · · · · · · · · · · ·	
	Development Consultant	\$27,000	£27 AAA		ishadadi Taba Q 770 T
	Other:	\$27,000	\$27,000	···	jthaskell consulting & TILL development fee
	Other:	\$0			
	Soft Cost Contingency	\$8,700	\$8,700		9.8% of soft costs
	Subtotal: Gen. Dev.	\$97,300	\$97,300	\$0	7.070 OI SOIL COSIS
	Contract to the second of the	0000 000			, 
4.	Subtotal: Acquis., Const	\$988,273	\$988,273	\$0	
	and Gen. Dev.				
	. Capitalized Reserves [	\$0			
	. Developer Overhead	\$0			
7	Developer Fee	\$41,700	\$41,700		
8 -	. Total Development Cost	\$1,029,973	\$1,029,973	\$0	<b>TDC per unit</b> \$257,493
	-				
9.	. TDC, Net	\$1,029,973	\$1,029,973	\$0	TDC, Net per unit \$257,493

# Section 4 OPERATING PRO-FORMA

<u> </u>	TO 100		Operating Income			
	Rent Schedule:		Contract	Utility	Tesul	
222	Low-Income (Rental Assisted):		Rent	Allowance	Total	No. of
I	SRO		\$3,870	миожалсе	Gross Rent	Units
	0 bedroom	~	45,070		\$3,870	4
	1 bedroom			<del></del>	\$0	0
	2 bedrooms			· — · — · — · — · — · — · — · — · — · —	\$0	0
	3 bedrooms				\$0	0
	4 bedrooms				\$0	0
~~~	*		<u></u>		\$0	0
223 .	Low-Income (below 50%):					
	SRO				1 001	
	0 bedroom				\$0	0
	1 bedroom				\$0	0
	2 bedrooms				\$0	0
	3 bedrooms		<del></del>		\$0	0
	4 bedrooms				\$0	0
224	I am Images (t1 (00/)				\$0	0
<i>LL</i> 4 ,	Low-Income (below 60%): SRO					
	0 bedroom				\$0	
	1 bedroom				\$0	0
	2 bedrooms				\$0	0
	2 bedrooms 3 bedrooms				\$0	0
	4 bedrooms				\$0	0
-	4 bearooms				\$0	0
225	Other Income (User-defined)					<del></del>
	SRO		r		,	
	0 bedroom				\$0	0
	1 bedroom				\$0	ő
	2 bedrooms		_		\$0	0
	3 bedrooms	<del></del>			\$0	o o
	4 bedrooms		~ <del> </del>		\$0	Ö
	7 OCCIONIS				\$0	Ö
226 . ]	Market Rate (unrestricted occupancy):	,				
	SRO					
]	0 bedroom	<del></del>			<u> </u>	0
	1 bedroom				<u></u>	0
7	2 bedrooms				<u> </u>	. 0
	3 bedrooms	<del></del>	<del></del>			0
	4 bedrooms					0
-					<u> </u>	0
	Commercial Income:		(average)			
227 , \$	Square Feet: 0	@		quare foot =	- PO	
,		9	,,~~,,~~~,,~~~~,,~~~~	hare toot – L	\$0	
	Parking Income:		(average)			
228	Spaces: 0	@		nonth x 12 =	\$0	
	1	100	, 1100	······································		

#VALUE!

#VALUE!

secu	on 4. Operating Pro-Forma					Page 15
	Other Operating Income	Assumptions:			***	10012
229	. Laundry Income (annual):			]	Optional user calculate	ions
230	. Other Income:a.	1		7		
	b.	†		-		
	c.	1	<del></del>	-	<del></del>	ļ <u>.</u>
	d.			1	<u> </u>	
	e.	† ·				
	f.	1				
	<del></del>	J		1		
	Vacancy Allowance:				<u> </u>	
231	. Low-Income (Rental Assistance)	l	5.0%	1	<del></del>	
	. Low-Income (below 50%)			1		
	Low-Income (below 60%)			1		
	Other Income (User-defined)			1		<u> </u>
	. Market Rate					<del></del>
236	. Commercial			] '		
				_		
227	Trending Assumptions for Ren	ts:	Year 2	Year 3	Years 4-5	Years 6-20
227	Low-Income (Rental Assistance)		%	%	%	%
	Low-Income (below 50%)		%	%	%	%
240	. Low-Income (below 60%) . Other Income (User-defined)		%	%	%	%
240	. Market Rate		%	%		%
	Commercial Space Rental		%			%
	Laundry Income		%	%	%	%
	Other Income	1	%		%	%
	Other Income		%	%	%	%
	Other Income		%	%		%
	d Other Income		<del>%</del>	%		%
	e Other Income		%			%
	f Other Income -		%			%
		•			70	/0
245	Operating Subsidy and Capital	ized Operating R	eserves:	· · · · · · · · · · · · · · · · · · ·		
245 .	Subsidy Source I		······································			
240 .	Subsidy Source II	<u> </u>	12			
241.	Capitalized Operating Reserve A	mount:	\$	Source:	<u> </u>	
248 .	Yearly Draws on Subsidies and R	eserves:				
		Subsidy	Subsidy		Draw on	
	Year I	Source 1	Source II	Ī ,	Oper. Reserve	
	Year 2	S	\$		\$ \$	
	Year 3	\$	S		\$	
	Year 4 Year 5	\$	\$		\$	
	Year 6	\$ \$	\$ \$		\$	
	Year 7	\$	\$		<u>s</u>	
	Year 8	S	\$		\$	
	Year 9	\$	\$		\$	
	Year 10 Year 11	\$ ·	\$		\$	
	Year 12	\$	\$  \$		\$	
	Year 13	\$	\$		Š	
	Year 14	\$	\$		\$	
	Year 15 Year 16	\$ \$	\$ \$		<u>\$</u>	
	Year 17	\$	\$		\$	
	Year 18	\$	\$		\$	
	Year 19	\$	\$		\$	-
	Year 20 Year 21	<u>\$</u>	\$		\$	
			ΙΦ	i !	\$	
249 .	Annual Operating Income (year	r 1)	\$176,472			

section 4. Operating Pro-Forma				Page 16
Approx Operating F		rating Expenses		
Annual Operating Exp.: 250 . Management Fee	Total	Residential	Commercial	Comments
.50 . Wanagement Fee	\$18,446	\$18,446		TILL management fee
51 . Payroll, Administrative				
52. Payroll Taxes & Benefits, Admin.	\$0			
53. Legal	\$0			
54 . Audit .	\$0			
55 . Marketing	\$0			
56 . Telephone	\$0			
57 . Office Supplies	\$0			
58 . Accounting & Data Processing	\$0			
59 . Investor Servicing	\$0			
50 . DHCD Monitoring Fee	\$0			
61 . Other: Transportation	\$0			
52 Other: Training/Meals/Other	\$0			
33 . Subtotal: Administrative	\$0			
5 . Subtotat: Administrative	\$0	\$0	\$0	
54 . Payroll, Maintenance	\$0			
55 . Payroll Taxes & Benefits, Admin.	\$0 \$0	<del></del>	<del></del>	
66 . Janitorial Materials	\$0			
57 . Landscaping	\$2,000	\$2,000		
58 Decorating (inter. only)	\$2,000	\$2,000		<u> </u>
69 . Repairs (inter. & ext.)	\$4,000	64.000		
0 . Elevator Maintenance		\$4,000		
1 . Trash Removal	\$0 \$0			
2 . Snow Removal	\$1,000	6: 000		
3. Extermination	\$1,000	\$1,000		
74 . Recreation	\$0			
75 . Other:	\$0	<del></del>		
76 . Subtotal: Maintenance	\$7,000	67.000		
	\$7,000	\$7,000	\$0	ļ
7 . Resident Services	\$110,390	6110.200		
	3110,390	\$110,390		Per TILL Budget
8 . Security	\$0			
- toma		<u></u>		
9 . Electricity	\$0	1		
0 . Natural Gas	\$12,000	\$12,000		Includes all nelletes
1 . Oil	\$0			Includes all utilities
2. Water & Sewer	\$0			
3 . Subtotal: Utilities	\$12,000	\$12,000	\$0	
<u> </u>	,	<u> </u>		,
4 . Replacement Reserve	\$2,500	\$2,500		
-		42,500		
5 . Operating Reserve	\$0		<del>_</del>	
·				
6 . Real Estate Taxes	\$0			
7 . Other Taxes	\$0			
8 . Insurance	\$5,000	\$5,000		
9 . MIP	\$0	\$0,000		
0 . Other:	\$0	20		
1 . Subtotal:Taxes, Insurance		Ø5 000		
~	\$5,000	\$5,000	\$0	
2. TOTAL EXPENSES	\$155.22C	\$155.22¢ }		
	\$155,336	\$155,336	\$0	

	Other Ope	rating Expense	Assumptions				Page 17
	Trending As	sumptions for Exp	nenses	Year 2	Vocan 2	7	
293	. Sewer & Water	T	, , , , , , , , , , , , , , , , , , ,	%	Year 3	Years 4-5	Years 6-20
294	. Real Estate Ta:	xes	***************************************	%	%	%	%
		rating Expenses		/ <del>/</del> 6	%	%	%
-	·	ming withous		.[70	1%	%	%
	· 10						
206	Reserve Requ						
	Replacement Reserve Requirement     Operating Reserve Requirement				per unit per yea		
291.	Operating Kese	rve Requirement			per unit per yea	ar	
	Debt Service:						
	Deat Set vice,	•			Annual		
298 .	. MHFA	MHFA	Program 1	1	Payment N/A	٦	
	MHFA		Program 2		N/A N/A		
300.	MHP Fund Per	manent Loan	110611111111111111111111111111111111111	J	N/A	-{	
		nt Senior Mortgage			\$17,023	-	
	Source:	N/A		T	W 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	J	
302 .	Other Permaner	nt Senior Mortgage		J	N/A	7	
	Source:	N/A		1	141+1	_	
303 .	Total Debt Se	ervice (Annual)		1	\$17,023	7	
		***************************************		***************************************	<u> </u>	1	
304.	Net Operatin	g Income			\$21,136	(în year one)	
		er management of the second		***************************************	.1	] (in your one)	
305 .	Debt Service	Coverage			1.24	(in year one)	
						] ( )	
						·····	
	<del></del>	At	fordability: Income	Limits and Maxir	mum Allowable Rer	ıts	
306 .	County		] MSA	<u> </u>		7	
	This MSA do	es not match the c					
307.	Maximum Al	lowed Rents, by In	ncome, by Unit Si	ze:	Income Li	mits last updated on	2/12/2009
			•			men mas abaussa an	
		Maximum Income			Maximum Rant Cool	culated from HUD inc	
		50%	60%	0%	50%	60%	0%
	SRO	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
	0 bedroom	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
	1 bedroom	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
	2 bedrooms	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
	3 bedrooms 4 bedrooms	#VALUE!	#VALUE! #VALUE!	#VALUE! #VALUE!	#VALUE!	#VALUE!	#VALUE!
		come for a family of	#VALUE!	#VALUE!	#VALUE!	#VALUE!	#VALUE!
				1			
JU8 .	H.U.D. "Fair	Market Rents" (A		Ŧ			
		1 bedroom	#VALUE! #VALUE!	4	,		
		2 bedrooms	#VALUE!				
		3 bedrooms	#VALUE!	ĺ			
		4 bedrooms	#VALUE!	1			
		5 bedrooms	#VALUE!	1	FMR Informs	tion last updated on	2/12/2009
		<u> </u>		*		•	

section 4. Operating Pro-Porma

**FHLB Point Scoring Analysis** 

Wednesday, October 28, 2009 10:46:34 AM

From: jthaskell@consultant.com

To: cberglund@agreatbank.com; judithrhome@comcast.net

Chris/Judith -

I went back in my emails and can't find where I wrote up my analysis. So, I'm providing that here in very abbreviated form.

Category	Total points possible	Probably WWS points		
Donated property	5	. 0		
Non-profit sponsorship	5	5		
Income targeting	20	20		
Housing for homeless	5	0		
Promotion of empowerment	10	10		
First time homebuyer	5	0		
Member financial participation	15	15		
Rural	5	5		
Economic diversity	5	5		
Large bedroom units	5	0		
Subsidy/unit	5	0*		
Community stability	15	15		
Total	100	75		

<sup>\*</sup>This category is rated against every other project that is submitted during that round. The WWS project will probably score some points here, but for the purposes of this analysis I've estimated zero just to be conservative in the projections.

Some of the above categories (non-profit sponsorship, income targeting, rural and economic diversity) are fairly straightforward. The other categories (promotion of empowerment, member financial participation and community stability) require a significant amount of program development and documentation in order for us to qualify for these points. However I feel comfortable projecting that we would be able to develop a program that does meet these criteria.

The funding cut-off for each round differs, so a 75 doesn't guarantee that WWS would receive funding. Typically the scoring cut-off has been lower than 75 (it's usually in the high-60's), but the results of any round largely depends on how much funding FHLB has available to distribute.

My previous analysis had estimated an 80 score, but FHLB has changed one of its criteria from long-term affordability to projects developing units with 2 or more bedrooms. Thus, we lost 5 points in the analysis because of this scoring change from the 2008 to the 2009 programs.

James T. Haskell jthaskell consulting 10 Putnam Road lpswich, MA 01938 (508) 648-5548 jthaskell@consultant.com

## JAMES T. HASKELL HOUSING AND COMMUNITY DEVELOPMENT CONSULTANT

10 PUTNAM ROAD IPSWICH, MASSACHUSETTS 01938 (508) 648-5548

#### JTHASKELL@CONSULTANT.COM

#### **EMPLOYMENT**

2005-

JTHASKELL CONSULTING IPSWICH, MASSACHUSETTS

PROVIDE CONSULTING SERVICES TO VARIOUS NON-PROFIT AND MUNICIPAL CLIENTS ON AFFORDABLE HOUSING DEVELOPMENT PROJECTS.

1994-2006

SALEM HARBOR COMMUNITY DEVELOPMENT CORPORATION SALEM, MASSACHUSETTS

EXECUTIVE DIRECTOR: CHIEF EXECUTIVE OFFICER OF NON-PROFIT HOUSING AND ECONOMIC DEVELOPMENT AGENCY WITH 170 UNITS OF HOUSING AND NUMEROUS COMMUNITY-BASED PROGRAMS. THE AGENCY EMPLOYED A STAFF OF 24 WITH A BUDGET OF OVER \$2 MILLION. INITIATED WORKFORCE DEVELOPMENT, SMALL BUSINESS, COMMUNITY ORGANIZING, AND HOMEBUYER TRAINING PROGRAMS. DEVELOPED 41 UNITS OF HOUSING DURING MY TENURE, AND SYNDICATED AN ADDITIONAL 61 UNITS. ESTABLISHED FOR-PROFIT SUBSIDIARIES TO UNDERTAKE GENERAL CONTRACTING AND PROPERTY MANAGEMENT WORK.

1989-1994

GLOUCESTER HOUSING AUTHORITY GLOUCESTER, MASSACHUSETTS

ASSISTANT EXECUTIVE DIRECTOR: RESPONSIBLE FOR DAY-TO-DAY ADMINISTRATION OF A 1,300 UNIT, 33 EMPLOYEE PUBLIC HOUSING AUTHORITY, INCLUDING DIRECT OVERSIGHT OF ALL PROGRAMMATIC, FISCAL AND MAINTENANCE FUNCTIONS. DIRECTLY SUPERVISED FOUR MID-LEVEL MANAGERS. PREPARED BUDGETS AND REPORTS FOR ALL AUTHORITY PROGRAMS. NEGOTIATED COLLECTIVE BARGAINING AGREEMENTS. HANDLED PERSONNEL MATTERS FROM RECRUITMENT THROUGH TERMINATION.

GRANTS ADMINISTRATION OFFICE CITY OF GLOUCESTER GLOUCESTER, MASSACHUSETTS

1987-1989

GRANTS ADMINISTRATOR: DEPARTMENT HEAD FOR CITY DIVISION RESPONSIBLE FOR ADMINISTERING PROJECTS WITH TOTAL BUDGETS OVER \$7 MILLION. ACTED AS CONTRACTING OFFICER FOR ALL GRANTS AND CONTRACTS LET BY THE OFFICE. PREPARED BUDGETS AND ACCOUNTED FOR EXPENDITURES AND REVENUES. SUBMITTED GRANT APPLICATIONS TO VARIOUS FEDERAL AND STATE FUNDING SOURCES. SUPERVISED THREE PROFESSIONAL AND TWO CLERICAL STAFF.

#### **EDUCATION**

SUFFOLK UNIVERSITY BOSTON, MASSACHUSETTS

MASTER IN PUBLIC ADMINISTRATION CONFERRED JUNE 1987. GRADUATED WITH A 3.85 GRADE POINT AVERAGE HONORS: PHI ALPHA ALPHA

BOSTON UNIVERSITY
BOSTON, MASSACHUSETTS

BACHELOR OF ARTS IN AMERICAN CIVILIZATION CONFERRED JUNE 1982. GRADUATED SUMMA CUM LAUDE WITH DISTINCTION HONORS: PHI BETA KAPPA; DEAN'S LIST, EIGHT SEMESTERS

#### **AFFILIATIONS**

MASSACHUSETTS ASSOCIATION OF COMMUNITY DEVELOPMENT CORPORATIONS: CHAIRPERSON, 1998-2000; BOARD MEMBER 1995-2001. FIRST RECIPIENT OF THE FOUNDER'S AWARD, 2001.

NORTH SHORE HOUSING TRUST: FOUNDING BOARD MEMBER AND CLERK OF THE CORPORATION, 1999-2005

LIFE INITIATIVE: MEMBER OF THE INVESTMENT COMMITTEE, 2002-2006.

**SOVEREIGN BANK:** MEMBER OF THE COMMONWEALTH ADVISORY GROUP, 2002-2006.

SALEM THEATRE COMPANY: FOUNDING BOARD MEMBER AND TREASURER, 1997-2007

ROTARY CLUB OF SALEM, MASSACHUSETTS: MEMBER, 2004-PRESENT.

CITIZENS HOUSING AND PLANNING ASSOCIATION: MEMBER, 1994-PRESENT

# James T. Haskell jthaskell consulting 10 Putnam Road Ipswich, Massachusetts 01938 jthaskell@consultant.com (508) 648-5548

#### **Project List**

City of Gloucester Grants Administration Office (1986-1989)

**Arthur Street "HOP" Project** – Worked with a private developer to build this 16 unit condominium development – 8 affordable and 8 market. Obtained Massachusetts Homeownership Opportunities Program funding to reduce the purchase price on the affordable units.

Sargent Street tax title property – Sold this single-family tax title property to a low income buyer at a below market rate. This was the first time that the City of Gloucester sold a tax title property for less than market value.

Various public facility projects – Oversaw the design and reconstruction of Stacy Boulevard Waterfront Park ("Man at the Wheel" statue site), and historic renovations to the City Hall Tower and Ten Pound Island Lighthouse.

#### **Gloucester Housing Authority (1989-1994)**

Cape Ann YMCA Single Room Occupancy (SRO) project – Applied for Section 8 Moderate Rehabilitation Program financing from the U.S. Department of Housing and Urban Development on behalf of the Cape Ann YMCA to provide long-term subsidized rents for this conversion of a former furniture store into 21 single room occupancy housing units.

**Property Management** – Responsible for maintenance and occupancy issues for the GHA's 636 unit portfolio and 680 rental subsidies. Properties included family, elderly and special needs housing developments which were funded through a variety of federal and state housing programs. Supervised a staff of 27.

Resident Services — Obtained first Operation Bootstrap (predecessor to the Family Self Sufficiency program) grant in Massachusetts, and formed GHA's first Resident Services Department. Began a Youth Drop-in Program using a federal Public Housing Drug Elimination Program grant.

### Salem Harbor Community Development Corporation (1994-2006)

Homeownership Projects on Dow/Salem/Willow/Howard/Prince Streets – Purchased five buildings between 1995 and 2001, renovated them and then re-sold them to seven first time buyers (two of the buildings were sold as half-houses). Obtained HOME funding from the City of Salem, Mass. Department of Housing and Community Development (DHCD) and the North Shore HOME Consortium (NSHC).

98-102 Lafayette Street – Purchased this bank-owned property, renovated it and continued renting it to 15 low-income families. Obtained HOME funding from Mass. DHCD, Community Development Block Grant (CDBG) funding from the City of Salem and Lead Paint Abatement Program funding from the City of Peabody. Permanent financing was provided by Warren Bank (later BankNorth).

**Hanover Street (Lynn)** – Worked with a Lynn CDC to acquire, renovate and re-sell a two-family property in Lynn. This was the first project undertaken by this group - enabling them to build a portfolio from which they could undertake future projects.

Lease-Purchase Program – Launched this first-of-a-kind project in Massachusetts where the CDC purchased a unit on behalf of a very low income buyer, leased the unit to them for up to two years while saving a portion of their rent in a downpayment escrow account, and then re-selling the unit to them at a pre-determined price. To date, five families have achieved homeownership through this program. Obtained funding from the Federal Home Loan Bank's (FHLB) Affordable Housing Program, as well as HOME funding from the City of Salem and NSHC.

104-106 Lafayette Street – Purchased and renovated this mostly vacant rooming house into ten enhanced single room occupancy (i.e. studio) apartments which are leased out to former Department of Mental Health clients. Obtained Housing Innovations Fund and Facilities Consolidation Fund monies from DHCD, and NSHC HOME funding. Financing was provided by Danversbank.

Lafayette Housing Limited Partnership — Obtained over \$4.7 million in funding to renovate 61 units of affordable rental housing in ten buildings. These 90-year old buildings had been purchased by the CDC prior to 1995, and were in need of major capital improvements. Funding was received from DHCD's Low Income Housing Tax Credit program, Housing Stabilization Fund, and Affordable Housing Trust Fund, as well as Salem's CDBG program. Financing was provided by North Shore Bank.

Whipple School Annex (Ipswich) — On behalf of a new non-profit, the North Shore Housing Trust, the CDC acted as the project manager for this adaptive re-use of a former school building into ten units of elderly rental housing. This \$2.2 million project was funded by DHCD's Housing Stabilization Fund and Affordable Housing Trust Fund, FHLB's Affordable Housing Program, and HOME funds from the Town of Ipswich and the North Shore HOME Consortium. Financing was provided by North Shore Bank.

50 Palmer Street – Purchased this vacant restaurant and designed a 15-unit affordable ownership project. Obtained funding from the state's Affordable Housing Trust Fund and Housing Stabilization Fund, and HOME funds from the City of Salem and NSHC. Construction financing has been obtained from Citizen's Bank.

## jthaskell consulting (2005-Present)

North Shore Housing Trust – Assisting this group in renovating a two-family building in Ipswich where a third unit will be created in an accessory building. Have obtained funding from the Town of Ipswich through their HOME allocation as well as the Ipswich Affordable Housing Trust Fund. Have also received funding from the North Shore HOME Consortium and the DHCD's Housing Development Support Program. Construction financing has been secured through the Institution for Savings.

YMCA of the North Shore - Working with the YMCA to substantially renovate a 22 unit SRO in Haverhill known as the Wadleigh House. Have obtained funding from the Community Economic Development Assistance Corporation and the Federal Home Loan Bank of Boston. Financing by Haverhill Bank has been committed to this project.

Marblehead Community Housing Corporation – Providing ongoing support to this community-based non-profit to undertake capital improvements to their existing four-unit rental property, and to acquire condominium units for re-sale to first time homebuyers. Have secured a Get the Lead Out loan through the City of Salem to assist with a lead remediation project, and an allocation of HOME funding from the Town of Marblehead's HOME allocation for a condominium purchase and re-sale program. Acquired and re-sold a four-bedroom unit using acquisition/construction financing from National Grand Bank to an income qualifying family, and have acquired a three-bedroom unit with National Grand Bank and HOME funding which will be re-sold to a low-income buyer.

Grace United Methodist Church (Lynn) – Worked with a group of consolidating Methodist churches to determine the potential for converting a former church building into a community center.

MAB Community Services – Helping this non-profit determine its long-term facilities needs for its eleven residential programs, assisting them in securing financing to purchase buildings that they are currently leasing, and searching for new buildings to purchase for programs they intend to relocate. Have acquired a property in Watertown with financing from the Life Initiative, and are in the process of obtaining financing from the Facilities Consolidation Fund.

Katydid Foundation — Assisting this non-profit which serves adults with autism to acquire and renovate a two-family property in Haverhill. Have obtained funding through the Federal Home Loan Bank's Affordable Housing Program, utilizing long-term financing from Haverhill Bank, and through the North Shore HOME Consortium

Newburyport Affordable Housing Corporation – Worked with this non-profit group that has purchased two multi-family dwellings in Newburyport and had been attempting to secure funding for their redevelopment for several years. Was successful in obtaining a commitment of additional Newburyport Community Preservation Act funding, and also were awarded an allocation of funds from the Federal Home Loan Bank Affordable Housing Program and the Massachusetts Housing Stabilization Fund. Financing for this project is being provided by the Institution for Savings.

Continuum of Care Alliance (North Shore HOME Consortium) — Worked with the North Shore HOME Consortium and six area non-profit corporations in drafting an application to HUD for the Continuum of Care Homeless Assistance Programs. Was successful in increasing the Alliance's score such that the Alliance's programs received bonus funding after having lost that funding during the previous year.

Twin Cities Community Development Corporation — Provided interim real estate development services to this Fitchburg-based non-profit to ensure the continuation of their Elm Street Ownership Project while they replaced their Real Estate Development Director.

Town of Orleans – Developed a feasibility study for a Condominium Purchase and Resale Program for the Town Planning Department after having conducted a thorough market study of the local real estate market. The resulting document included a comprehensive overview of the funding resources available for such a program, and a "how-to" guide for how such a program would be administered.

Woods Walk Sanctuary – Working with this non-profit to identify and secure funding for an ISO group home in Sudbury.

**Town of Sudbury** – Conducting a Special Needs Housing assessment on behalf of the Town utilizing a planning grant secured through Citizen's Housing and Planning Association.

## **WOODS WALK SANCTUARY**

Treasurer's Report



Revenue Sources

<u>Date</u> <u>Source</u> 10/14/2009 Gertrude Pomeroy Fund 10/14/2009 Posters 10/14/2009 Mscl Donations **Revenue** 

\$ 1,863.86 Discretionary Funding

\$ 64.72 Poster \$\$ only

\$ 379.29 Discretionary Funding

\$ 2,307.87

Total Balance as of 9/30/2009 \$ 2,307.87

Vera Schlichter Treasurer

Note: The maintence fees charged to Gertrude Pomeroy fund will be reversed in October (\$59.90)

# Woods Wain Sanctuary Marches Ahead

# 2009 Income

Posters Yard Sale Goodies	
30.00	
क क	
297.60	173,55
<b>↔</b>	₩
Yard Sale	4th of July Parade

Posters	Tiles	Cash Donation
\$ 105.00	65.00	3.55
4	<b>↔</b>	₩

9	\$ 300.00 Giclee Prints	\$ 407.00 Mscl Cash/Ck Donation	\$ 33.00 Tiles	\$ 45.00 Necklace - Peter donation	\$ 40.00 Placemats	
880.00					÷	
<del>())</del>						
Muster						

Wayside Inn

\$ 55.00 Posters

\$ 1,351.15

# GICLEE PRINTS SOLD

# **DESCRIPTION**

Town Hall \$ 120.00 Josephine Pond set of prints \$ 60.00

\$ 120.00 Judith

\$ 300.00

## **Woods Walk Sanctuary Bank Book Balance**

Gertrude Pomeroy Mscl Donations

\$ 1,863.86

379.29

**Posters** 

64.72

Total in Bank

\$ 2,307.87

Total funds available

\$ 2,307.87 checks to bank book

**Invoices Not Paid** 

6/24/2009

11.99 Vera-computer labels

10/10/2008

\$ 1,500.00 dctDesigns 200819-1

\$ 1,511.99

Invoices Paid by Judith Rhome to be Re-imbursed

Ck#248, 2/11/2008

\$ 750.00 United States Treasury

CK #122, 2/4/09

\$ 1,200.00 MJ DiModica Septic Design

Ck#121, 2/4/09

\$ 977.50 JT Haskell Consulting

\$ 2,927.50

Total

\$ (2,131.62)

WOODS WALK

## Fundraising Progress Report

**Judith Rhome** 

It has been obvious from the first, that WWS, once up and running, will need to be prepared for unexpected financial expenses.

I t will increase the quality of the lives of the residents if extra funds are available to provide for some of the frosting of life. The frosting that we all take for granted, like holiday celebrations and tickets to special events and even a family membership in a fitness club.

I have been given three oil paintings of the Wayside Inn and have done two, of the Sudbury Parades to be used to benefit WWS. This collection will grow. Eventually the original collection may become part of a major fundraising effort to build an investment based, income generating trust.

For now, WWS has used these paintings to spin off a small business. We have had them digitally scanned in high resolution and then have created a variety of products: artist signed and numbered fine art prints in deferent sizes, place mats, tiles, and less expensive souvenir posters. We also have had some arts/crafts items donated, such as a quilt, beads, and candle stick holders.

We have been exhibiting the original paintings and marketing these items at local small Town events The Sudbury Day, The July forth Parade, The Fall Minute man Muster and the Sudbury Valley Trustee Christmas Open House.

This venue promotes public awareness of our project and lays the ground floor for a future, ongoing income. We feel that being involved with others, in a small business will provide another inclusive Sanctuary bridge with the community and generate positive feelings of independence and self worth for everyone who is involved.

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## **Woods Walk Sanctuary Project**

Minutes of Meeting October 19th, 2009 4:00 PM

Present: Alex Frisch, Vera Schlicter, Judith Rhome, Jean Levine, Heather Gonzalez, Dacia Callen

**Issue:** Financial Summary

- Muster Money \$475.00
- Donations \$400.00

Presentation by Alan White, Director TILL

- TILL's function, origins and philosophy.
- Summary of TILL's projects in regard to different possible residential services.
- Alan White's possible role in regard to the Woods Walk Sanctuary project.
- Summation of different financial costs, different residential options.

Vote of Motion: presented by Judith Rhome

1) To move forward with Alan White and TILL to explore the Woods Walk project viability.

All in Favor

Vote of Motion: presented by Alex Frisch

- 1) To explore various funding actions and options.
- 2) To pay a maximum amount of \$5000 to TILL.

All in Favor

Date of Next Meeting: October 29th, 2009 Town Meeting, time to be announced

Meeting Called to Close: 5pm, October 19th, 2009

PROOF THAT PETER RHOME RECEIVES SUPPORT FROM DDS, AS REQUESTED

FINANCIAL INFORMATION REGARDING PETER WILL BE DISCLOSED AT THE APPROPRIATE TIME.

# The Commonwealth of Massachusetts



DEVAL L. PATRICK GOVERNOR TIMOTHY P. MURRAY LIEUTENANT GOVERNOR JUDYANN BIGBY, M.D. SECRETARY

# **Executive Office of Health & Human Services Department of Mental Retardation**

AREA DIRECTOR

ELIN M. HOWE COMMISSIONER GAIL GILLESPIE REGIONAL DIRECTOR MARGARET N. GRAY AREA DIRECTOR

# Individual Support Plan Support Services

(This plan is intended for individuals using Support Services for 15 hour or less per week and/or individuals in day services only.)

**NAME:** Peter Rhome

DATE OF MEETING: 4/9/09

Massachusetts Department of Mental Retardation
Meeting Participants

Ţ	ndividual Name: RHOM Date: ### 4/9/09	E,PETER Time: //)A	Location:	·	<u> </u>
Name	· · · · · · · · · · · · · · · · · · ·	Relationship	Signature		Title (if appl)
Jude				De Rhone	
Mar	ia Phillips	KIX-Fanul &o	on Precod	Mana & Hu	) KDC
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Toward Independent Living and Learning's mission is their potential for personal growth and independent to develop and operate innovative services for indiiving. We realize this mission through individualzed residential, vocational, therapeutic, and supviduals of all ages and abilities which maximize cort service opportunities in one's community.

groups, policy makers and other service providers; ng services; to acknowledge the value and expertto respect the creative, entrepreneurial and profesexcellence in the delivery of our services. We creise of the community and care givers; and to proseeking services, with their care givers, advocacy service. We pride ourselves on innovation, attention to detail, and on accepting nothing less than recognize the dignity and rights of those requestide leadership in the development of community ate a professional environment which is exciting Our vision is to create partnerships with people sional talents of our staff through teamwork; to and dynamic and supports paople through all stages of life.

growth opportunities and satisfaction in the knowlts work force and is therefore committed to creat-TIL recognizes that an invaluable resource lies in edge that each of us can and does MAKE A ing a work environment which offers career DIFFERENCE through our work.

# Our Current Todrams Residential Services

programs. Each setting is attractive and comfortable In response to people's varying and unique needs, TILL operates many different types of residential and reflects individual personalities and choices.

Limited Group Residences serve péople with a pri-Community Residences, Staffed Apartments and mary diagnosis of developmental disabilities with 24-hour staffing. Residents may have a secondabusive behaviors, seizure disorders, blindness, ary disability, including psychiatric needs, selfmobility impairments, or brain injuries.

and utilize generic community supports and family Creative Living Options and Individual Supports resources. Apartment or condominium arrangements with "Life Shares" or hourly support allow are models which allow a maximum amount of areas. Living arrangements are individualized independence while supporting specific need maximum independence.

and adults of various functioning levels who live in Specialized Home Care/Therapeutic Foster Care is a home-based residential program for children a trained care provider's home.

Support Services

These services are consumer-driven and administered in a flexible manner to best meet the exact needs of the family and individual Respite Care is a home-based family support service offering families breaks from the constant care of their family member through respite providers.

The Respite Centre is a six-bed home, offering short-term respite with staffing and an emphasis on social and recreational activities.

Consultation and training materials in behavioral interventions, health care, and specialized care needs are offered by experienced professionals in the field.

Intensive Family Support Services provides inhome and school assessments and consultation, training, support, and case management for children/adolescents under the age of 22 and their families. It can prevent the imminent or potential need for residential placement and provides sufficient in-home and school assistance to allow families to keep or reincorporate their children into the family.

In-Home Training offers life skills training to individuals in their own home.

Future/Estate Planning includes extensive professional resources for families seeking residential placement for their adult family members with disabilities.

PCA (Personal Care Assistance) offers services in one's home or other primary residence to individuals who need assistance with personal care needs.

Elder Support includes community-based models which address the needs of individuals as they age, including programs to support elderly family members still caring for a disabled family member.

**Transportation** is provided for some of our residential, vocational, and recreational activities. We also provide Medicaid reimbursable transportation services on an individual basis.

Autism/Asperger Services address the needs of children with Autism/PDD and Aspergers Syndrome and their families, including information, referral, coordination and direct activities families, educational and therapeutic resources and materials, and parent training and support groups.

# Mental Health

STRATTUS...TILL's Behavioral Health Clinic is a licensed clinic with experienced clinicians, therapists, and psychiatrists, specializing in families and people of all ages with disabilities of all types. Clinicians proved therapeutic services at one's home, work, school or clinic.

# Recreation Services

Recreation allows individuals to participate in age-appropriate integrated sports and recreation programs which teach socially appropriate skills and offer leisure activity choices. Examples include bowling, softball and basketball teams, dance/social clubs, community outing clubs, special seasonal events coordinated with local recreation departments, and an introduction/dating service which encourages members to meet compatible people for social activities.

Springboard is a unique social club for adolesscents and adults with learning alsobilities, or. Aspergers Syndrome. Wembers learn skills to enable them to plan freit own social life, make new friends, learn useful social skills.

After School Programs are facility-based programs offering structured social and recreational activities to children and adolescents ages 11-22 during after school hours and school vacations. Participants span a wide range of cognitive abilities.

# Day/Vivational Services

These are designed to afford individuals optimal opportunities to be as productive as possible.

Day Habilitation Programs are multi-disciplinary models in which specialty resource disciplines are an integral part of individuals' daily schedules. Intensive staffing and medical support is provided.

Essence of Thyme Catering (ETC) is a successful, full-service entrepreneurial catering business which also offers adults short or long-term training in all aspects of food service. The skills acquired at ETC prepare the individual for eventual competitive employment.

Essence of Thyme Gift Shop is a retail business offering vocational training for people with multiple handicaps to encourage their artistic abilities and appropriate work habits. These skills can be transferred to other pre-vocational and competitive employment sites. The retail gift shop and bookstone is located in a busy urban setting open daily to the public.

MowTown Landscaping is an innovative business enterprise in which experienced landscapers teach individuals a variety of landscaping and cleaning skills which can lead to other competitive employment.

Supported Employment offers individualized vocational training after which job coaching and placement occur in competitive jobs.

From: Michael Wyner <mikeibcusa@yahoo.com>

To: Judith Rhome <jorjfr@aol.com>

Subject: TILL article

Date: Fri, Oct 23, 2009 2:41 pm

Judith - Here is the article I wrote when I was the Acton reporter back on May 2, 2002! I don't think I would use the phrase "mentally retarded" today. But otherwise it's still a pretty good article! - Mike

## PHOTO CUTLINE

STAFF PHOTO BY KAREN SPARACIO

Sherry Tompson, a member of the staff, passes a cup of tea to Dafna Krouk (out of camera range) at the School Street group home as resident Sean Mahoney looks on. In the background is resident Bob Nuzzo waiting at the dining room table for dinner to begin.

# Group home in Acton is a success story

By Michael Wyner

STAFF WRITER

ACTON - Driving down Route 2 and turning onto School Street, the little house at 316 School St. looks like any other house in this pretty neighborhood.

The difference is that this house is occupied by five people who are either mentally retarded or have other disabilities. The group home is managed by the TILL (Toward Independent Living and Learning) human service agency.

"We want this house to look as nice or nicer than the other houses in this neighborhood. It's actually nicer than my own house," said Steven Lepler, director of special projects at TILL, on a tour of the facility last week with Sen. Pam Resor, D-Acton, and the press. "The house looks like it belongs in this neighborhood. You would never know that people with significant disabilities live here."

TILL is a private non-profit agency that has 25 of these group homes for over 100 people with disabilities in eastern Massachusetts, including another house in Acton on Gioconda Avenue.

The agency also has work programs for people with disabilities, including a catering service, landscaping service and a gift shop. The agency is mainly funded by the state Department of Mental Retardation.

"Our philosophy is no matter what disabilities you have, everybody deserves the same right to have a quality life," Lepler said. "We want all our houses to look like a house that any of us would be proud to live in. Just because these people have disabilities, we should not expect any less for them."

The TILL house on School Street has been in operation since 1984.

Lepler said that the process to build new group homes in other communities has sometimes been difficult.

"In general, it's gotten a little bit easier over the years," Lepler said. "We started a house in Chestnut Hill twelve years ago, and a bunch of neighbors were really up in arms, one who was very vocal. A year later, she wrote us a letter saying she could not have been more wrong, that we are better neighbors than anyone else. We still have that letter."

In this little house at 316 School St., the rooms are clean and neat, with photographs and posters on the wall, just like at any other house.

Sean Mahoney, who has lived in the house since 1990, is an obvious sports fan, with an autographed picture of Bobby Orr on his wall.

Ronald Charlantini, who is blind, has a smaller room with his favorite tapes that he likes to listen to.

Tonight, the five men at the house will be making tie-dye T-shirts with a group of women from another TILL house in Billerica.

"They have a very active social schedule," Lepler said. "We don't want them to just come home and watch TV or listen to music. We do a variety of different activities to try to keep them busy, both inside and outside the house."

Some of these activities include a Mardi Gras celebration, a Spirit of Boston cruise, a trip to Six Flags amusement park, bowling, and movie night.

On Saturday, the group went into Boston for a concert at the Hatch Shell in celebration of Earth Day.

"We try to tailor our programs to the individuals living in each house," said Jessica Cadogan, a residence manager at the group home. "We know these guys, we know their likes and preferences, and we can make sure we are doing right by them."

In addition to the five residents, the house on School Street also has at least two staff people on duty at all times to help cook meals and run the house.

Sherry Tompson has been working for TILL at the house since last fall.

"I really enjoy it. I feel like I'm giving back," Tompson said. "Even though most of the residents here have trouble communicating, you just know that they appreciate what you're doing."

Tompson has an obvious rapport with the men at the house, as seen when she eagerly takes a photograph of Sean Mahoney with Sen. Resor, and then gives Sean a "high-five."

"Sean is so bubbly. He just makes my day. I look for his smile every time I come," Tompson said.

Tompson commutes from the Fitchburg area into Acton every day. She previously held a job in the nursing field.

"I was not sure I would be able to cut it here in this type of direct care. The people here are sicker. But our team works so well together. We have a good time," Tompson said.

Lepler said that TILL recruits its employees from all over the state.

"We emphasize from the start that we're looking for people with experience or who have the right attitude or energy and can be trained," Lepler said. "Our employees are very hard workers and very dedicated. We're hoping to get people re-energized that this is a good profession and worthwhile."

In addition to all of its homes and programs, TILL also has a Special Olympics basketball team that has been the state champions for the last six out of seven years, and was asked to play during the halftime of a recent Boston Celtics game.

"It was wonderful. One of the guys made a three-pointer at the Fleet Center. We're big on keeping the folks active, getting them out in public, and making them accepted," Lepler said.

# Approved Budget Revised Budget 8/09

Revised Budget 8/09					
	TILL, Inc.	FY'10			
Program Costs					
Direct Care/ Program Support		Total FTE		Hrs/wk	
Program Manager	\$4,600	0.1			
Program Director	\$1,750	0.025			
Reg. Nurse - Masters	\$0	0	, , ,		
Registered Nurse	\$625	0.0125	\$625	0.5	
Psychologist-Masters	\$606	0.0125	\$606	0.5	
Case Worker / Mgr Mstrs.	\$0	0	\$0		
Case Worker / Manager	\$0	0	\$0	0	
D. C. / Prog. Staff Super.	\$0	0	\$0	0	
D. C./ Prog. Staff III	\$41,125	1.75	\$41,125	70	
D. C./ Prog. Staff II	\$14,350	0.7	\$14,350	28	
D. C./ Prog. Staff 1	\$0		+		
Pgrm. Secretarial / Clerical	\$0		\$0	0	
Program Support	\$188				
Subtotal Salaries	\$63,244	<u> </u>		<del></del>	
Variotal Value 100	Ψυσ,Σ τη		700,211	<del>                                     </del>	
Taxes @11%	\$6,957	<del>                                     </del>	\$6,957	<del>,  .                                   </del>	
Fringe @12%	\$7,589		\$7,589		
rilige @12 //	Ψ1,505	<u> </u>	Ψ1,000	<del>' </del>	
Total Direct Care/ Program Support	\$77,790	1	\$77,790		
Total Direct Care, Program Support	\$11,150		ψ/1,750	<u> </u>	
Other Direct Care/ Program Support					
Program Consultants	\$0		\$0	<u> </u>	
Direct Care Specialists	\$0			7	
Provider Reimbursements/Stipends	\$C		\$(	วีไ	
Staff Training	\$500		\$500	5]	
Staff Mileage/Travel	\$750		\$750	5	
Subcontracted Direct Care	\$7,000		\$7,000	relief	
Meals	\$19,750		\$19,750		
Consumer Transportation	\$0			van.gas/oil	
Incidental Health/Med Care	\$600		\$60		
Medicine/Pharmacy	\$(		1	7	
Consumer Personal Allowances	\$0			7	
Provision of Material Goods	\$2,400		\$2.40	household su	uppl
Program Supplies & Materials	\$1,500			0 rec/ed suppli	
Program Support	\$100		\$10		
1 Togram Gupport	Ψ100	1	1 ,,0	<del>-</del>	
Total Other Direct Care/Program	\$32,60	0	\$32,60	Ō	
				_	
Occupancy				_	
Program Facilities	\$(				
Facilities Operation, Maintenance	\$31,50		\$31,50		
Total Occupancy	\$31,50	0	\$31,50	0	
SUBTOTAL			\$149,52	6	
	\$18,44	6	\$18,44		
Administrative Support	ψ10, <del>44</del>		ψ10,44	<del>'</del>	
PROGRAM TOTAL	\$160,33	6	\$160,33	6	

contract amount-\$2,672.26/mo/person

\$160,336 Max. Obl.



# Building with Integrity

EKC Construction Management Inc.

Providing Construction Management Services for residential construction projects in MA and RI for more than 15 years.

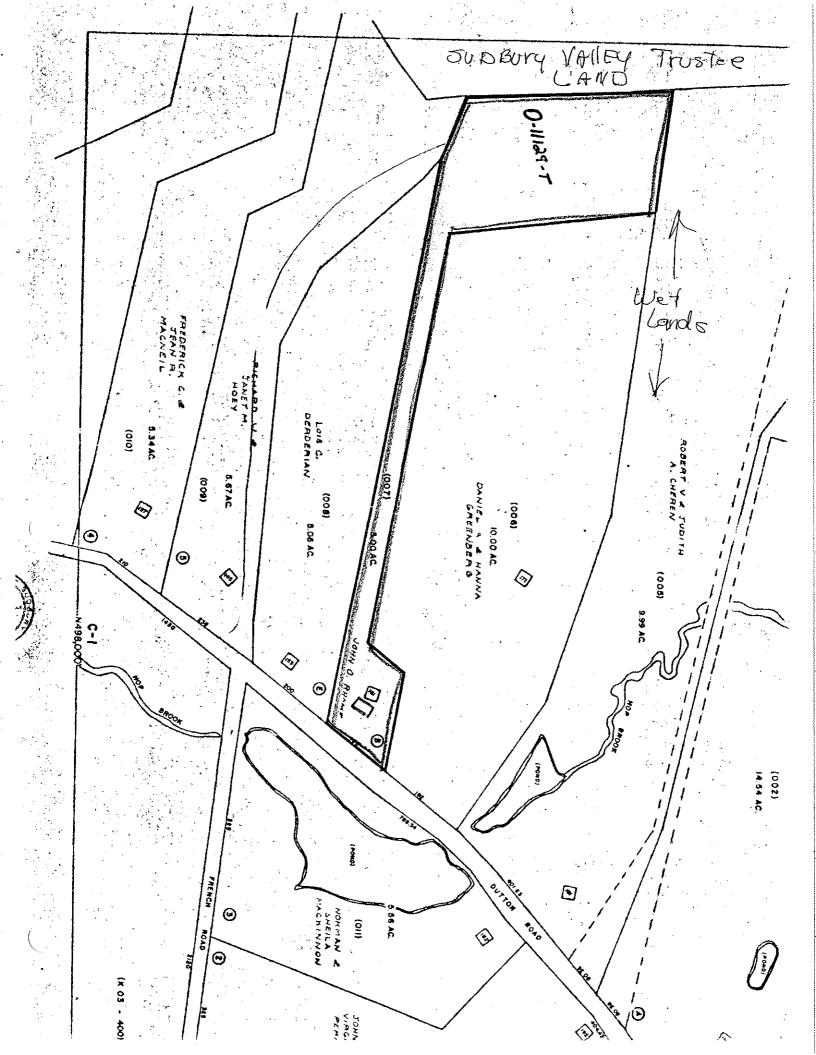
- Design and Decor
- Permits and approvals
- Budgeting and Job Cost
- Contracting and Buyout
- Vendor and Supplier Coordination
- Construction Supervision
- Warranty Services

General Liability Insurance, Workers Compensation Insurance, MA and RI Construction Supervisors Licenses MA Home Improvement Contractor Registration

# **Construction Management**

EKC Construction Management Inc. Provides a full compliment of Construction Management Services. Beginning with the ideas and design of your project through the driving of the last nail, EKC will guide you through the entire construction process. Utilizing an expert team of Engineers, Architects, Trade Contractors, and Suppliers, we can tailor a Consulting and Construction Management package to fit the professional needs of your project. With more than 15 years of experience in the residential construction field, we help you to avoid the common pitfalls and difficulties most home owners encounter when they attempt to "do it yourself". Let EKC Construction Management make your next construction project a creative, productive, and enjoyable process.





January 28, 2009

Ms. Judith Rhome 161 Dutton Road Sudbury, Ma 01776

Re:

Estimate for Installation of Subsurface Sewage Disposal System

161 Dutton Road

Dear Ms. Rhome:

I appreciate the opportunity to provide you with the following estimate for the installation of a new subsurface sewage disposal system (SSDS) at the above referenced address.

This proposal shall include a lump sum amount for the work required according to the engineered plan prepared by M. J. DiModica and dated January 23, 2009. The lump sum cost shall be \$17,500. This price is based upon topographical information and board of health records on file at the Sudbury Town Hall.

This lump sum cost does not include loam, seed, landscaping, or any specific requirements not shown on the original design plan. The area disturbed shall be left machine graded with the existing topsoil spread over the area. The contractor shall be responsible for protection and excavating near all public utilities properly marked by DIGSAFE. All private utilities (underground sprinklers, lamp post wires, underground dog fences, etc.) shall be the responsibility of the homeowner. The contractor shall not be responsible for damages done beyond the curb.

Full payment shall be made upon completion of all work. Any variations from the approved plan (i.e. ledge, soil changes, scope of work, etc.) shall be considered extra work and not part of this original estimate. All additional work shall be negotiated during construction.

If you have any questions or would like to schedule a meeting on site to discuss the work please feel free to contact me at 978 443 8433.

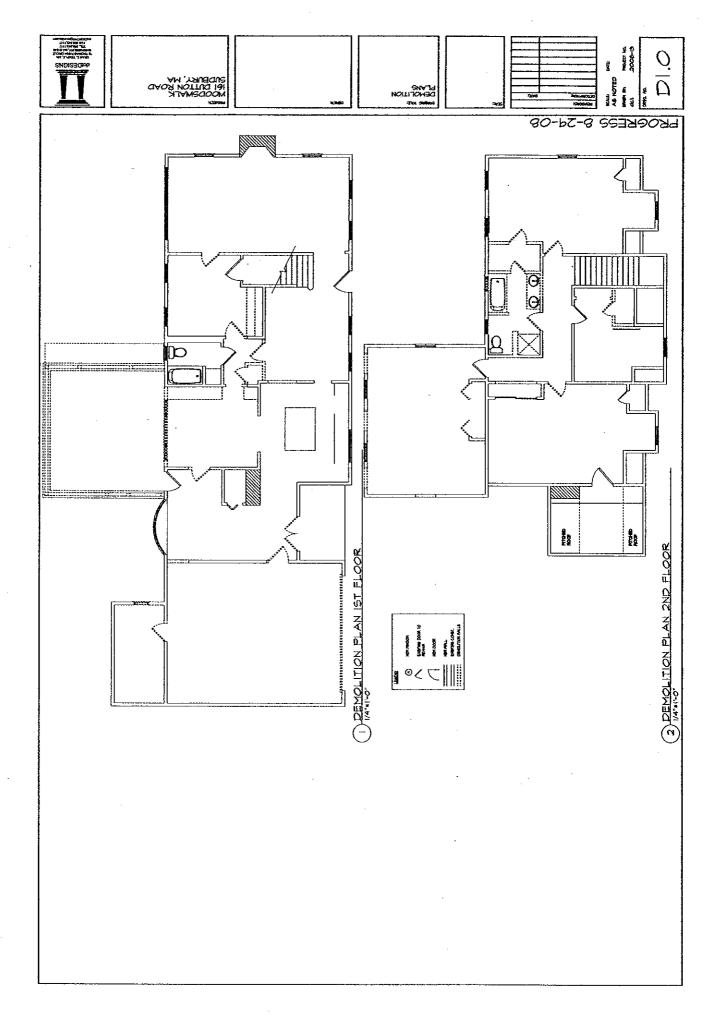
I would like to thank you again for the opportunity to provide you with this estimate for the above referenced work. If you have any questions or comments please feel free to contact me.

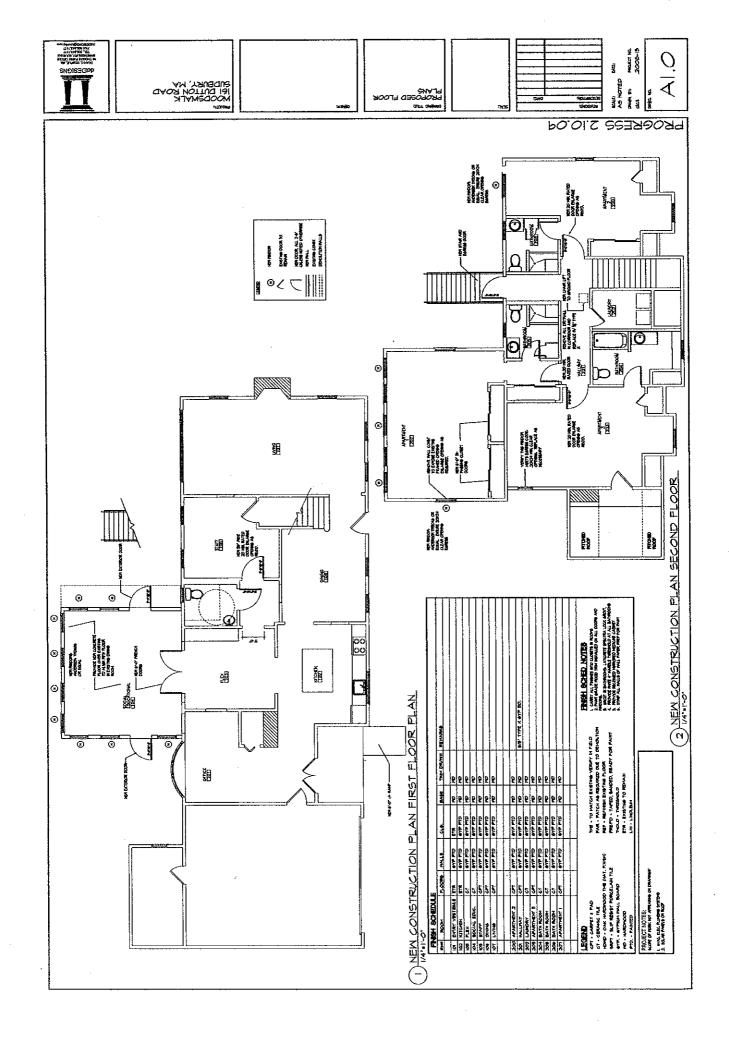
Sincerely,

Michael J. DiModica M. J. DiModica Excavating Co.

147			
WOODS WAIK Sancuary			
161 Dutton Road Sudbury MA			
CONSTRUCTION BUDGET	REVISED	10/22/2009	
Construction Item	Sub / Vendor	Amount	
Architectural Fees	Dean Temple		
Building Preparation and Demolision	Mosuler Construction	\$ 3,000,00	
Excavation	Uhlmn Excavation	\$ 1,200.00	
Foundation for Room expansion	Moshier		
Concrete for foundation and Forms	Varney Brothers		
Level Garage Slab	JMC Floors		
Siab Concrete	Varney Brothers	\$ 1,200.00	
	Mosuler Construction		
Lumber, Doors, Windows	Koopman Lumber		
Exterior painting	AH Painting	\$ 10,000.00	
Gutters	Anchor Insulation		
Plumbing	Freeman Plumbing		
Plumbing Fixtures	Fergeson		
Electrical	Downing Electrical	\$ 13,500.00	
HVAC	Mikes HVAC		
Solar Panels	American Solar Works		
Fire stopping	Anchor Companies		
Insulation	Anchor Insulation		
Blue board and Plaster	Plastering Services		
Interior trim materials	Koopman Lumber		
Interior trim labor	Kaferlein and Son		
Interior painting	AH Painting		
Kitchen Cabinets and Bathroom Vanities	J&M Cabinetry		
Cabinet and Vanity Installation	Dishington Construction		
Closet and storage systems	Closet and Storage Sys.	\$ 2,750.00	
Mirrors/ bath accessories	Closet and Storage Sys.		

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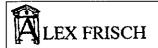
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			d Venting
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		AD Cola Lighting :	Lights

## **GOING GREEN**

The reconstruction of the residence will include evacuated tube solar panels to produce how water to be used for domestic hot water, heating, and air-conditioning for the residence. We anticipate the solar component of our mechanical systems to account for 60% of our hot water, heating and air-conditioning requirements. As listed in our project budget, we estimate the solar equipment cost to be \$15,500.00.

We believe that people begin to incorporate green design and assistive energy technology in projects as naturally as we incorporate septic systems, and recycle and for the same reasons. From Solar Systems to clothe lines, each and every one of us can help keep our world clean.

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## **Pricing Analysis - Square Foot Price**

Prepared for Judith Rhome

Number of Properties: 7

Price Range: \$479,000 to \$615,000

Median Price: \$555,000

Median \$ Per Square Foot: \$220

Address	City	Status	Square Feet	\$/SqFt	Price
414 Dutton Rd	Sudbury, MA	SLD	1692	283	\$479,000
157 Horse Pond Road	Sudbury, MA	SLD	2314	207	\$480,000
31 Washington Drive	Sudbury, MA	SLD	2298	222	\$510,000
20 Kendall Rd	Sudbury, MA	SLD	2526	220	\$555,000
77 Cider Mill Rd	Sudbury, MA	SLD	2927	193	\$565,000
15 Firecut Lane	Sudbury, MA	SLD	4306	142	\$612,500
25 Newton Road	Sudbury, MA	SLD	2563	240	\$615,000

# **Pricing Scenarios**

Median price of properties comparable to yours:

\$555,000

Predicted Price of your home based on 'cost per square foot':

\$ 573,760

Based on your property's square footage of 2608 and the median cost per square foot listed above as \$220 per sqft.

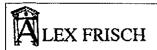


# **Comparative Market Analysis**

To establish market value of

# 161 Dutton Road, MA

Prepared for Judith Rhome By Alex Frisch



# **Subject Property**

Prepared for Judith Rhome

# 161 Dutton Road, MA 01776

Bedrooms:

3

Bathrooms:

2

Living Area (Square Feet):

2608

Lot Size (Square Feet):

217800

Year Built:

1955

Property Features :





# Property Comparisons Prepared for Judith Rhome







	414 Dutton Rd Sudbury, MA 01776	157 Horse Pond Road Sudbury, MA 01776	31 Washington Drive Sudbury, MA 01776
MLS #	70883941	70867394	70900376
Status	Sold	Sold	Sold
List Price	\$479,000	\$509,000	\$525,000
Sale Price	\$479,000	\$480,000	\$510,000
List Date	3/5/2009	1/23/2009	4/8/2009
Off Market Date	5/19/2009	6/24/2009	7/27/2009
Sale Date	6/30/2009	7/16/2009	8/21/2009
Days on Market	77	152	110
Style	Raised Ranch	Ranch	Split Entry
Bedrooms	3	3	4
Full Baths	2	2	2
Half Baths	0	0	1
Total Rooms	8	9	8
Square Feet	1692	2314	2298
Acres	0.69	0.98	1.04
Lot Size (sq.ft.)	30056	42613	45302
Year Built	1963	1956	1969
Fireplaces	1	1	3
Garage Spaces	1	1	2
Garage Desc	Attached, Under	Attached, Heated	Under
Basement Desc	Full, Partially Finished, Inte	Full, Finished, Walk Out	Full, Partially Finished
Int. Features	Cable Available	Cable Available	
Ext. Features	Deck, Balcony, Gutters, Prof		Enclosed Porch, Patio, Ingroun
Sewer & Water	City/Town Water, Private Sewerage	City/Town Water, Private Sewerage	City/Town Water, Private Sewerage
Waterfront			
Beach Desc			
Assessed Value	\$461,400	\$440,200	\$523,300
Taxes	\$5,493	\$6,730	\$8,195.43
Tax Year	2007	2009	2009





# Property Comparisons Prepared for Judith Rhome



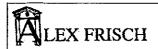




	77 Cider Mill Rd Sudbury, MA 01776	20 Kendall Rd Sudbury, MA 01776	25 Newton Road Sudbury, MA 01776
MLS #	70866066	70914915	70944581
Status	Sold	Sold	Sold
List Price	\$550,000	\$579,000	\$614,000
Sale Price	\$565,000	\$555,000	\$615,000
List Date	1/20/2009	5/7/2009	7/8/2009
Off Market Date	4/6/2009	7/21/2009	8/19/2009
Sale Date	6/8/2009	7/28/2009	10/9/2009
Days on Market	67	75	42
Style	Raised Ranch	Contemporary, Split Entry	Contemporary, Split Entry
Bedrooms	4	4	4
Full Baths	3	. 3	2
Half Baths	1	0	.0
Total Rooms	10	9	9
Square Feet	2927	2526	2563
Acres	0.92	1.2	0.93
Lot Size (sq.ft.)	40075	52632	40859
Year Built	1970	1972	1970
Fireplaces	2	2	2
Garage Spaces	2	2	2
Garage Desc	Attached, Garage Door Opener,	Attached, Under	Attached, Under, Garage Door O
Basement Desc	Full, Finished, Walk Out, Inte	Full, Finished, Walk Out, Inte	Partial, Partially Finished, I
Int. Features	Cable Available	Cable Available	Cable Available, Sauna/Steam/H
Ext. Features	Porch, Balcony	Deck, Sprinkler System	Porch, Deck, Inground Pool
Sewer & Water	City/Town Water, Private Sewerage	City/Town Water, Private Sewerage	City/Town Water, Private Sewerage
Waterfront			
Beach Desc			
Assessed Value	\$593,600	\$512,200	\$619,700
Taxes	\$9,076.15	\$7,691	\$9,713.60
Tax Year	2009	2009	2009



RESIDENTIAL BROKERAGE



# Property Comparisons Prepared for Judith Rhome



15 Firecut Lane Sudbury, MA 01776

	04004.77.11.01770
MLS #	70905292
Status	Sold
List Price	\$630,000
Sale Price	\$612,500
List Date	4/18/2009
Off Market Date	6/15/2009
Sale Date	6/30/2009
Days on Market	57
Style	Raised Ranch
Bedrooms	4
Full Baths	3
Half Baths	0
Total Rooms	10
Square Feet	4306
Acres	0.92
Lot Size (sq.ft.)	40075
Year Built	1976
Fireplaces	2
Garage Spaces	2
Garage Desc	Attached
Basement Desc	Full, Finished, Wałk Out, Inte
Int. Features	Central Vacuum, Cable Availabl
Ext. Features	Enclosed Porch, Deck, Fenced Yard
Sewer & Water	City/Town Water, Private Sewerage
Waterfront	
Beach Desc	
Assessed Value	\$566,400
Taxes	\$8,660
Tax Year	2009



File No. 161 Dutton Road

September 3, 2008

Woods Walk Sanctuary, Inc. 161 Dutton Road Sudbury, MA 01778

File Number: 161 Dutton Road

In accordance with your request, I have appraised the real property at:

161 Dutton Road Sudbury, MA 01776

The purpose of this appraisal is to develop an opinion of the market value of the subject property, as improved. The property rights appraised are the fee simple interest in the site and improvements.

In my opinion, the market value of the property as of August 26, 2008

is:

\$575,000 Five Hundred Seventy-Five Thousand Dollars

The attached report contains the description, analysis and supportive data for the conclusions, final opinion of value, descriptive photographs, limiting conditions and appropriate certifications.

Very truly yours,

Dale Tappiy

TD Appraisal Services

## TD Appraisal Services

Uniform Residential Appraisal Report

File No. 161 Dutton Road

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